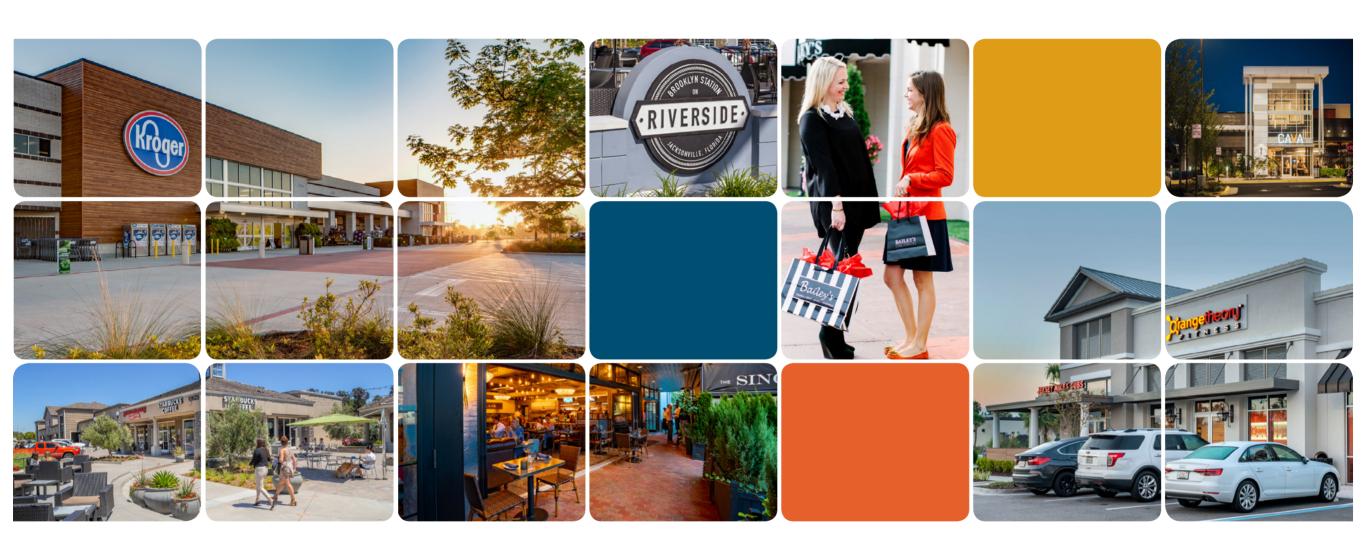
### **FIRST QUARTER**

### 2019 Investor Presentation



Regency<sup>®</sup> Centers.

### Regency Centers: The Leading National Shopping Center REIT

Unequaled Competitive Advantages Position Regency for Superior Growth

#### PREEMINENT NATIONAL PORTFOLIO

- Largest shopping center REIT with 419 properties located in the nation's most vibrant markets
- Neighborhood and community shopping centers primarily anchored by highly productive grocers
- Well located in highly affluent and dense infill trade areas positioned for growth

### BEST-IN-CLASS PLATFORM FOR VALUE CREATION

- National platform of 22 local offices creates unequaled boots-on-the-ground and local expertise advantages
- Intense asset management is the foundation of Regency's ability to achieve Same Property NOI growth at or near the top of the shopping center sector
- Regency's in-process projects, pipeline and key tenant and local relationships create value through the development and redevelopment of premier shopping centers

#### **SUPERIOR TENANT & MERCHANDISING MIX**

- Focus on necessity, value, convenience, and service-oriented retailers
- Portfolio strength and tenant quality demonstrated by resilience to store closures and leading Same Property NOI performance

Unequaled
Combination of
Strategic
Advantages

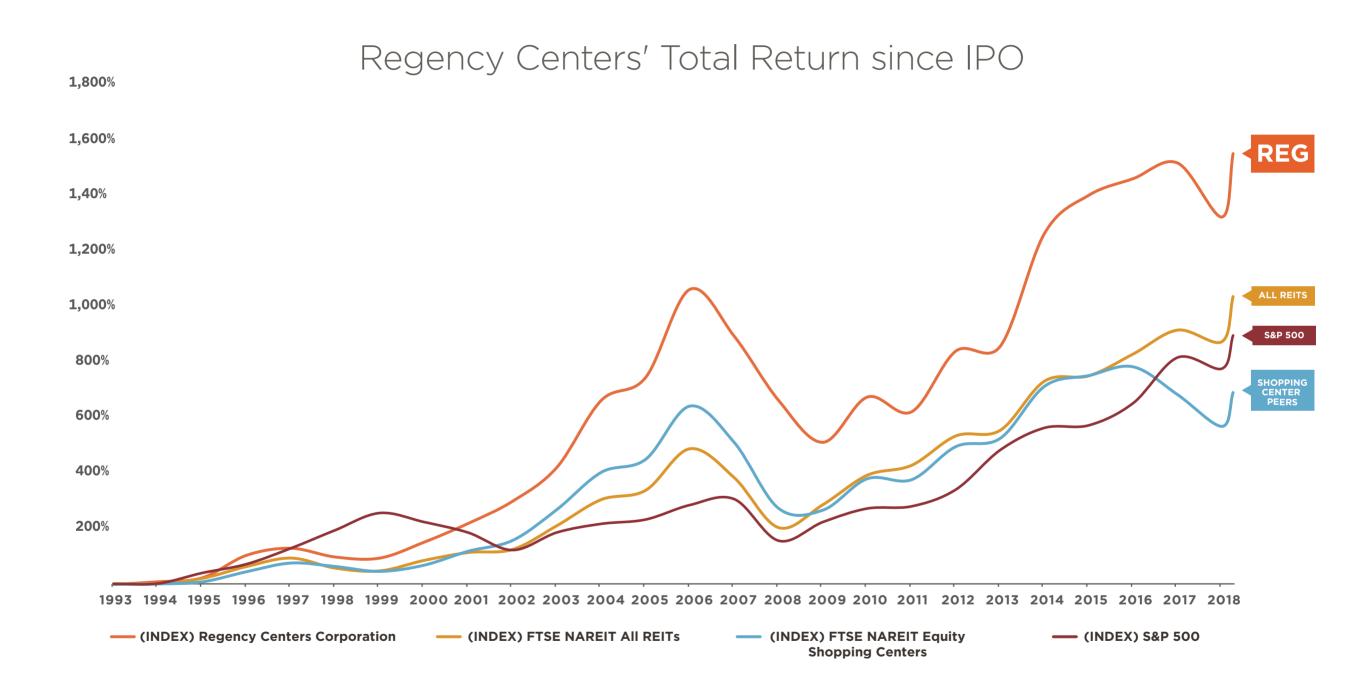
Regency Centers.

SELF-FUNDING, OPPORTUNISTIC CAPTIAL ALLOCATION STRATEGY & BALANCE SHEET STRENGTH

- Annual free cash flow of \$170M to fund development and redevelopments at compelling yields
- Opportunistically sell minimal level of lower growth assets to further enhance portfolio quality and Same Property NOI growth
- Well-capitalized and flexible balance sheet to support growth

### Leading Performance

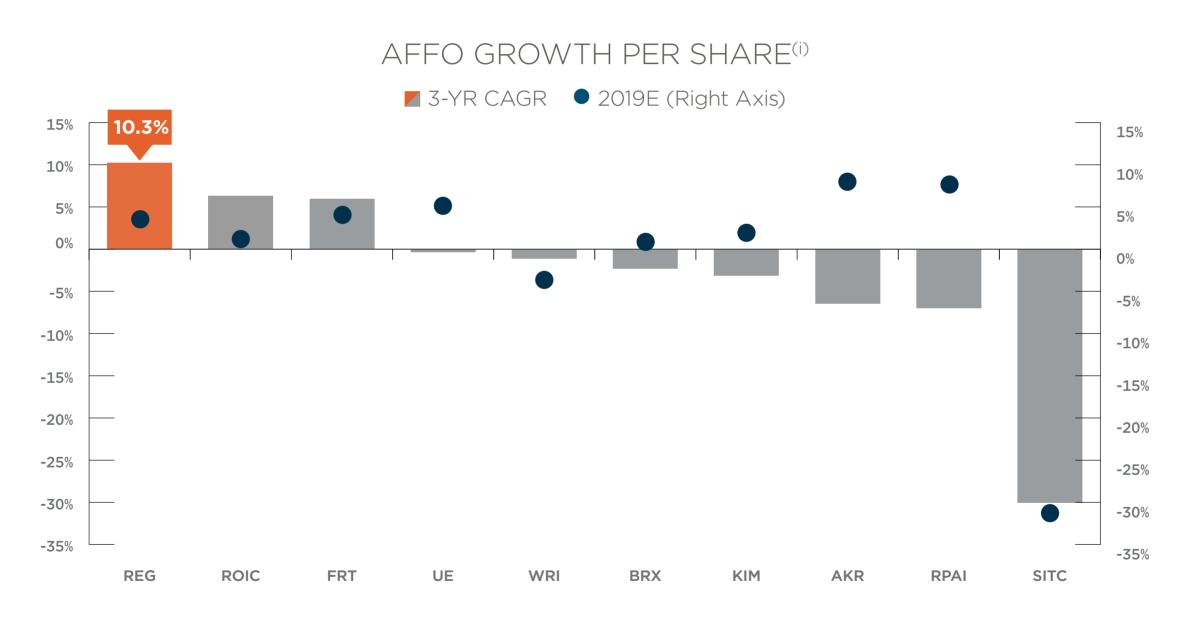
Regency Centers Relative Total Shareholder Return



### Sector-Leading Performance

Earnings and Cash Flow Growth

Sustained NOI growth, accretive investments, and a sector-leading balance sheet has driven robust earnings growth, positioning Regency for continued future cash flow and dividend increases.

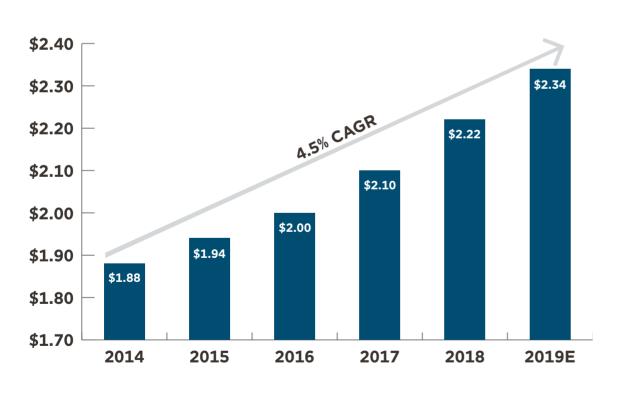


### Sector-Leading Performance

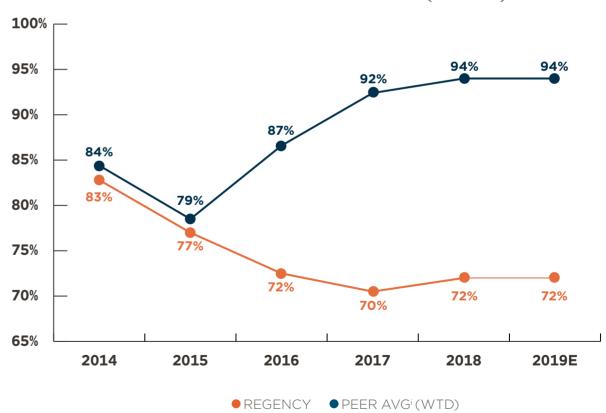
Commitment to Dividend Growth

Regency is committed to growing dividends per share, at a rate consistent with earnings growth while maintaining a conservative payout ratio.

#### **REG ANNUAL DIVIDENDS**



#### DIVIDEND PAYOUT RATIO (AFFO)



### Retail Landscape

The Evolution & Future of Retail Real Estate

#### **CONSUMER PREFERENCES**



Consumer preferences have shifted toward convenience, value and experiential offerings located in shopping centers that allow them to interact and connect with brands and each other.

### 1

Regency's superior merchandising mix consists primarily of best-in-class necessity, value and service-oriented retailers that draw consumers and drive foot traffic.

#### **RELEVANT RETAILERS**



Successful retailers understand the importance of a physical location and being close to the customer. These operators are seeking well-located, well-conceived and well-merchandised centers to enhance customer experience and promote brand interaction.



Regency's neighborhood & community shopping centers, conveniently located close to the customer, are enhanced by our Fresh Look® philosophy that focuses on optimizing merchandising, placemaking and connecting at our shopping centers.

#### **LOCATION QUALITY**



Retail real estate is experiencing a bifurcation between high and lower quality, which continues to accelerate, where lower quality shopping centers are more substantially impacted by today's disruptors.



Regency's high-quality portfolio, evidenced by ABR PSF among the highest in the sector, as well as attractive demographics averaging 146,000 people and average incomes of \$120,000 within 3-mile radius, is positioned to thrive and sustain average NOI growth of 3%+ over the long term.

### Retail Landscape

Best-In-Class Operators Opening New Locations in High-Quality Centers

High-quality physical locations remain a critical component of retail strategy, with many retailers focusing on new store growth.

### Publix.

Expansion plans of 100 new locations into the Carolinas and Virginia plus 4 new Greenwise locations.



Plans to reaccelerate footprint growth with focus on flagship banner.



Expects to open ~240 net new stores in fiscal year 2019.



Plans to open as many as 3,000 physical locations.



Raised its long-term projected store potential 3,000 locations from 1,700.



Focused on new store growth with 150 locations planned in 2019.



Long-term goal of 1,500 to 1,700 new stores, with 80 planned in 2019.



More than 500 studios in the new location pipeline.



Plans to open 30 stores per year for the near term.



Expecting to open 225 locations in 2019 and 500 within next 3 years.

# Grocer Landscape The Future of Grocery

# Winning grocers are investing in critical aspects of their evolving business to remain relevant.

	A physical store presence, close to the customer, is the foundation of a successful multichannel strategy.	Supported by the physical store, a successful e-commerce platform is critical in the future of grocery.
Kroger	<ul> <li>Restock Kroger strategic initiative: Customer Experience, Customer Value, Develop Talent, and Live Kroger's Purpose</li> <li>Partnership with Microsoft that will reinvent the customer experience driven by data and technology</li> <li>Self-checkout, Scan-Bag-Go, LED lit shelves and cloud-based signage</li> </ul>	<ul> <li>Digital sales have increased &gt;50%</li> <li>Partnered with Ocado to build out infrastructure for online sales and delivery</li> <li>Expanded Pickup or Delivery sales to reach 91% of Kroger households</li> </ul>
Publix <sub>®</sub>	<ul> <li>\$1.5B Capital Plan for Redevelopment</li> <li>Expansion plans into new markets</li> <li>Expect 100 new store locations</li> <li>Renewed focus on Greenwise Markets</li> </ul>	<ul> <li>Publix Delivery app option for delivery or pick-up all powered through Instacart</li> </ul>
Albertsons° SAFEWAY	<ul> <li>Remerchandising 400 stores: more fresh, natural and organic products and some with gourmet and artisanal products, upscale décor and experiential elements</li> <li>Expanding "Plated" meal kit delivery and "Drive Up and Go" stores</li> </ul>	<ul> <li>Same-day online delivery offered through Shipt and Instacart</li> <li>Investments made in broader technology strategy and emerging technologies impacting the grocery business</li> </ul>
WHÖLE FOODS MARKET	<ul> <li>Amazon's acquisition of Whole Foods and recent reports on launch of new grocery store business, demonstrates critical advantage of a brick-and-mortar presence close to the customer</li> <li>Whole Foods will have new store growth and openings</li> <li>Whole Foods benefiting from synergies with Amazon, resulting in lower prices, savings for Prime members and Prime Now delivery</li> </ul>	<ul> <li>Delivery through Amazon's Prime Now platform</li> <li>Store delivery expanding, offering ultrafast delivery on in-store products</li> </ul>

### Proven Strategy & Business Model

STRATEGIC OBJECTIVES	EXECUTION
HIGH-QUALITY PORTFOLIO Average Annual NOI Growth of 3%+ High-quality portfolio of shopping centers wit competitive advantages from desirable trade highly productive grocers	
ASTUTE CAPITAL ALLOCATION  Deliver \$1.25B to \$1.50B of developments are redevelopments over the next 5 years at attraction returns and fortify NOI growth with disciplined asset recycling	active 2018 starts of ~\$200M at est stabilized yield of 7.8%
SECTOR-LEADING FORTRESS BALANCE SH Provides funding flexibility and cost advantag	
BEST-IN-CLASS OPERATING PRACTICES AND SYSTEMS Implement operating systems, including Corporate Responsibility practices, which are widely recognized as best-in-class	<ul> <li>Published Inaugural Corporate Responsibility Report in 2018</li> <li>ISS Governance score of 1</li> <li>GRESB Green Star for 3 consecutive years</li> </ul>
STRONG BRAND AND CULTURE  Engage an exceptional team of professionals best-in-class business practices that are recognisting as industry-leading	
Average Earnings Growth of 5%+ over the long term	3-Year Earnings Growth CAGR of 7%ii

i. Citi theHunter 4/17/19



### Portfolio Overview

**419**Properties

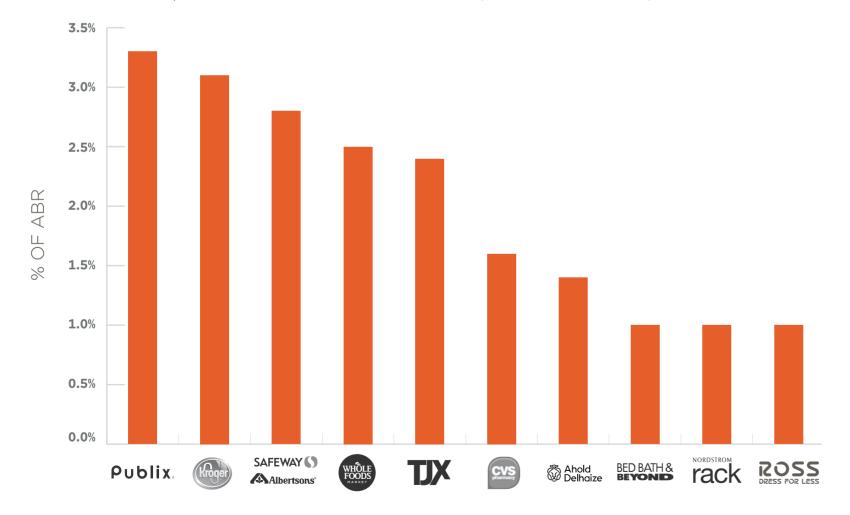
**95.0%** Leased

56M SF
Total GLA

~9,000 Total Tenants \$22+ PSF Average ABR **80%** of properties are grocery anchored

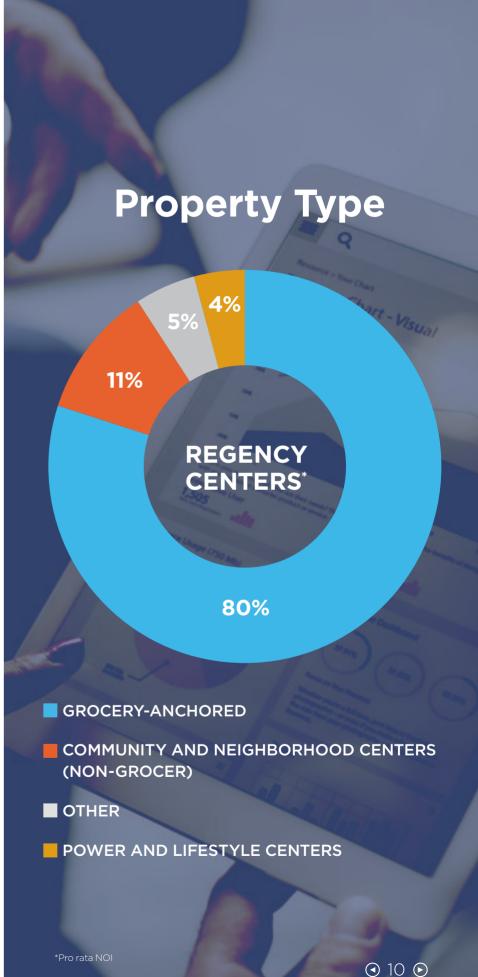
#### **Regency Top 10 Tenants**

Top Tenants Total Base Rent \$180M (20% of Total ABRii)





ii. Annualized base rent as of 03/31/2019





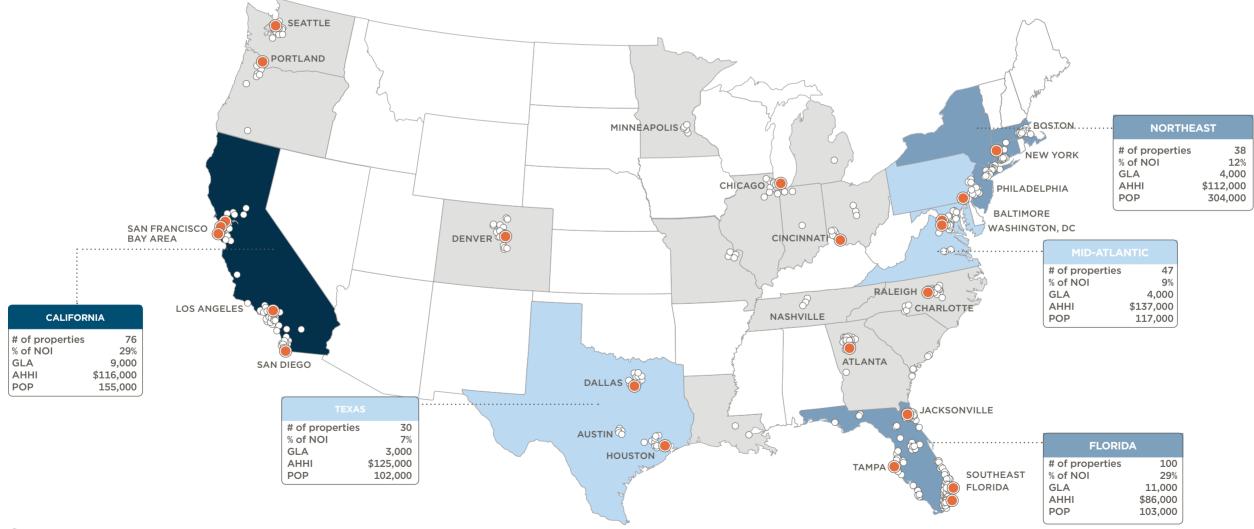
### Leading National Portfolio

Significant Presence in Top Markets with Strategic Advantages from National Breadth and Local Expertise

# TOP REGIONS/STATES >25% of NOI 10% - 25 % of NOI 5% - 10% of NOI <5% of NOI

TOP 5 MARKETS			
	% of NOI		
San Francisco	11%		
Miami	10%		
Washington, DC	9%		
Los Angeles	8%		
New York	6%		

ATTRACTIVE OVERALL DEMOGRAPHICS'				
Regency	Peersi			
146,000	114,000			
\$120,000	\$106,000			
48%	43%			
	Regency 146,000 \$120,000			







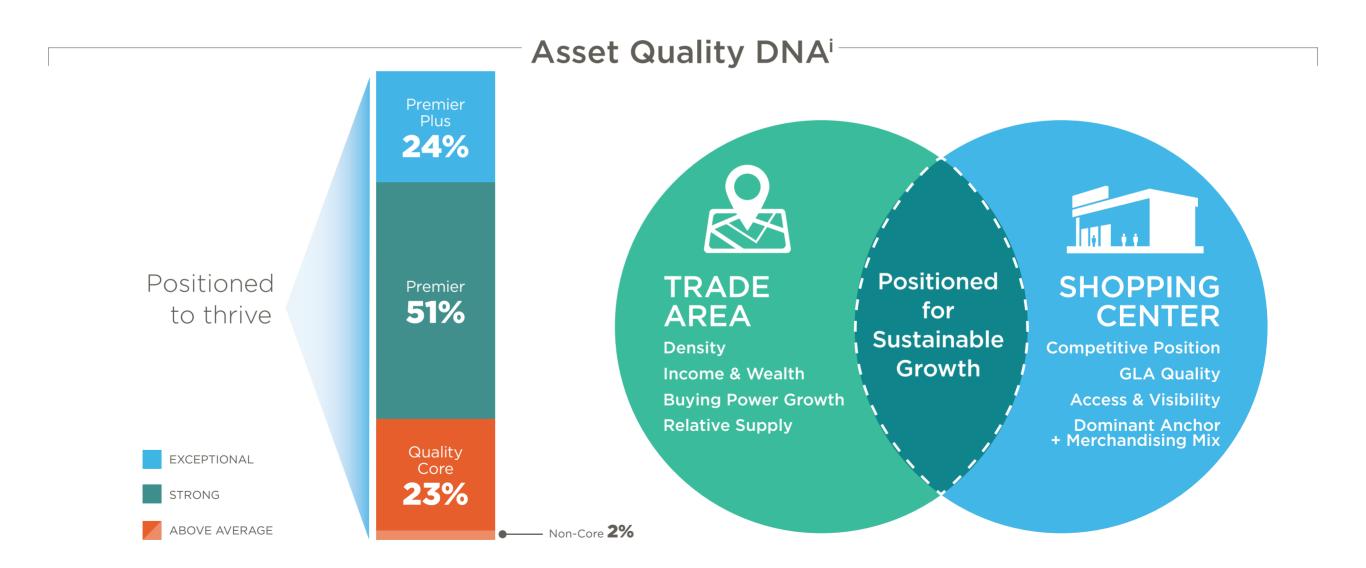
i. Peers are BRX, RPAI, ROIC, WRI, KIM, FRT, SITC, and UE.

<sup>\*</sup>Source: Evercore ISI Annual Demographic Update 03/11/19, Green Street Advisors, Strip Centers Sector Update 03/12/19, company data



### Premier Asset Quality and Trade Areas

Premier centers are those with inherent characteristics that will position a center with long-term competitive advantages, resulting in superior NOI growth, including strong trade areas that feature buying power and spending growth surrounding a shopping center with a top competitive position.





### Highly Productive Grocers

Grocer Strength & Health

Regency's portfolio is primarily grocer anchored, with grocer sales that average ~\$650 PSF annually versus the national average of \$450 PSF. A testament to the locations, relevance of grocers, and enduring quality of our centers.

#### REGENCY GROCER SALES

### \$32M \$31M \$30M \$29M \$29M \$29M \$28M

2015

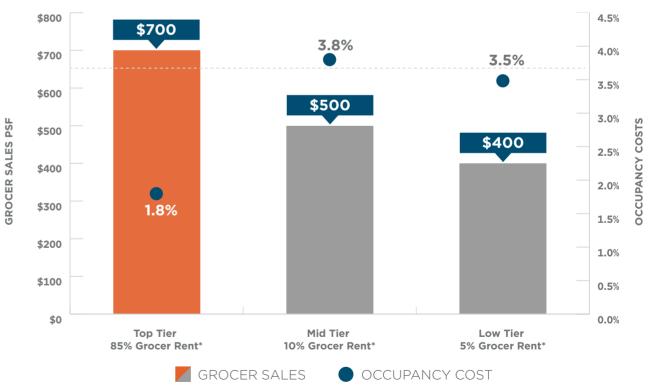
2016<sup>(i)</sup>

2017

2018

#### GROCER SALES AND OCCUPANCY COSTS





Note: Sales for grocers that report.

2013

\$25M

2014

i. 2016 adjusted to 52 week year

<sup>\*</sup>Pro-rata share of base rent from grocers as of 3/31/2019



### Highly Productive Grocers

Spotlight on Albertsons/Safeway





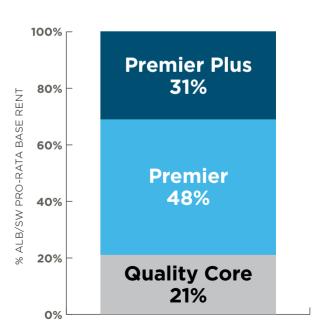
Albertsons investing in core business, resulting in positive sales and EBITDA growth and opportunistically improving leverage levels.

- Focus on in-store experience and customer service
  - -Remerchandising many of its stores and bringing more natural and organic products and gourmet offerings
  - -Incorporating upscale décor and experiential elements
- Investing in multichannel and technology advancements
  - -Acquired Plated, a premier meal kit service
  - —Utilizing third-party grocery delivery service offered by Instacart
  - -Executed agreement with Microsoft Azure, includes development of check-out-free stores
  - —Technology Joint Venture with Greycroft with a focus on new and emerging technologies impacting the grocery business

Regency's Albertsons locations are in highly desirable trade areas, with Albertsons banners that outperform.

- **REG locations outperform** relative to corporate average with occupancy costs ~2.5% and \$540 sales PSF
- Banners with #1 or #2 market share represent majority of exposure, including Safeway, VONS, Acme, and Tom Thumb
- **Higher quality locations** with \$115K AHHI and 140K population within a 3-mi radius
- Asset Quality DNA of Alberstons/Safeway locations are ~80% Premier Plus and Premier Shopping Centers, with characteristics that include:
  - -Strong densities
  - -Higher household incomes
  - —Buying power growth
  - —Top competitive position
  - -Low levels of competitive retail and grocer supply

#### **REG Albertsons Locations** by Asset Quality DNA





### Superior Merchandising Mix

A Necessity, Service, Convenience, and Value Focus is Increasingly Critical in Today's Retail Landscape and Resistant to Store Rationalization from Disruptors, Including E-Commerce

# RESTAURANTS & — SERVICE ORIENTED (50% OF ABR)

- Nearly 20% of tenant base is restaurants
- Both service-oriented retailers and restaurants increase return visits and foster longer dwell time









#### NECESSITY BASED-(25% OF ABR)

- 20% of tenant base includes best-in-class national, regional and specialty grocers who are highly adaptable and innovative, incorporating "click and collect" and grocery delivery to enhance customer convenience
- Drivers of strong foot traffic that attract high-quality side shop tenants













### BEST-IN-CLASS RETAILERS (20% OF ABR)

Off-price brands like TJ Maxx and retailers with growing service components such as Ulta encourage frequent and sustained in-person visits









### AT-RISK RETAILERS (<5% OF ABR)

- Low exposure to shrinking brands and e-commerce affected categories
- In place platform to re-merchandise closing stores and create value





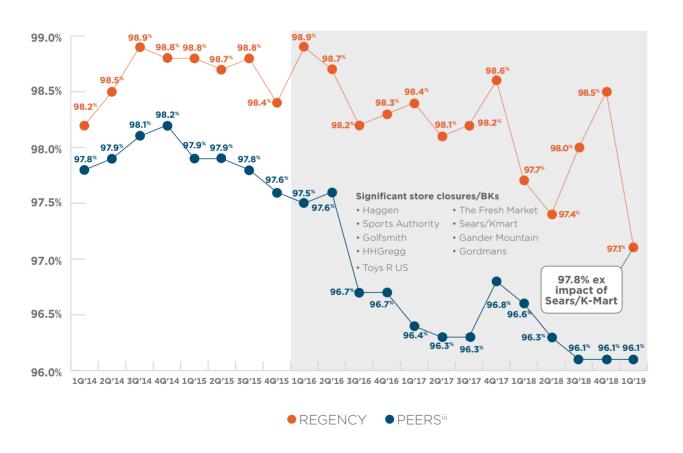


### Track Record of Sustained Outperformance

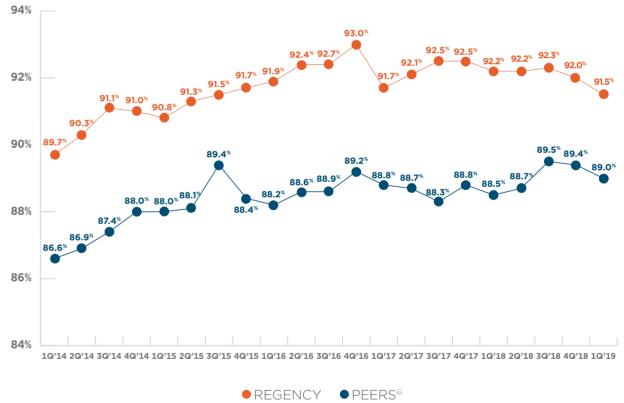
Astutely Navigating Disruptors

Regency's asset quality and demographic profile generates sustained sector-leading results, while mitigating downtime, and allowing for merchandising upgrades at accretive rents when store rationalization or bankruptcies occur.

#### **Anchor % Leased**



#### Shop % Leased



i. Spaces > 10,000 SF, Same Property

ii. Spaces < 10,000 SF, Same Property

iii. Company filings, Peers are BRX, RPAI, WRI, KIM, FRT, and SITC.



### Significant Embedded Growth Opportunities

Multiple Levers to Drive Same Property NOI and NAV Growth

Regency's Strategic Objective		2019 Guidance		
1.3% to 1.5%	Contractual Rent Steps Current 1.3%, Target 1.5%	1.3%	Contractual Rent Steps	
1.0% to 1.2%	Lease Mark-to-Market Current ~8%, Target 10% 1% spread contributes 12 bps growth ~40 anchor lease expirations over next 5 years represent mark-to-market of 40%+	1.0%+	Lease Mark-to-Market	
0%	Rent Paying Occupancy Current = 94.5%	0% to (0.5%)	Rent Paying Occupancy Decline for estimated Sears/K-Mart bankruptcy and other retailer moveouts	
0.5% to 1.0%	Redevelopment Contribution Average + 0.75%	+/- 0.2%	Redevelopment Contribution  Expected to be minimal as NOI is taken offline at larger scale redevelopment projects. Expect to return to +50 to +100 bps annually.	
Av	Average Annual SP NOI Growth 3%+		SP NOI Growth Guidance 2.0% to 2.5%	

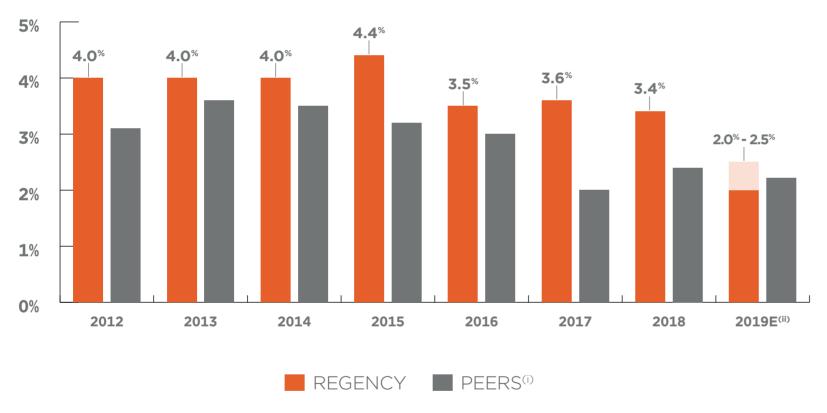


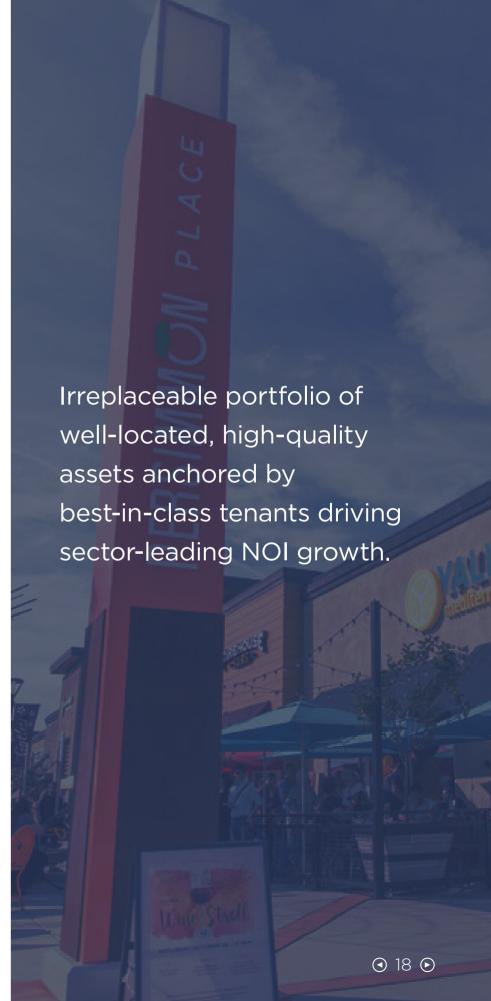
### Track Record of Sustained Out Performance

Same Property NOI Growth By Year

#### **Same Property NOI Growth**

of 3.4%+ for 7 Consecutive Years







### Astute Capital Allocation

Free Cash Flow Fully Funds Developments and Redevelopments on a Leverage Neutral Basis

### **SOURCES**

Free Cash Flow is the Foundation of Self-Funded Leverage Neutral Business Model

DISPOSITION
OF LOWER
GROWTH
ASSETS
+/- 1% of
\$15B portfolio

FREE CASH FLOW ~\$170M Annually

EQUITY
When Priced
Attractively

DEBT
On a Leverage
Neutral Basis

#### **USES**

Value Creation that Enhances NAV and Property Quality, While Fortifying 3%+ Same Property NOI Growth and Free Cash Flow

ACQUISITIONS
With Superior
Growth

DEVELOPMENT/ REDEVELOPMENT at Compelling Yields ~\$250M+ Annually

SHARE REPURCHASES When Priced Attractively

### Astute Capital Allocation

Track Record of Value Creation

#### **Historical Development and Redevelopment Starts**

7.8% Average Return On Investment<sup>i</sup>

EST VALUE CREATION



VALUE CREATION MARGIN

TOTAL PROJECT COST



**BALLARD BLOCKS II** 

Seattle, WA

• 114.000 SF

79% Leased

Start Q1-2018

• \$33M/6.3% yield

• \$120K AHHI/224K pop.

### Astute Capital Allocation

Select In-Process Development & Redevelopment



#### MARKET COMMON CLARENDON

#### Arlington, VA

- 422,000 SF
- 72% Leased
- \$54M/8.9% yield
- 148K AHHI/261K pop.
- Start Q4-2018

#### Publix.

#### **CARYTOWN EXCHANGE**

#### Richmond, VA

- 107.000 SF
- 46% Leased
- \$40M/7.2% yield
- \$87K AHHI/104K pop.
- Start Q4-2018

### Wegmans

#### **MIDTOWN EAST**

#### Raleigh, NC

- 174.000 SF
- 88% Leased
- \$23M/7.8% yield
- \$91K AHHI/90K pop.
- Start Q4-2017

#### PUBLIX GreenWise\*

#### INDIGO SQUARE

#### Charleston, SC

- 51,000 SF
- 95% Leased
- \$17M/8.3% yield
- \$105K AHHI/46K pop.
- Start Q4-2017

#### **MELLODY FARM** Chicago, IL **POINT 50** 259,000 SF Fairfax, VA 78% leased • 48,000 SF \$104M/6.8% yield 62% Leased \$134K AHHI/54K pop. • \$17M/7.9% yield Start Q2-2017 • \$144KAHHI/113k pop. Start Q4-2018

#### THE VILLAGE AT RIVERSTONE

#### Houston, TX

- 167,000 SF
- 93% leased
- \$31M/8.0% yield
- \$155K AHHI/68K pop.
- Start Q4-2016

### THE VILLAGE AT

#### **HUNTER'S LAKE**

#### Tampa, FL

- 72.000 SF
- 81% leased
- \$22M/8.0% yield
- \$100K AHHI/62K pop.
- Start Q4-2018

#### Publix.

#### **BLOOMINGDALE SQUARE**

#### Tampa, FL

- 254,000 SF
- 91% leased
- \$20M/9.1% yield
- \$87K AHHI/83K pop.
- Start Q3-2018

#### Miami, FL

WHÔLE FOODS

- 70,000 SF
- 92% leased
- \$16M/8.0% yield

PINECREST PLACE

- \$137K AHHI/97K pop.
- Start Q1-2017



#### Jacksonville, FL

#### • 157.000 SF

- 98% Leased
- \$14.6M/6.2% yield
- 107K AHHI/ 38K pop.
- Start Q4-2018



**Developments** 

Note: AHHI and population within 3 mile radius

#### Strategic objective: Deliver \$1.25B to \$1.50B over next 5 years



#### **Ground Up Developments**

Ground up construction of a new operating shopping center in a location without material preexisting retail real estate.



#### **Identified Locations**

- Washington, D.C.
- Denver
- Jacksonville
- Los Angeles
- Houston
- Dallas
- Miami



#### **Larger Scale Redevelopments**

Redevelopment of an existing retail real estate site where the investment is large, relative to the total development and redevelopment program, and results in a complete transformation of the center. In some instances will incorporate mixed use components that may or may not be part of the total investment from Regency.



THE ABBOT

Boston, MA

#### **Identified Locations**

- Boston | The Abbot
- Washington, D.C. | Westwood Shopping Center
- San Diego | Costa Verde Center
- Atlanta | Piedmont Peachtree Crossing
- San Francisco | Serramonte Center
- Los Angeles | Town and Country Center
- San Francisco | Potrero Center
- Austin | Hancock Shopping Center



#### **Core Redevelopments**

Redevelopment of an existing retail real estate site that includes one or more of the following: addition of GLA through tenant expansion, outparcel development and/or other enhancements that change the competitive position of the center.



#### **Identified Locations**

- Miami | Gateway Plaza at Aventura
- Westport | The Village Center
- Miami | West Bird Plaza
- Fort Lauderdale | Young Circle Shopping Center
- Tampa | Regency Square
- Charlotte | Carmel Commons
- Atlanta | Dunwoody Village



### Astute Capital Allocation

Disciplined Retail Development and Redevelopment Leading to Significant Value Creation

- Regency invests in Premier shopping centers in dense infill and affluent trade areas with dominant anchors and a focus
  on long-term growth potential
- Regency's core competency is retail development and redevelopment. We are well positioned to capitalize on increasing opportunities for adjacent and vertical mixed use projects, resulting from "Work, Live, Play" lifestyles where retail is the primary driver of the project
- Regency partners with best-in-class operators and developers of non-retail uses that enhance our retail project

#### Select in-process and pipeline retail projects that incorporate a mix of uses:



Acquired in 2016, this mixed-used, retail centric property includes integrated residential units owned and operated by Avalon Bay. Regency is redeveloping and densifying a former vacant office building, adding retail and creative office components.



TOWN & COUNTRY CENTER
Los Angeles, CA

Operating retail property acquired in 2018 with densification redevelopment opportunity, where Regency will redevelop retail and ground lease mid-rise apartments to best-in-class residential developer and operator Holland Partner Group.



Operating retail property with densification redevelopment opportunity to include retail and residential. Regency will redevelop the retail component in phases while partnering with a best-in-class residential developer and operator and invest a minority interest in the residential component.



## Larger Scale Redevelopment Spotlight — In-Process Market Common Clarendon, Washington DC



RENDERING



**EXISTING** 

#### **Vacant Office Building Redevelopment**

- Project start in 4Q'2018
- 130K SF office building densified and converted into mixed-use, with retail and office
- Activation of building and corner with luxury fitness user, restaurants and office traffic
- Total project investment of \$54M, yielding ~9% at stabilization
- Estimated project stabilization in 2022
- 3-mi Demographics: \$148K AHHI/261K pop.



### Larger Scale Redevelopment Spotlight — Pipeline

#### **Town and Country Center, Los Angeles**



PRELIMINARY RENDERING



**EXISTING** 



#### **Densification Redevelopment**

- Located adjacent to The Grove, #2 highest sales-generating mall in the country
- Former K-mart recaptured \$2.64 ABR, ~140K SF
- Redevelopment anticipated to start in late 2020, with the addition of 300+ mid-rise apartments on a ground lease over retail
- Estimated total investment of \$90M and yield of 6%+
- Estimated project stabilization in 2025
- 3-mi Demographics: \$107K AHHI/375K pop.

### Commitment to Conservative Financial Ratios

Sector-Leading Balance Sheet Affords Financial Flexibility

**5.3x**Net Debt to EBITDAre<sup>i</sup>

**4.2x**Fixed Charge Coverage<sup>i</sup>

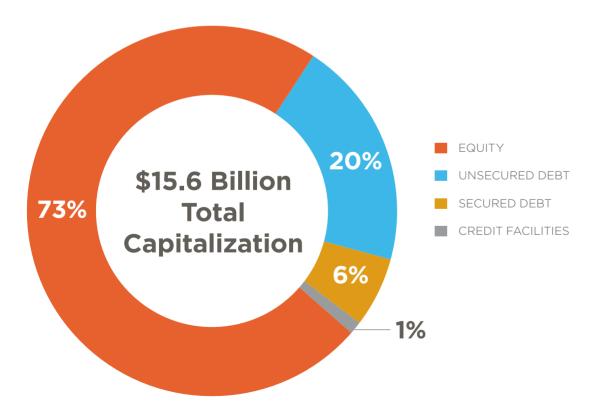
**BBB+**Rating From S&P

**Baa1**Rating From Moody's

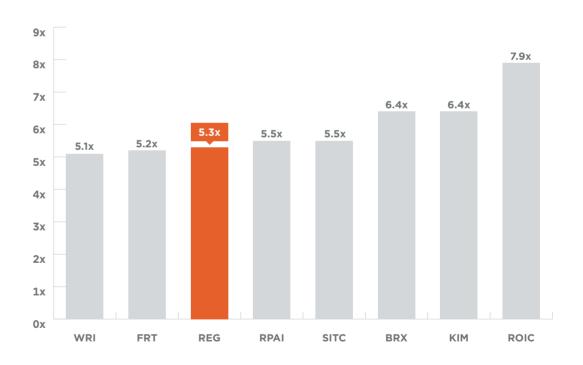
\$1.25B Line Of Credit

- Well-laddered debt maturity profile with limited near-term maturities
- Substantial liquidity and capacity with \$1.25 billion line of credit
- Large unencumbered asset pool and deep lender relationships
- S&P 500 inclusion enhances liquidity
- Positive outlook from S&P

### Capital structure (% of total capitalization)



#### Net Debt To EBITDArei

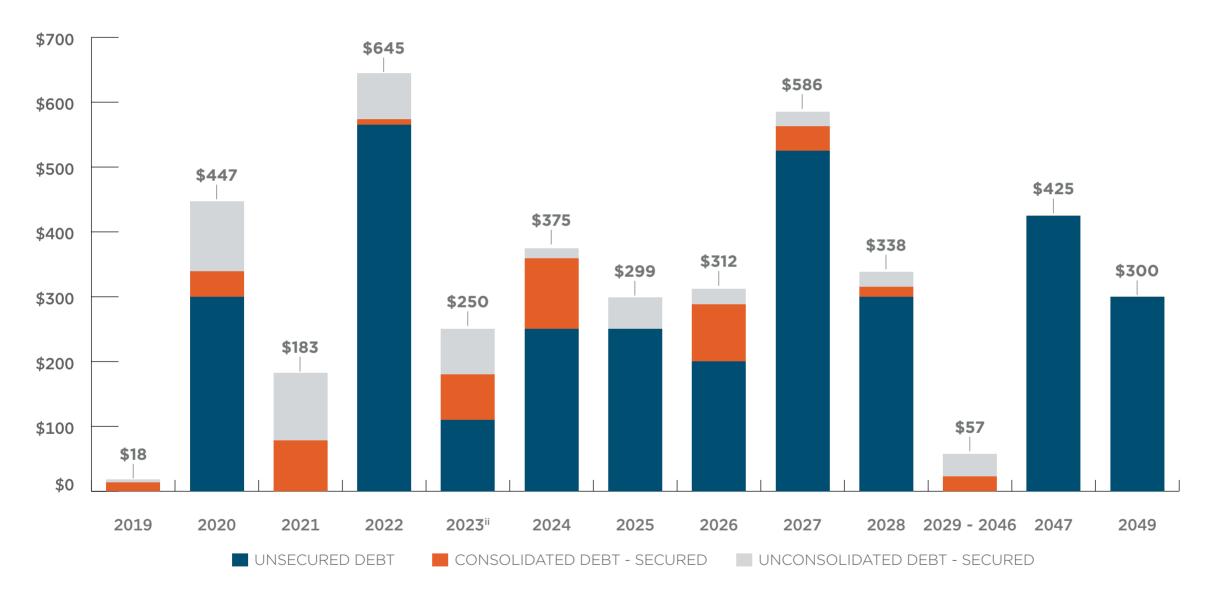




### Well-Laddered Maturity Profile

#### Debt Maturity Profile (\$mm)i

Target: <15% of total debt maturing annually



i. Maturity profile as of 03/31/19.

ii. Unsecured revolving credit facility maturity date is 2023 (including options). Source: Company filings as 03/31/19.



# Co-Investment

	GRI	OPERF	CalSTRS	USAA	NYCRF	Total
Number of Properties	69	21	6	7	6	109
Total GLA (in Millions)	8.9	2.8	0.6	0.7	1.2	14.2
Pro-Rata NOI - Trailing 4Q's	\$68.8	\$12.3	\$3.1	\$2.5	\$5.2	\$91.9
Regency's Ownership	40%	20% - 30%	25%	20%	30%	

- Expands operating platform by leveraging partnership capital
- Generates annual fee income of ~\$27 million



### Leading Corporate Responsibility Practices

Connecting to Our Stakeholders While Executing Our Strategy

### OUR PEOPLE

- Employee dedication and well-being, evidenced by strong employee engagement and award winning health and retirement benefits.
- A value-based culture that takes action in the community
- Training and continuing education on a variety of important topics
- Comprehensive benefits and award-winning healthcare plans

### ETHICS & GOVERNANCE

- A Board refreshment plan ensuring expertise and diversity
- Unwavering ethical standards and business practices with 100% participation in Code of Business Conduct and Ethics training
- Best-in-class governance with ISS Governance Quality Score of 1 (highest possible)





- Investment into the betterment of our communities
- National and local partnerships with philanthropic organizations
- \$1 billion in development and redevelopment investments that provide enhancements and job creation
- Fresh Look philosophy, which creates engaging gathering spaces for the public and connects our centers to their neighborhoods

### ENVIRONMENTAL STEWARDSHIP

- Sustainable operating and building practices across Regency's operating portfolio and development program
- GRESB Green Star designation for the past three years
- Regency's sustainability initiatives are minimizing environmental impacts including reductions to greenhouse gas emissions, energy consumption, and water use.









# Fresh Look Philosophy



#### **MERCHANDISING**

We blend best-in-class local merchants with top national retailers in a considerate, curated, and calculated merchandising strategy.

Each retailer is hand-selected not only for what they can bring to our centers, but for what our centers can bring to their business.

#### **PLACEMAKING**

The perfect retail environment is a physical reflection of what makes the surrounding areas unique, while providing optimal walkability and access.

We source top local artists and designers to create a pleasing, relaxing, and individualized setting ideal for shopping, dining, and gathering.

#### CONNECTING

We're people people.

We actively engage with local communities through special events, charitable initiatives, social media best practices, and anything else that creates a unique touch-point between our retailers and their shoppers.







### Experienced and Deep Management Team



Martin E. "Hap" Stein, Jr. Chairman and Chief Executive Officer **Years of Experience** Regency 42 | Industry 42



Lisa Palmer President and Chief Financial Officer **Years of Experience** Regency 22 | Industry 22



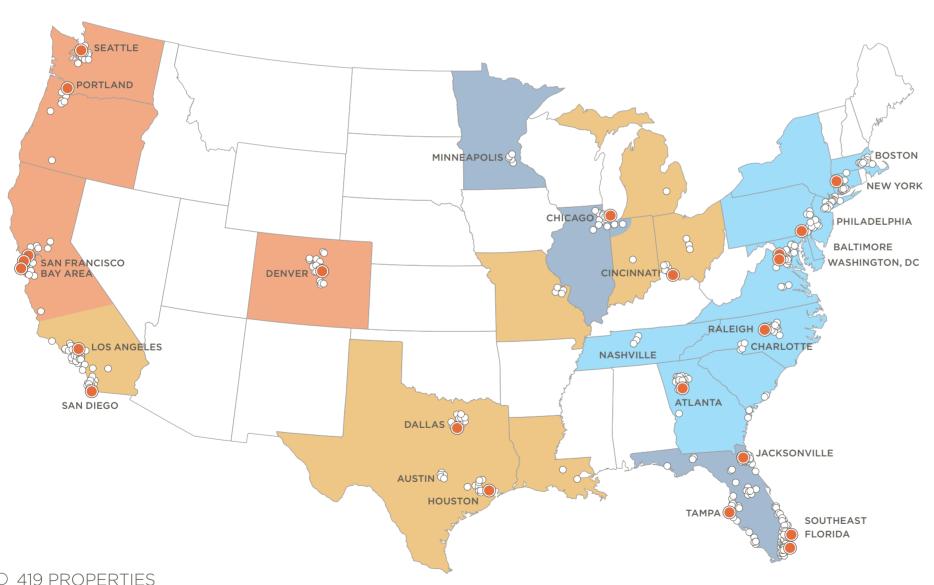
Executive Vice President, Investments **Years of Experience** 

**Mac Chandler** 



Jim Thompson Executive Vice President, Operations **Years of Experience** 

Regency 37 | Industry 37



**Years of Experience** Regency 21 | Industry 22



Nick Wibbenmeyer





**Years of Experience** Regency 22 | Industry 36



Craig Ramey

**Years of Experience** Regency 21 | Industry 32



**Years of Experience** Regency 16 | Industry 16



### Glossary of Terms

Adjusted Funds From Operations (AFFO): An additional performance measure used by Regency that reflects cash available to fund the Company's business needs and distribution to shareholders. AFFO is calculated by adjusting Operating FFO for (i) capital expenditures necessary to maintain the Company's portfolio of properties, (ii) interest charges and (iii) other non-cash amounts as they occur.

**Non-Same Property:** A property acquired, sold, or a Development Completion during either calendar year period being compared. Non-retail properties and corporate activities, including the captive insurance program, are part of Non-Same Property.

**Operating EBITDAre:** NAREIT EBITDAre is a measure of REIT performance, which the NAREIT defines as net income, computed in accordance with GAAP, excluding (i) interest expense; (ii) income tax expense; (iii) depreciation and amortization; (iv) gains and losses from sales of depreciable property or land; (v) and operating real estate or land impairments; and (vi) adjustments to reflect the Company's share of unconsolidated partnerships and joint ventures. Operating EBITDAre excludes from NAREIT EBITDAre certain non-cash components of earnings derived from above and below market rent amortization and straight-line rents. The Company provides a reconciliation of Net Income to Operating EBITDAre.

**Core Operating Earnings:** An additional performance measure used by Regency that excludes from NAREIT FFO: (i) transaction related income or expenses; (ii) gains or losses from the early extinguishment of debt; (iii) certain non-cash components of earnings derived from above and below market rent amortization, straight-line rents, and amortization of mark-to-market of debt adjustments; and (iv) other amounts as they occur. The Company provides a reconciliation of Net Income to NAREIT FFO to Core Operating Earnings.

**Same Property:** Retail Operating Properties that were owned and operated for the entirety of both calendar year periods being compared. This term excludes all Projects In Development and Non-Same Properties.

<u>Value Creation:</u> The estimated incremental value at completion using underwritten NOI at stabilization, valued at a market cap rate less estimated development costs.

### Safe Harbor and Non-GAAP Disclosures

Forward-looking statements involve risks and uncertainties. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements. Please refer to the documents filed by Regency Centers Corporation with the SEC, specifically the most recent reports on forms 10K and 10Q, which identify important risk factors which could cause actual results to differ from those contained in the forward-looking statements.

This presentation references certain non-GAAP financial measures. More information regarding these non-GAAP financial measures can be found in company documents filed with the SEC.