

# **NEWS RELEASE** For immediate release

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## **Regency Centers Reports Second Quarter 2023 Results**

**JACKSONVILLE, Fla.** (August 3, 2023) – Regency Centers Corporation ("Regency" or the "Company") (Nasdaq: REG) today reported financial and operating results for the period ended June 30, 2023 and provided updated 2023 earnings guidance. For the three months ended June 30, 2023 and 2022, Net Income was \$0.51 per diluted share and \$0.61 per diluted share, respectively.

## Second Quarter 2023 Highlights

- Reported Nareit FFO of \$1.03 per diluted share and Core Operating Earnings of \$0.96 per diluted share for the second quarter
- Raised 2023 Nareit FFO guidance to a range of \$4.11 to \$4.15 per diluted share and 2023 Core Operating Earnings guidance to a range of \$3.89 to \$3.93 per diluted share
- The midpoint of 2023 Core Operating Earnings guidance represents approximately 5% year-overyear growth, excluding the collection of receivables reserved during 2020-2021
- Increased Same Property NOI year-over-year by 3.6% in the second quarter, excluding lease termination fees and the collection of receivables reserved during 2020-2021
- Increased Same Property percent leased by 70 basis points year-over-year to 95.2%, and Same Property percent commenced by 50 basis points year-over-year to 92.7%
- Increased Same Property shop percent leased by 170 basis points year-over-year to 92.7%
- Executed 2.0 million square feet of comparable new and renewal leases during the second quarter at blended rent spreads of +11.7% on a cash basis and +20.0% on a straight-lined basis
- Started approximately \$175 million of new development and redevelopment projects and completed approximately \$68 million of redevelopment projects in the second quarter, at the Company's share
- As of June 30, 2023, Regency's in-process development and redevelopment projects had estimated net project costs of \$410 million
- Issued the Company's sixth annual <u>Corporate Responsibility Report</u>, illustrating Regency's continued commitment to and leadership in ESG
- Pro-rata net debt-to-operating EBITDA*re* was 4.9x at June 30, 2023
- On May 18, 2023, the Company and Urstadt Biddle Properties Inc. ("Urstadt Biddle") (NYSE: UBA and UBP) entered into a definitive merger agreement by which Regency will acquire Urstadt Biddle in an all-stock transaction, including the assumption of debt and preferred stock

### **Subsequent Highlights**

• On August 1, 2023, Regency's Board of Directors (the "Board") declared a quarterly cash dividend on the Company's common stock of \$0.65 per share

"Regency's second quarter was one of the strongest and most active in our history, reflected in tremendous leasing progress, robust development starts, and the announcement of our merger with Urstadt Biddle," said Lisa Palmer, President and Chief Executive Officer. "Our success revolves around the hard work of our exceptional teams, the quality of our portfolio, and the strength of our balance sheet. And importantly, we remain well positioned to continue to drive sustainable cash flow growth."

## **Financial Results**

## Net Income

• For the three months ended June 30, 2023, Net Income Attributable to Common Shareholders ("Net Income") was \$86.8 million, or \$0.51 per diluted share, compared to Net Income of \$104.8 million, or \$0.61 per diluted share, for the same period in 2022.

## Nareit FFO

- For the three months ended June 30, 2023, Nareit Funds From Operations ("Nareit FFO") was \$176.8 million, or \$1.03 per diluted share, compared to \$173.9 million, or \$1.00 per diluted share, for the same period in 2022.
  - Nareit FFO in the second quarter of 2023 was favorably impacted by the collection of receivables reserved during 2020 and 2021 of \$1.2 million, or \$0.01 per diluted share, compared to \$5.8 million, or \$0.03 per diluted share, in the second quarter of 2022.
  - Nareit FFO in the second quarter of 2023 also benefitted from the reinstatement of straightline rent receivables of \$1.7 million, or approximately \$0.01 per diluted share, due to the conversion of certain cash basis tenants back to accrual basis accounting, compared to \$3.5 million, or \$0.02 per diluted share, in the second quarter of 2022.

## Core Operating Earnings

- For the three months ended June 30, 2023, Core Operating Earnings was \$164.7 million, or \$0.96 per diluted share, compared to \$163.1 million, or \$0.94 per diluted share, for the same period in 2022.
  - Core Operating Earnings in the second quarter of 2023 was also favorably impacted by the collection of receivables reserved during 2020 and 2021 of \$0.01 per diluted share, compared to \$0.03 per diluted share in second quarter 2022.

## Portfolio Performance

### Same Property NOI

- Second quarter 2023 Same Property NOI, excluding lease termination fees and collection of receivables reserved during 2020 and 2021, increased by 3.6% compared to the same period in 2022.
  - Second quarter 2023 Same Property Net Operating Income ("NOI"), excluding lease termination fees, increased by 1.5% compared to the same period in 2022.
  - Growth in Same Property base rents contributed 3.8% to Same Property NOI growth in the second quarter of 2023.

### Occupancy

• As of June 30, 2023, Regency's wholly-owned portfolio plus its pro-rata share of co-investment partnerships, was 94.6% leased.

- As of June 30, 2023, Regency's Same Property portfolio was 95.2% leased, an increase of 10 basis points sequentially and an increase of 70 basis points compared to June 30, 2022.
  - Same Property shop percent leased, which includes spaces less than 10,000 square feet, was 92.7%, an increase of 60 basis points sequentially and an increase of 170 basis points compared to June 30, 2022.
  - Same Property anchor percent leased, which includes spaces greater than or equal to 10,000 square feet, was 96.6%, a decline of 30 basis points sequentially and a decline of 10 basis points compared to June 30, 2022.
- As of June 30, 2023, Regency's Same Property portfolio was 92.7% commenced, a decline of 10 basis points sequentially and an increase of 50 basis points compared to June 30, 2022.

## Leasing Activity

- During the three months ended June 30, 2023, Regency executed approximately 2.0 million square feet of comparable new and renewal leases at a blended cash rent spread of +11.7% and a blended straight-lined rent spread of +20.0%.
- During the trailing twelve months ended June 30, 2023, the Company executed approximately 6.9 million square feet of comparable new and renewal leases at a blended cash rent spread of +8.1% and a blended straight-lined rent spread of +15.8%.

## Corporate Responsibility

- On May 25, 2023, Regency issued its annual Corporate Responsibility Report, illustrating the Company's continued commitment to and leadership in ESG, as well as describing its key environmental, social and governance initiatives and achievements. The report can be found on Regency's <u>Corporate Responsibility website</u>.
- Regency remains committed to its short-term (2030) greenhouse gas emissions reduction target, which was endorsed by the Science Based Targets initiative (SBTi), as well as its long-term (2050) target to achieve net zero emissions.

## **Capital Allocation and Balance Sheet**

### Developments and Redevelopments

- During the second quarter, Regency started approximately \$175 million of development and redevelopment projects, at the Company's share.
  - As previously announced, during the second quarter the Company started the ground-up development SunVet in Holbook, Long Island, NY. The project will convert a vacant mall into a new 168,000 square foot Whole Foods-anchored open-air shopping center. Total project costs are estimated at \$87 million.
  - As previously announced, during the second quarter the Company started Phase 3 of the redevelopment of Serramonte Center in Daly City, CA, featuring a world-class Asian food market in the former JC Penney space and the addition of small shop buildings adjacent to Macy's.
- During the second quarter, the Company completed redevelopment projects with combined costs of approximately \$68 million, at the Company's share, including the \$56 million redevelopment of The Crossing Clarendon in Arlington, VA.

• As of June 30, 2023, Regency's in-process development and redevelopment projects had estimated net project costs of approximately \$410 million at the Company's share, 44% of which have been incurred to date.

## Balance Sheet

- On May 18, 2023, in conjunction with the purchase of the SunVet development project, Regency issued 338,704 operating partnership ("OP") units at a price of \$59.05 per share, for a total of \$20.0 million. As previously announced, in anticipation of this OP unit issuance, Regency repurchased 349,519 shares of common stock in late March 2023 at an average price of \$57.22 per share, for \$20.0 million.
- As of June 30, 2023, Regency had approximately \$1.2 billion of capacity under its revolving credit facility.
- As of June 30, 2023, Regency's pro-rata net debt-to-operating EBITDA*re* ratio was 4.9x on a trailing 12-month basis.

## **Urstadt Biddle Merger**

- As previously announced, the Company and Urstadt Biddle entered into a definitive merger agreement by which Regency will acquire Urstadt Biddle in an all-stock transaction, including the assumption of debt and preferred stock.
- The transaction is expected to close mid-to-late August 2023, subject to shareholder approval at the currently scheduled August 16, 2023 Urstadt Biddle shareholder meeting, as well as the satisfaction of other closing conditions.

### Dividend

• On August 1, 2023, Regency's Board declared a quarterly cash dividend on the Company's common stock of \$0.65 per share. The dividend is payable on October 4, 2023, to shareholders of record as of September 14, 2023.

### 2023 Guidance

Regency Centers has updated its 2023 guidance, as summarized in the table below. The 2023 guidance ranges and assumptions remain on a Regency stand-alone basis only, and do not factor in any pro forma impacts from the pending Urstadt Biddle transaction. Please refer to the Company's Earnings Presentation for additional detail, as well as in the Company's second quarter 2023 supplemental package. All materials are posted on the Company's website at <u>investors.regencycenters.com</u>.

Full Year 2023 Guidance (in thousands, except per share data)	2Q YTD	Current Guidance	Previous Guidance
Net Income Attributable to Common Shareholders per diluted share	\$1.07	\$2.05 - \$2.09	\$2.01 - \$2.09
Nareit Funds From Operations ("Nareit FFO") per diluted share	\$2.11	\$4.11 - \$4.15	\$4.07 - \$4.15
Core Operating Earnings per diluted share <sup>(1)</sup>	\$1.99	\$3.89 - \$3.93	\$3.87 - \$3.93
Same property NOI growth without termination fees	2.0%	+1.0% to +1.5%	+0.5% to +1.5%
Same property NOI growth without termination fees or collection of 2020/2021 reserves	5.0%	+3.0% to +3.5%	+2.5% to +3.5%
Collection of 2020/2021 reserves <sup>(2)</sup>	\$2,687	+/- \$4,000	+/- \$4,000
Certain non-cash items <sup>(3)</sup>	\$20,842	+/- \$37,500	\$34,500 - \$37,500
G&A expense, net <sup>(4)</sup>	\$47,563	\$88,000 - \$91,000	\$88,000 - \$91,000
Interest expense, net	\$82,905	+/- \$168,000	+/- \$168,000
Recurring third party fees & commissions	\$12,663	+/- \$25,000	+/- \$25,000
Development and Redevelopment spend	\$84,768	+/- \$130,000	+/- \$130,000
Acquisitions	\$0	\$0	\$0
Cap rate (weighted average)	0.0%	0%	0%
Dispositions	\$0	+/- \$65,000	+/- \$65,000
Cap rate (weighted average)	0.0%	+/- 7.0%	+/- 7.0%
Unit issuance (gross)	\$20,000	\$20,000	\$20,000
Share repurchase settlement (gross)	\$20,000	\$20,000	\$20,000

Notes: The 2023 guidance ranges and assumptions above remain on a Regency stand-alone basis only, and do not factor in any pro forma impacts from the pending Urstadt Biddle transaction. With the exception of per share data, figures above represent 100% of Regency's consolidated entities and its pro-rata share of unconsolidated co-investment partnerships.

(1) Core Operating Earnings excludes certain non-cash items, including straight-line rents, above/below market rent amortization, and amortization of mark-to-market debt, as well as transaction related income/expenses and debt extinguishment charges.

(2) Represents the collection of receivables in the Same Property portfolio reserved in 2020 and 2021; included in Uncollectible Lease Income.

(3) Includes above and below market rent amortization, straight-line rents, and amortization of mark-to-market debt adjustments.

(4) Represents 'General & administrative, net' before gains or losses on deferred compensation plan, as reported on supplemental pages 5 and 7 and calculated on a pro rata basis.

## **Conference Call Information**

To discuss Regency's second quarter results and provide further business updates, management will host a conference call on Friday, August 4<sup>th</sup>, at 11:00 a.m. ET. Dial-in and webcast information is below.

### Second Quarter 2023 Earnings Conference Call

Date: Friday, August 4, 2023

Time: 11:00 a.m. ET

Dial#: 877-407-0789 or 201-689-8562

Webcast: 2<sup>nd</sup> Quarter 2023 Webcast Link

**<u>Replay</u>**: Webcast Archive – <u>Investor Relations</u> page under <u>Events & Webcasts</u>

### About Regency Centers Corporation (Nasdaq: REG)

Regency Centers is a preeminent national owner, operator, and developer of shopping centers located in suburban trade areas with compelling demographics. Our portfolio includes thriving properties merchandised with highly productive grocers, restaurants, service providers, and best-in-class retailers that connect to their neighborhoods, communities, and customers. Operating as a fully integrated real estate company, Regency Centers is a qualified real estate investment trust (REIT) that is self-administered, self-managed, and an S&P 500 Index member. For more information, please visit RegencyCenters.com.

### **Reconciliation of Net Income Attributable to Common Shareholders to Nareit FFO and Core Operating Earnings** – *Actual (in thousands, except per share amounts)*

For the Periods Ended June 30, 2023 and 2022	<u>Three Months Ended</u> 2023 2022		<u>Year to Dat</u> 2023 <u>2</u>		<u>Date</u> 2022
Reconciliation of Net Income to Nareit FFO:					
Net Income Attributable to Common Shareholders Adjustments to reconcile to Nareit Funds From Operations <sup>(1)</sup> : Depreciation and amortization (excluding FF&E)	\$ 86,782 89,505	104,796 85,738	\$	184,063 178,540	300,024 169,868
Gain on sale of real estate	(64)	(17,089)		(305)	(119,099)
Exchangeable operating partnership units	 550	452		970	1,315
Nareit Funds From Operations	\$ 176,773	173,897	\$	363,268	352,108
Nareit FFO per share (diluted)	\$ 1.03	1.00	\$	2.11	2.04
Weighted average shares (diluted)	172,176	173,165		172,192	172,791
Reconciliation of Nareit FFO to Core Operating Earnings:					
Nareit Funds From Operations	\$ 176,773	173,897	\$	363,268	352,108
Adjustments to reconcile to Core Operating Earnings <sup>(1)</sup> : Not Comparable Items					
Early extinguishment of debt	-	176		-	176
Certain Non Cash Items					
Straight-line rent	(1,784)	(2,534)		(4,173)	(6,012)
Uncollectible straight-line rent	(1,755)	(3,071)		(2,390)	(5,454)
Above/below market rent amortization, net Debt premium/discount amortization	(8,554) 8	(5,323) (51)		(14,219)	(10,715) (157)
	 0	(31)			(157)
Core Operating Earnings	\$ 164,688	163,094	\$	342,486	329,946
Core Operating Earnings per share (diluted)	\$ 0.96	0.94	\$	1.99	1.91
Weighted average shares (diluted)	172,176	173,165		172,192	172,791
Weighted Average Shares For Diluted Earnings per Share	171,275	172,424		171,369	172,036
Weighted Average Shares For Diluted FFO and Core Operating Earnings per Share	172,176	173,165		172,192	172,791

<sup>(1)</sup> Includes Regency's consolidated entities and its pro-rata share of unconsolidated co-investment partnerships, net of pro-rata share attributable to noncontrolling interests.

Same Property NOI is a key non-GAAP measure used by management in evaluating the operating performance of Regency's properties. The Company provides a reconciliation of Net Income Attributable to Common Shareholders to pro-rata Same Property NOI.

## **Reconciliation of Net Income Attributable to Common Shareholders to Pro-Rata Same Property NOI -** *Actual (in thousands)*

For the Periods Ended June 30, 2023 and 2022	ne 30, 2023 and 2022 Three Months		ns Ended		Year to	Date
		<u>2023</u>	<u>2022</u>		<u>2023</u>	<u>2022</u>
Net income attributable to common shareholders Less:	\$	86,782	104,796	\$	184,063	300,024
Management, transaction, and other fees		(7,106)	(6,499)		(13,144)	(13,183)
Other <sup>(1)</sup>		(12,799)	(12,110)		(22,301)	(24,731)
Plus:						
Depreciation and amortization		83,161	79,350		165,868	157,192
General and administrative		25,065	17,645		50,345	36,437
Other operating expense		1,682	617		1,185	2,790
Other expense		35,133	37,876		69,549	(24,840)
Equity in income of investments in real estate excluded from NOI <sup>(2)</sup>		11,813	(375)		23,598	12,013
Net income attributable to noncontrolling interests NOI		<u>1,390</u> 225,121	<u>1,191</u> 222,491		2,597 461,760	<u>2,779</u> 448,481
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Less non-same property NOI (3)		(1,245)	(1,528)		(3,486)	(1,589)
Same Property NOI	\$	223,876	220,963	\$	458,274	446,892
% change		1.3%			2.5%	
Same Property NOI without Termination Fees	\$	223,225	220,023	\$	452,905	444,004
% change		1.5%			2.0%	
Same Property NOI without Termination Fees or Redevelopments	\$	188,874	188,758	\$	383,794	378,963
% change		0.1%			1.3%	
Same Property NOI without Termination Fees or Collection of 2020/2021 Reserve	es_\$	222,059	214,267	\$	450,218	428,971
% change	_	3.6%			5.0%	

<sup>(1)</sup> Includes straight-line rental income and expense, net of reserves, above and below market rent amortization, other fees, and noncontrolling interests.

<sup>(2)</sup> Includes non-NOI expenses incurred at our unconsolidated real estate partnerships, such as, but not limited to, straight-line rental income, above and below market rent amortization, depreciation and amortization, interest expense, and real estate gains and impairments.

<sup>(3)</sup> Includes revenues and expenses attributable to Non-Same Property, Projects in Development, corporate activities, and noncontrolling interests.

Reported results are preliminary and not final until the filing of the Company's Form 10-Q with the SEC and, therefore, remain subject to adjustment.

The Company has published forward-looking statements and additional financial information in its second quarter 2023 supplemental package that may help investors estimate earnings. A copy of the Company's second quarter 2023 supplemental package will be available on the Company's website at investors.regencycenters.com or by written request to: Investor Relations, Regency Centers Corporation, One Independent Drive, Suite 114, Jacksonville, Florida, 32202. The supplemental package contains more detailed financial and property results including financial statements, an outstanding debt summary, acquisition and development activity, investments in partnerships, information pertaining to securities issued other than common stock, property details, a significant tenant rent report and a lease expiration table in addition to earnings and valuation guidance assumptions. The information provided in the supplemental package is unaudited and includes non-GAAP measures, and there can be no assurance that the information will not vary from the final information in the Company's Form 10-Q for the period ended June 30, 2023. Regency may, but assumes no obligation to, update information in the supplemental package from time to time.

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#### **Non-GAAP Disclosure**

We believe these non-GAAP measures provide useful information to our Board of Directors, management and investors regarding certain trends relating to our financial condition and results of operations. Our management uses these non-GAAP measures to compare our performance to that of prior periods for trend analyses, purposes of determining management incentive compensation and budgeting, forecasting and planning purposes.

We do not consider non-GAAP measures an alternative to financial measures determined in accordance with GAAP, rather they supplement GAAP measures by providing additional information we believe to be useful to our shareholders. The principal limitation of these non-GAAP financial measures is they may exclude significant expense and income items that are required by GAAP to be recognized in our consolidated financial statements. In addition, they reflect the exercise of management's judgment about which expense and income items are excluded or included in determining these non-GAAP financial measures. In order to compensate for these limitations, reconciliations of the non-GAAP financial measures we use to their most directly comparable GAAP measures are provided. Non-GAAP financial measures should not be relied upon in evaluating the financial condition, results of operations or future prospects of the Company.

Nareit FFO is a commonly used measure of REIT performance, which the National Association of Real Estate Investment Trusts ("Nareit") defines as net income, computed in accordance with GAAP, excluding gains on sale and impairments of real estate, net of tax, plus depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. Regency computes Nareit FFO for all periods presented in accordance with Nareit's definition. Since Nareit FFO excludes depreciation and amortization and gains on sales and impairments of real estate, it provides a performance measure that, when compared year over year, reflects the impact on operations from trends in percent leased, rental rates, operating costs, acquisition and development activities, and financing costs. This provides a perspective of the Company's financial performance not immediately apparent from net income determined in accordance with GAAP. Thus, Nareit FFO is a supplemental non-GAAP financial measure of the Company's operating performance, which does not represent cash generated from operating activities in accordance with GAAP; and, therefore, should not be considered a substitute measure of cash flows from operations. The Company provides a reconciliation of Net Income Attributable to Common Shareholders to Nareit FFO.

Core Operating Earnings is an additional performance measure that excludes from Nareit FFO: (i) transaction related income or expenses; (ii) gains or losses from the early extinguishment of debt; (iii) certain non-cash components of earnings derived from above and below market rent amortization, straight-line rents, and amortization of mark-to-market of debt adjustments; and (iv) other amounts as they occur. The Company provides a reconciliation of Net Income to Nareit FFO to Core Operating Earnings.

#### **Forward-Looking Statements**

Certain statements in this document regarding anticipated financial, business, legal or other outcomes including business and market conditions, outlook and other similar statements relating to Regency's future events, developments, or financial or operational performance or results such as our 2023 Guidance, are "forward-looking statements" made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995 and other federal securities laws. These forward-looking statements are identified by the use of words such as "may," "will," "could," "should," "would," "expect," "estimate," "believe," "intend," "forecast," "project," "plan," "anticipate," "guidance," and other similar language. However, the absence of these or similar words or expressions does not mean a statement is not forward-looking. While we believe these forwardlooking statements are reasonable when made, forward-looking statements are not guarantees of future performance or events and undue reliance should not be placed on these statements. Although we believe the expectations reflected in any forward-looking statements are based on reasonable assumptions, we can give no assurance these expectations will be attained, and it is possible actual results may differ materially from those indicated by these forward-looking statements due to a variety of risks and uncertainties. Our operations are subject to a number of risks and uncertainties including, but not limited to, those risk factors described in our Securities and Exchange Commission ("SEC") filings, our Annual Report on Form 10-K for the year ended December 31, 2022 ("2022 Form 10-K") under Item 1A. "Risk Factors" and on Form 10-Q for the three months ended March 31, 2023 under Part II, Item 1A. "Risk Factors". When considering an investment in our securities, you should carefully read and consider these risks, together with all other information in our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q and our other filings and submissions to the SEC. If any of the events described in the risk factors actually occur, our business, financial condition or operating results, as well as the market price of our securities, could be materially adversely affected. Forward-looking statements are only as of the date they are made, and Regency undertakes no duty to update its forward-looking statements, whether as a result of new information, future events or developments or otherwise, except as to the extent required by law. These risks and events include, without limitation:

#### Risk Factors Related to the Company's Pending Acquisition of Urstadt Biddle

Please refer to disclosures in our 424(b)(3) prospectus, filed with the SEC on July 12, 2023, which contains, among other things, additional risk factors related to such acquisition.

#### **Risk Factors Related to the Current Economic Environment**

Continued rising interest rates in the current economic environment may adversely impact our cost to borrow, real estate valuation, and stock price. Current economic challenges, including the potential for recession, may adversely impact our tenants and our business. Unfavorable developments affecting the banking and financial services industry could adversely affect our business, liquidity and financial condition, and overall results of operations.

#### **Risk Factors Related to Pandemics or other Health Crises**

Pandemics or other health crises, such as the COVID-19 pandemic, may adversely affect our tenants' financial condition, the profitability of our properties, and our access to the capital markets and could have a material adverse effect on our business, results of operations, cash flows and financial condition.

### **Risk Factors Related to Operating Retail-Based Shopping Centers**

Economic and market conditions may adversely affect the retail industry and consequently reduce our revenues and cash flow and increase our operating expenses. Shifts in retail trends, sales, and delivery methods between brick-and-mortar stores, e-commerce, home delivery, and curbside pick-up may adversely impact our revenues, results of operations, and cash flows. Changing economic and retail market conditions in geographic areas where our properties are concentrated may reduce our revenues and cash flow. Our success depends on the continued presence and success of our "anchor" tenants. A percentage of our revenues are derived from "local" tenants and our net income may be adversely impacted if these tenants are not successful, or if the demand for the types or mix of tenants significantly change. We may be unable to collect balances due from tenants in bankruptcy. Many of our costs and expenses associated with operating our properties may remain constant or increase, even if our lease income decreases. Compliance with the Americans with Disabilities Act and other building, fire, and safety and regulations may have a material negative effect on us.

#### **Risk Factors Related to Real Estate Investments**

Our real estate assets may decline in value and be subject to impairment losses which may reduce our net income. We face risks associated with development, redevelopment and expansion of properties. We face risks associated with the development of mixed-use commercial properties. We face risks associated with the acquisition of properties. We may be unable to sell properties when desired because of market conditions. Changes in tax laws could impact our acquisition or disposition of real estate.

#### **Risk Factors Related to the Environment Affecting Our Properties**

Climate change may adversely impact our properties directly and may lead to additional compliance obligations and costs as well as additional taxes and fees. Geographic concentration of our properties makes our business more vulnerable to natural disasters, severe weather conditions and climate change. Costs of environmental remediation may adversely impact our financial performance and reduce our cash flow.

### **Risk Factors Related to Corporate Matters**

An increased focus on metrics and reporting relating to environmental, social, and governance ("ESG") factors may impose additional costs and expose us to new risks. An uninsured loss or a loss that exceeds the insurance coverage on our properties may subject us to loss of capital and revenue on those properties. Failure to attract and retain key personnel may adversely affect our business and operations. The unauthorized access, use, theft or destruction of tenant or employee personal, financial or other data or of Regency's proprietary or confidential information stored in our information systems or by third parties on our behalf could impact our reputation and brand and expose us to potential liability and loss of revenues.

#### **Risk Factors Related to Our Partnerships and Joint Ventures**

We do not have voting control over all of the properties owned in our co-investment partnerships and joint ventures, so we are unable to ensure that our objectives will be pursued. The termination of our partnerships may adversely affect our cash flow, operating results, and our ability to make distributions to stock and unit holders.

### **Risk Factors Related to Funding Strategies and Capital Structure**

Our ability to sell properties and fund acquisitions and developments may be adversely impacted by higher market capitalization rates and lower NOI at our properties which may dilute earnings. We depend on external sources of capital, which may not be available in the future on favorable terms or at all. Our debt financing may adversely affect our business and financial condition. Covenants in our debt agreements may restrict our operating activities and adversely affect our financial condition. Increases in interest rates would cause our borrowing costs to rise and negatively impact our results of operations. Hedging activity may expose us to risks, including the risks that a counterparty will not perform and that the hedge will not yield the economic benefits we anticipate, which may adversely affect us.

### **Risk Factors Related to the Market Price for Our Securities**

Changes in economic and market conditions may adversely affect the market price of our securities. There is no assurance that we will continue to pay dividends at current or historical rates.

### Risk Factors Related to the Company's Qualification as a REIT

If the Company fails to qualify as a REIT for federal income tax purposes, it would be subject to federal income tax at regular corporate rates. Dividends paid by REITs generally do not qualify for reduced tax rates. Certain foreign shareholders may be subject to U.S. federal income tax on gain recognized on a disposition of our common stock if we do not qualify as a "domestically controlled" REIT. Legislative or other actions affecting REITs may have a negative effect on us or our investors. Complying with REIT requirements may limit our ability to hedge effectively and may cause us to incur tax liabilities.

### **Risk Factors Related to the Company's Common Stock**

Restrictions on the ownership of the Company's capital stock to preserve its REIT status may delay or prevent a change in control. The issuance of the Company's capital stock may delay or prevent a change in control. Ownership in the Company may be diluted in the future.