

# Investor Presentation

February 2021

Regency  
Centers.®



# Safe Harbor and Non-GAAP Disclosures

## Forward-Looking Statements

Certain statements in this document regarding anticipated financial, business, legal or other outcomes including business and market conditions, outlook and other similar statements relating to Regency's future events, developments, or financial or operational performance or results, are "forward-looking statements" made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995 and other federal securities laws. These forward-looking statements are identified by the use of words such as "may," "will," "should," "expect," "estimate," "believe," "intend," "forecast," "anticipate," "guidance," and other similar language. However, the absence of these or similar words or expressions does not mean a statement is not forward-looking. While we believe these forward-looking statements are reasonable when made, forward-looking statements are not guarantees of future performance or events and undue reliance should not be placed on these statements. Although we believe the expectations reflected in any forward-looking statements are based on reasonable assumptions, we can give no assurance these expectations will be attained, and it is possible actual results may differ materially from those indicated by these forward-looking statements due to a variety of risks and uncertainties.

Our operations are subject to a number of risks and uncertainties including, but not limited to, those Risk factors described in our SEC filings. When considering an investment in our securities, you should carefully read and consider these risks, together with all other information in our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q and our other filings and submissions to the SEC. If any of the events described in the risk factors actually occur, our business, financial condition or operating results, as well as the market price of our securities, could be materially adversely affected. Forward-looking statements are only as of the date they are made, and Regency undertakes no duty to update its forward-looking statements except as required by law. These risks and events include, without limitation:

## Risks Related to the COVID-19 Pandemic

Pandemics or other health crises, such as the COVID-19 pandemic, may adversely affect our tenants' financial condition, the profitability of our properties, and our access to the capital markets and could have a material adverse effect on our business, results of operations, cash flows and financial condition.

## Risk Factors Related to Operating Retail-Based Shopping Centers

Economic and market conditions may adversely affect the retail industry and consequently reduce our revenues and cash flow, and increase our operating expenses. Shifts in retail trends, sales, and delivery methods between brick and mortar stores, e-commerce, home delivery, and curbside pick-up may adversely impact our revenues and cash flows. Changing economic and retail market conditions in geographic areas where our properties are concentrated may reduce our revenues and cash flow. Our success depends on the continued presence and success of our "anchor" tenants. A significant percentage of our revenues are derived from smaller "shop space" tenants and our net income may be adversely impacted if our smaller shop tenants are not successful. We may be unable to collect balances due from tenants in bankruptcy. Many of our costs and expenses associated with operating our properties may remain constant or increase, even if our lease income decreases. Compliance with the Americans with Disabilities Act and fire, safety and other regulations may have a negative effect on us.

## Risk Factors Related to Real Estate Investments

Our real estate assets may decline in value and be subject to impairment losses which may reduce our net income. We face risks associated with development, redevelopment and expansion of properties. We face risks associated with the development of mixed-use commercial properties. We face risks associated with the acquisition of properties. We may be unable to sell properties when desired because of market conditions. Changes in tax laws could impact our acquisition or disposition of real estate.

## Risk Factors Related to the Environment Affecting Our Properties

Climate change may adversely impact our properties directly, and may lead to additional compliance obligations and costs as well as additional taxes and fees. Geographic concentration of our properties makes our business more vulnerable to natural disasters, severe weather conditions and climate change. Costs of environmental remediation may impact our financial performance and reduce our cash flow.

## Risk Factors Related to Corporate Matters

An uninsured loss or a loss that exceeds the insurance coverage on our properties may subject us to loss of capital and revenue on those properties. Failure to attract and retain key personnel may adversely affect our business and operations. The unauthorized access, use, theft or destruction of tenant or employee personal, financial or other data or of Regency's proprietary or confidential information stored in our information systems or by third parties on our behalf could impact our reputation and brand and expose us to potential liability and loss of revenues.

## Risk Factors Related to Our Partnerships and Joint Ventures

We do not have voting control over all of the properties owned in our co-investment partnerships and joint ventures, so we are unable to ensure that our objectives will be pursued. The termination of our partnerships may adversely affect our cash flow, operating results, and our ability to make distributions to stock and unit holders.

## Risk Factors Related to Funding Strategies and Capital Structure

Our ability to sell properties and fund acquisitions and developments may be adversely impacted by higher market capitalization rates and lower NOI at our properties which may dilute earnings. We depend on external sources of capital, which may not be available in the future on favorable terms or at all. Our debt financing may adversely affect our business and financial condition. Covenants in our debt agreements may restrict our operating activities and adversely affect our financial condition. Increases in interest rates would cause our borrowing costs to rise and negatively impact our results of operations. Hedging activity may expose us to risks, including the risks that a counterparty will not perform and that the hedge will not yield the economic benefits we anticipate, which may adversely affect us. The interest rates on our Unsecured Credit facilities as well as on our variable rate mortgages and interest rate swaps might change based on changes to the method in which LIBOR or its replacement rate is determined.

## Risk Factors Related to the Market Price for Our Securities

Changes in economic and market conditions may adversely affect the market price of our securities. There is no assurance that we will continue to pay dividends at historical rates.

## Risk Factors Relating to the Company's Qualification as a REIT

If the Parent Company fails to qualify as a REIT for federal income tax purposes, it would be subject to federal income tax at regular corporate rates. Dividends paid by REITs generally do not qualify for reduced tax rates. Certain foreign stockholders may be subject to U.S. federal income tax on gain recognized on a disposition of our common stock if we do not qualify as a "domestically controlled" REIT. Legislative or other actions affecting REITs may have a negative effect on us. Complying with REIT requirements may limit our ability to hedge effectively and may cause us to incur tax liabilities.

## Risks Related to the Company's Common Stock

Restrictions on the ownership of the Parent Company's capital stock to preserve its REIT status may delay or prevent a change in control. The issuance of the Parent Company's capital stock may delay or prevent a change in control. Ownership in the Parent Company may be diluted in the future.

## Non-GAAP disclosure

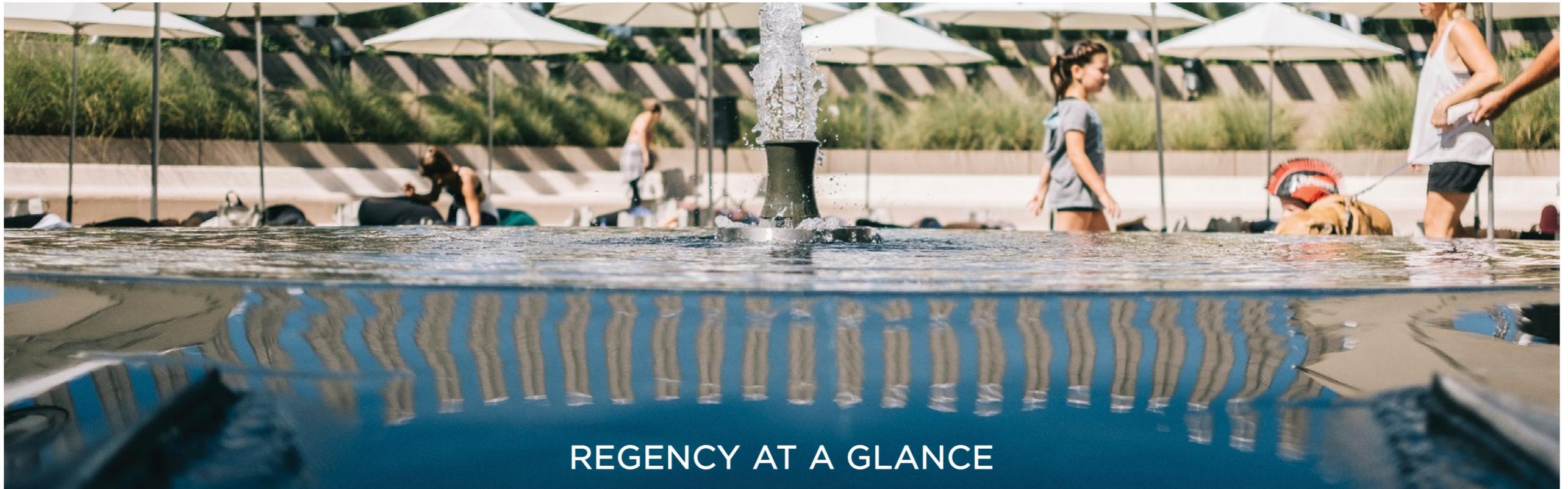
We believe these non-GAAP measures provide useful information to our Board of Directors, management and investors regarding certain trends relating to our financial condition and results of operations. Our management uses these non-GAAP measures to compare our performance to that of prior periods for trend analyses, purposes of determining management incentive compensation and budgeting, forecasting and planning purposes.

We do not consider non-GAAP measures an alternative to financial measures determined in accordance with GAAP. The principal limitation of these non-GAAP financial measures is they may exclude significant expense and income items that are required by GAAP to be recognized in our consolidated financial statements. In addition, they reflect the exercise of management's judgment about which expense and income items are excluded or included in determining these non-GAAP financial measures. In order to compensate for these limitations, reconciliations of the non-GAAP financial measures we use to their most directly comparable GAAP measures are provided. Non-GAAP financial measures should not be relied upon in evaluating the financial condition, results of operations or future prospects of the Company.

Nareit FFO is a commonly used measure of REIT performance, which the National Association of Real Estate Investment Trusts ("Nareit") defines as net income, computed in accordance with GAAP, excluding gains on sale and impairments of real estate, net of tax, plus depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. Regency computes Nareit FFO for all periods presented in accordance with Nareit's definition. Since Nareit FFO excludes depreciation and amortization and gains on sales and impairments of real estate, it provides a performance measure that, when compared year over year, reflects the impact on operations from trends in occupancy rates, rental rates, operating costs, acquisition and development activities, and financing costs. This provides a perspective of the Company's financial performance not immediately apparent from net income determined in accordance with GAAP. Thus, Nareit FFO is a supplemental non-GAAP financial measure of the Company's operating performance, which does not represent cash generated from operating activities in accordance with GAAP; and, therefore, should not be considered a substitute measure of cash flows from operations. The Company provides a reconciliation of Net Income Attributable to Common Stockholders to Nareit FFO.

Core Operating Earnings is an additional performance measure that excludes from Nareit FFO: (i) transaction related income or expenses (ii) gains or losses from the early extinguishment of debt; (iii) certain non-cash components of earnings derived from above and below market rent amortization, straight-line rents, and amortization of mark-to-market of debt adjustments; and (iv) other amounts as they occur. The Company provides a reconciliation of Net Income to Nareit FFO to Core Operating Earnings.

# Regency Overview <sup>(1)</sup>



## REGENCY AT A GLANCE

**1963**

Founded

**REG**

Nasdaq

**S&P 500**

Member

**\$12B+**

Total Market Cap

**400+**

properties located  
across the country

**~93%**

Leased

**56M+ SF**

Total GLA

**8000+**

Total Tenants

**\$22+**

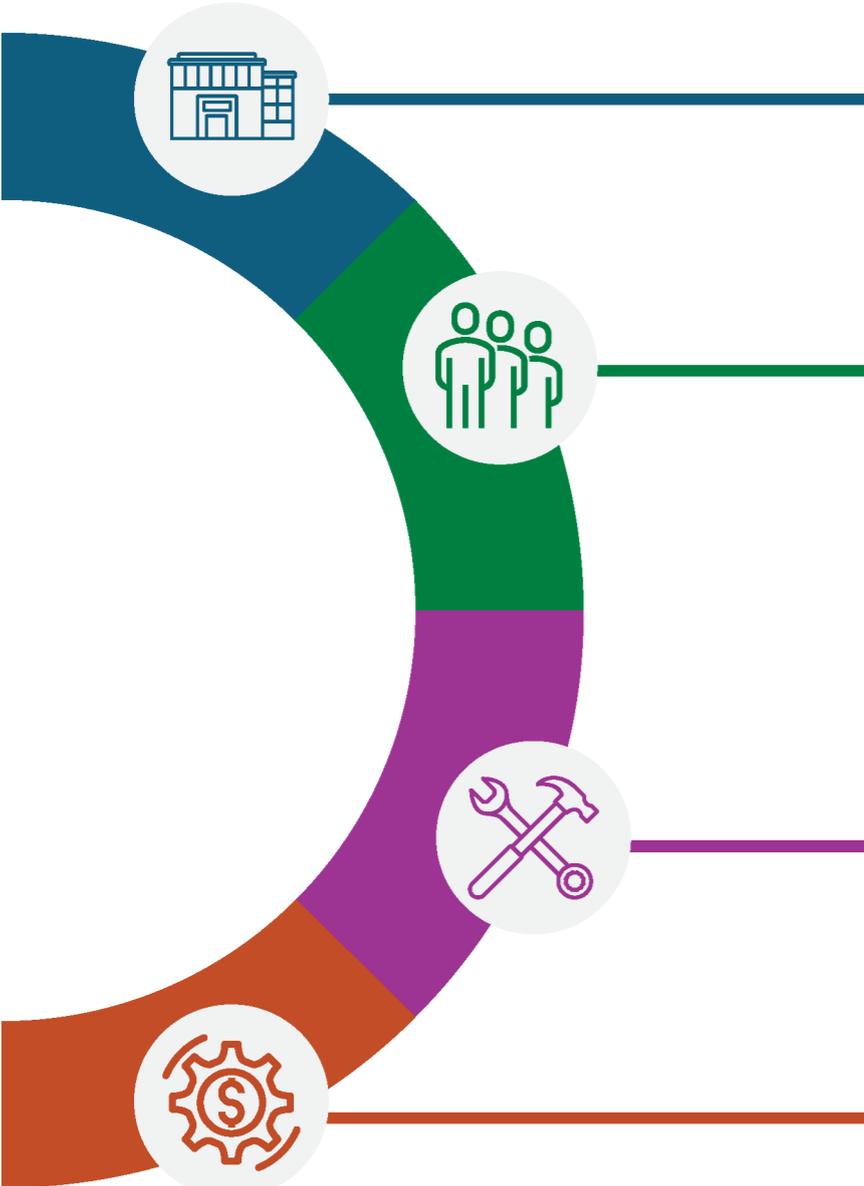
PSF Average  
Annual Base Rent

**80%**

of properties are  
grocery anchored

Village at La Floresta | Los Angeles, CA

# Regency's Unequaled Strategic Advantages



## High Quality Open-Air Shopping Center Portfolio

- 80% grocery-anchored neighborhood & community centers
- Necessity, service, convenience, and value retailers serving the essential needs of our communities
- Well located in affluent, infill suburban trade areas

## Best-In-Class Operating Platform

- 22 offices throughout the country working with tenants and vendors at 400+ properties
- Unparalleled team of experienced professionals with local expertise and strong tenant relationships
- Intense asset management model has enabled close communication with tenants throughout the pandemic

## Strong Value Creation Pipeline

- Deep pipeline of flexible development and redevelopment opportunities
- Well-positioned to create value over the long-term

## Balance Sheet and Liquidity Strength

- Low leverage with limited near-term maturities
- Debt to EBITDA of 6.0x
- ~\$1.2B of liquidity comprised of full revolver availability



The Field at Commonwealth | Washington, D.C.

# Table of Contents

1   Operating Update	6
2   Financial Disclosure & 2021 Guidance	14
3   Balance Sheet & Dividend	20
4   High Quality Open-Air Shopping Center Portfolio	24
5   Strong Value Creation Pipeline	33
6   Best-In-Class Operating Platform	37
7   Corporate Responsibility	40

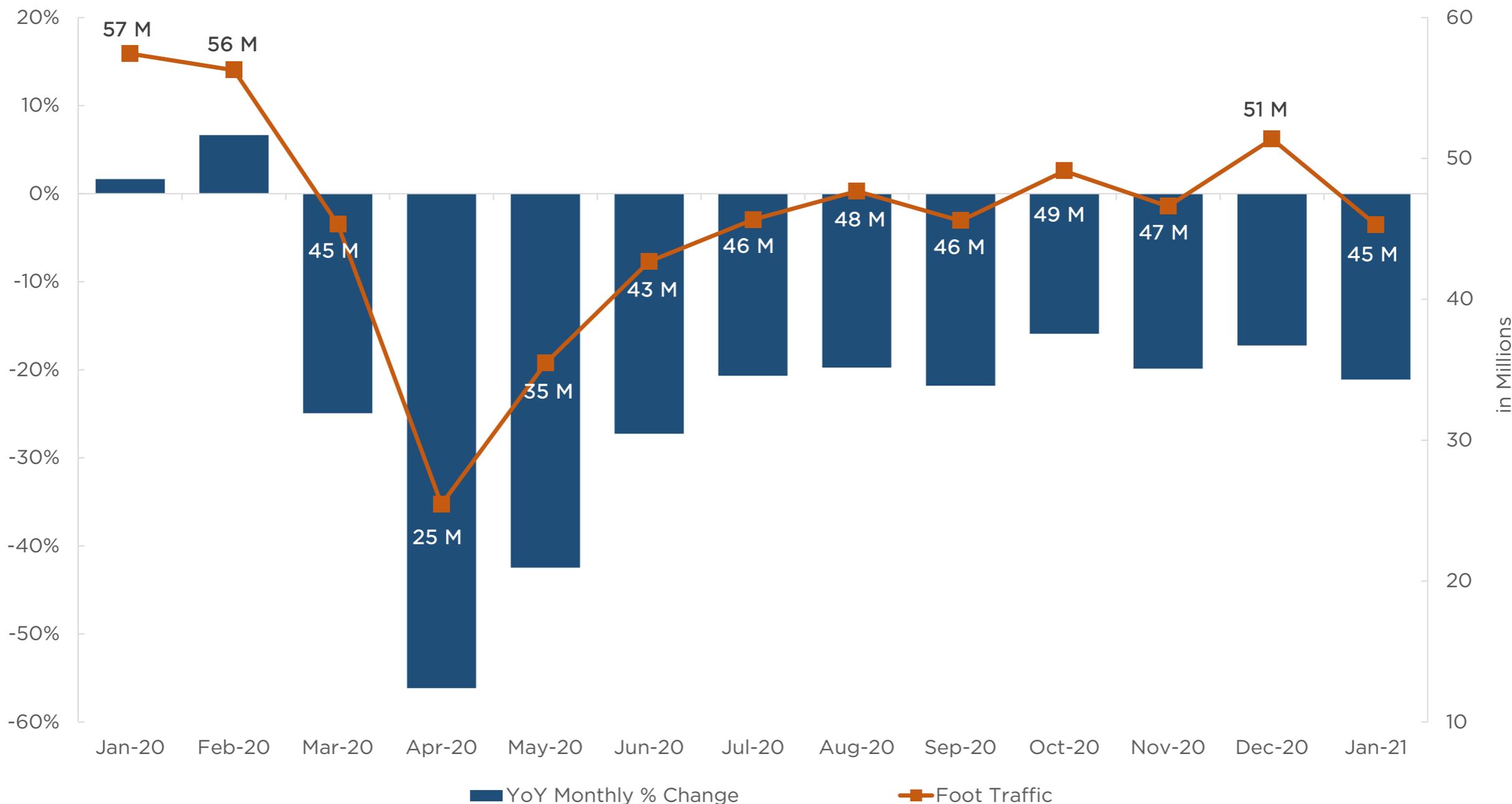
# 1

## Operating Update



# Regency Portfolio Foot Traffic

Portfolio foot traffic has recovered to ~80-85% of year-ago levels, but remains impacted by government mandated closures and capacity restrictions

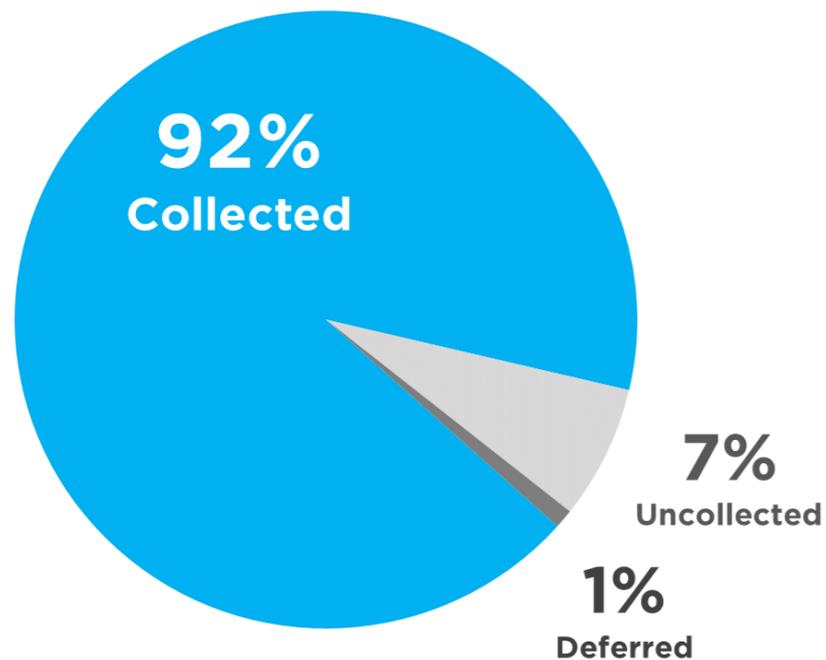


# Q4 Base Rent Collections

As of February 8, 2021

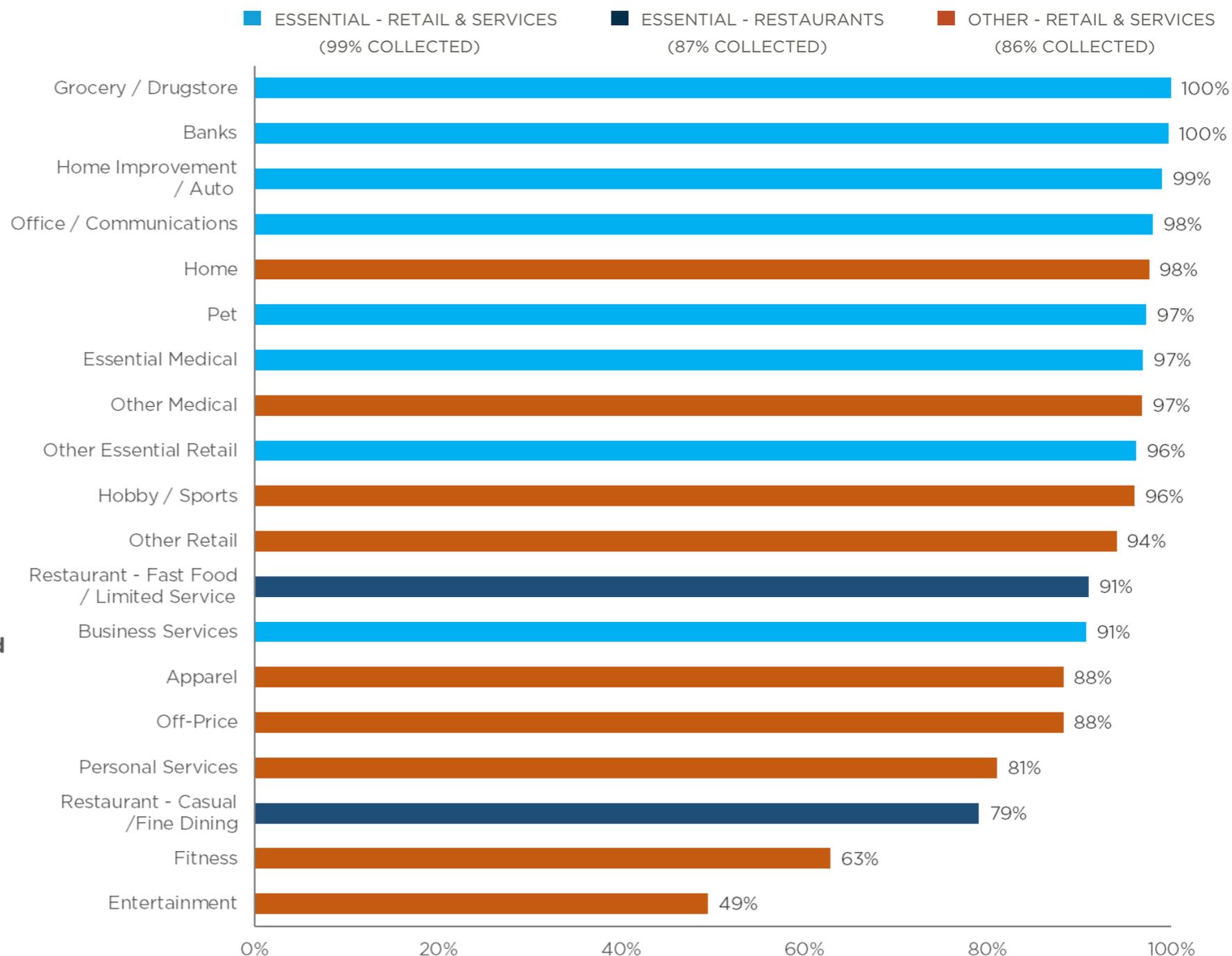
## Q4 Base Rent Collections

% of Pro-Rata ABR



## Q4 Base Rent Collections by Category

% of Pro-Rata ABR

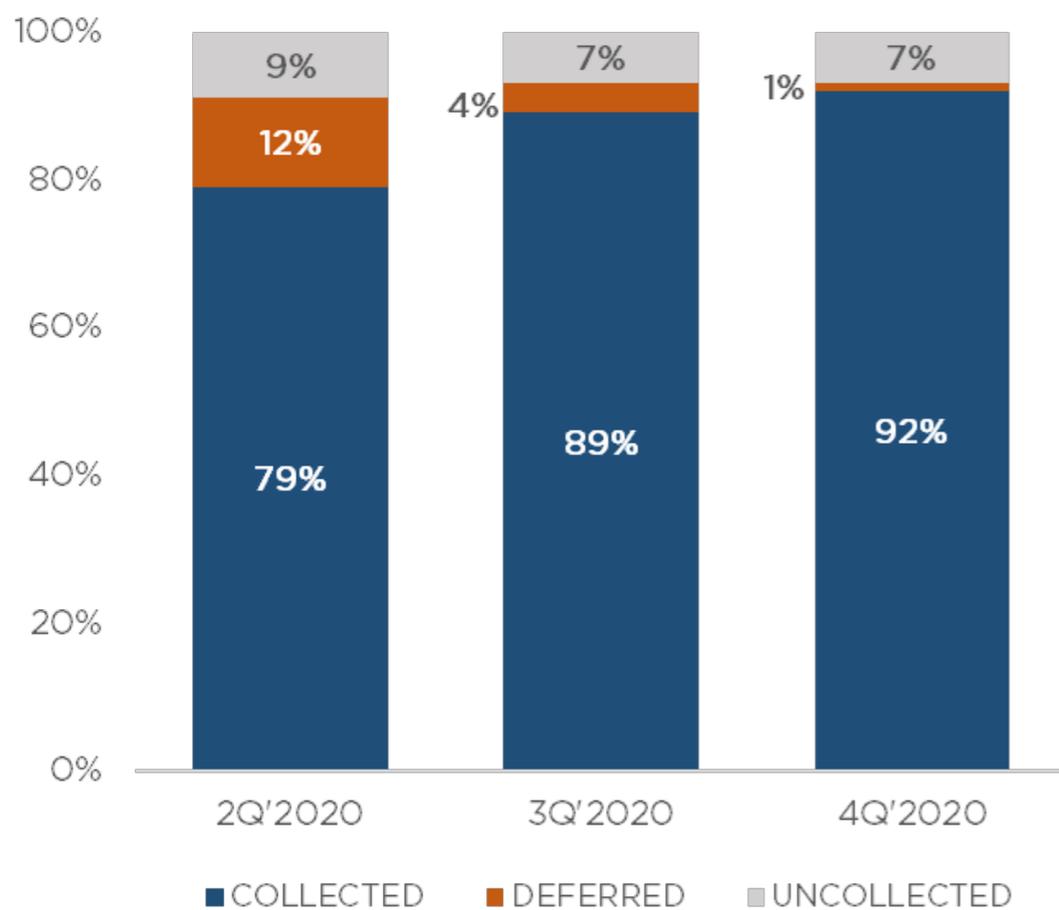


# Base Rent Collection Trajectory

As of February 8, 2021

## Base Rent Collections by Period

% of Pro-Rata ABR



Tenant Category	% of ABR <sup>(1)</sup>	Base Rent Collected		
		2Q20	3Q20	4Q20
<b>ESSENTIAL - RETAIL &amp; SERVICES</b>	<b>45%</b>	<b>98%</b>	<b>99%</b>	<b>99%</b>
Grocery/Drugstore	23%	100%	100%	100%
Banks	5%	100%	100%	100%
Business Services	4%	87%	88%	91%
Pet	3%	94%	99%	97%
Office/Communications	3%	97%	98%	98%
Other Essential Retail	3%	97%	97%	96%
Essential Medical	2%	91%	92%	97%
Home Improvement/Auto	2%	98%	100%	99%
<b>ESSENTIAL - RESTAURANTS</b>	<b>18%</b>	<b>73%</b>	<b>84%</b>	<b>87%</b>
Restaurant - Fast Food/Limited Service	12%	76%	88%	91%
Restaurant - Casual/Fine Dining	6%	67%	75%	79%
<b>OTHER - RETAIL &amp; SERVICES</b>	<b>37%</b>	<b>60%</b>	<b>80%</b>	<b>86%</b>
Personal Services	7%	64%	76%	81%
Off-Price	5%	53%	74%	88%
Apparel	5%	62%	84%	88%
Hobby/Sports	5%	67%	93%	96%
Other Medical	4%	74%	95%	97%
Fitness	4%	32%	58%	63%
Home	4%	65%	97%	98%
Other Retail	2%	83%	91%	94%
Entertainment	1%	22%	38%	49%
<b>Total Rent Collected</b>		<b>79%</b>	<b>89%</b>	<b>92%</b>
<b>Total Rent Deferred</b>		<b>12%</b>	<b>4%</b>	<b>1%</b>
<b>Total Rent Collected / Deferred</b>		<b>91%</b>	<b>93%</b>	<b>93%</b>

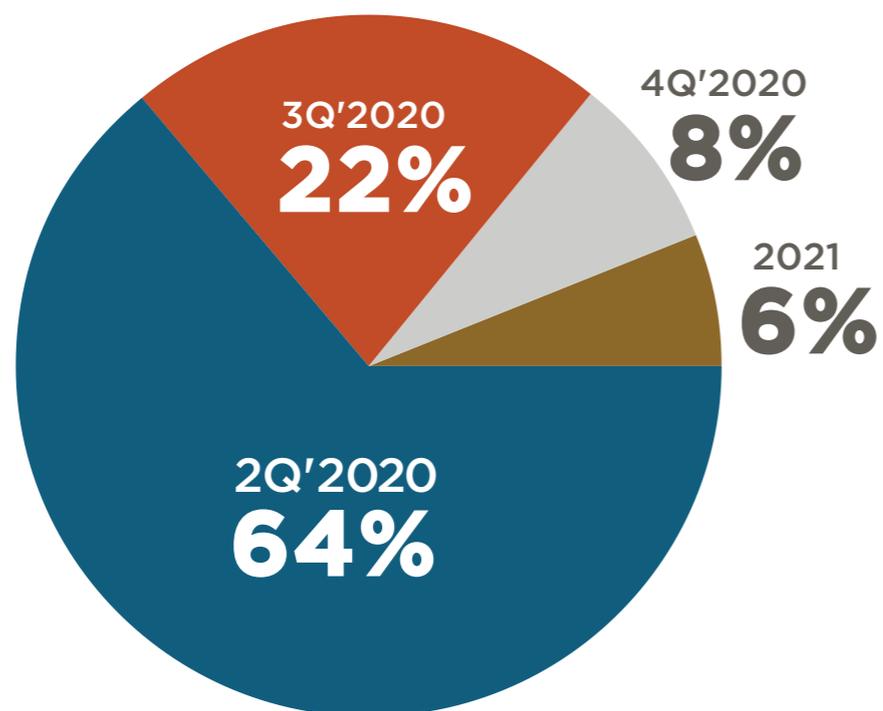
(1) Pro-Rata as of 12/31/2020

# Executed Deferral Agreements

As of January 31, 2021

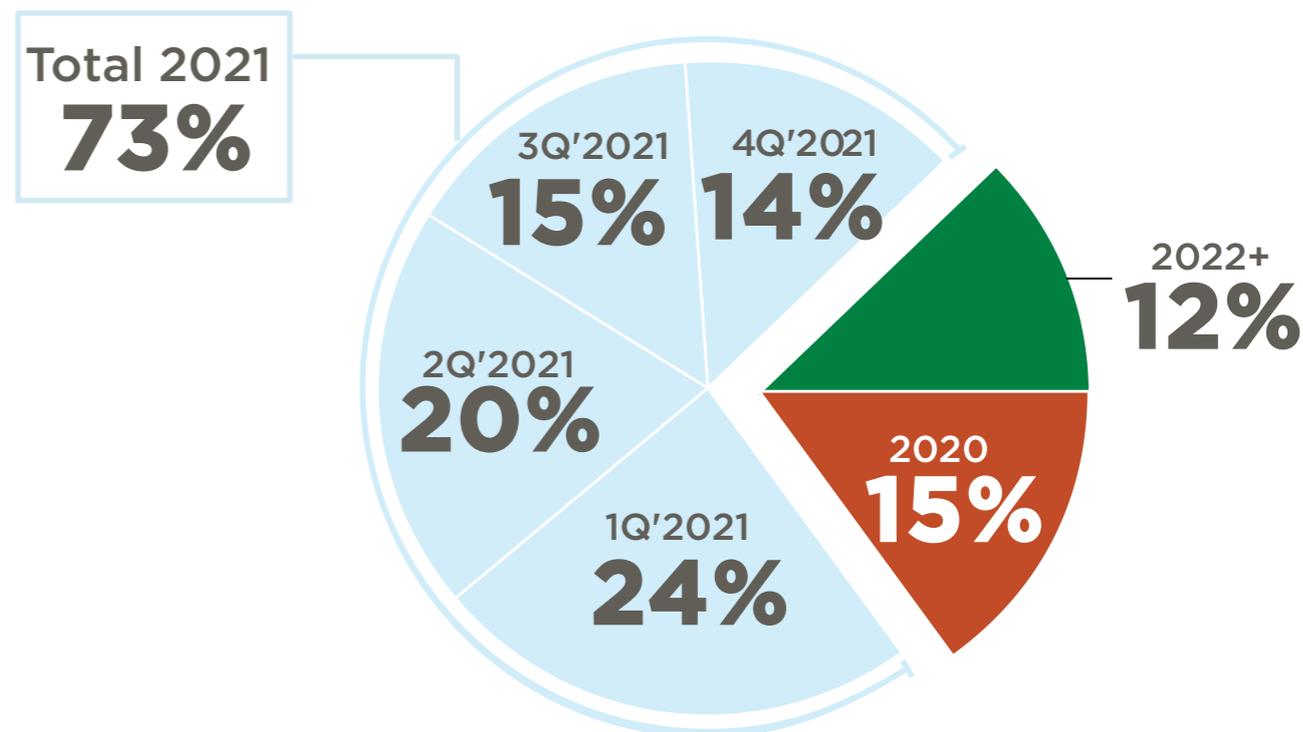
Deferred Rent – Period Billed

(\$41M)



Deferred Rent – Payment Timing

(\$41M)



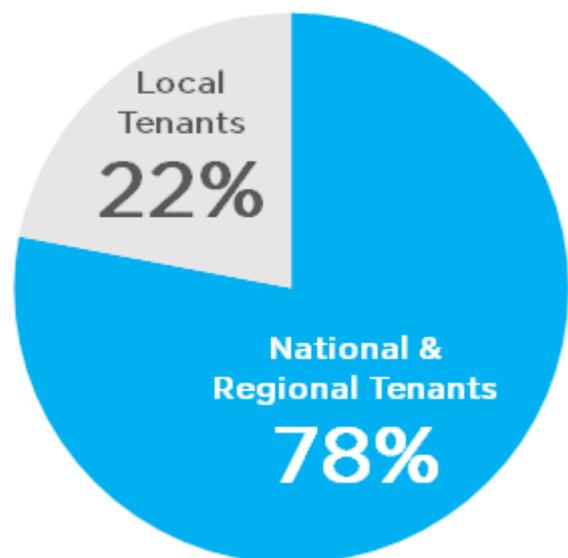
Total Executed Deferral Agreements (through January 31, 2021)	
Lease Count	1,603
Average Deferral Term (in months)	3.3
Total Deferred Base Rent (in 000s)	\$40,780

# National/Regional vs. Local Tenant Collection Status

As of February 8, 2021

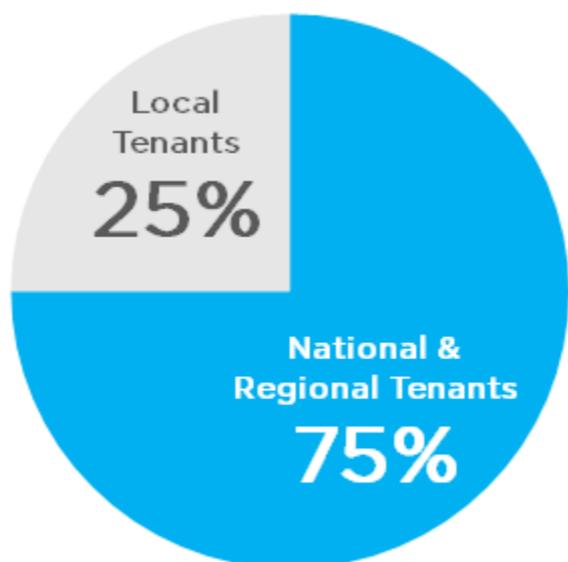
## Total Portfolio Composition <sup>(1)</sup>

% of Pro-Rata ABR  
as of 12/31/2020

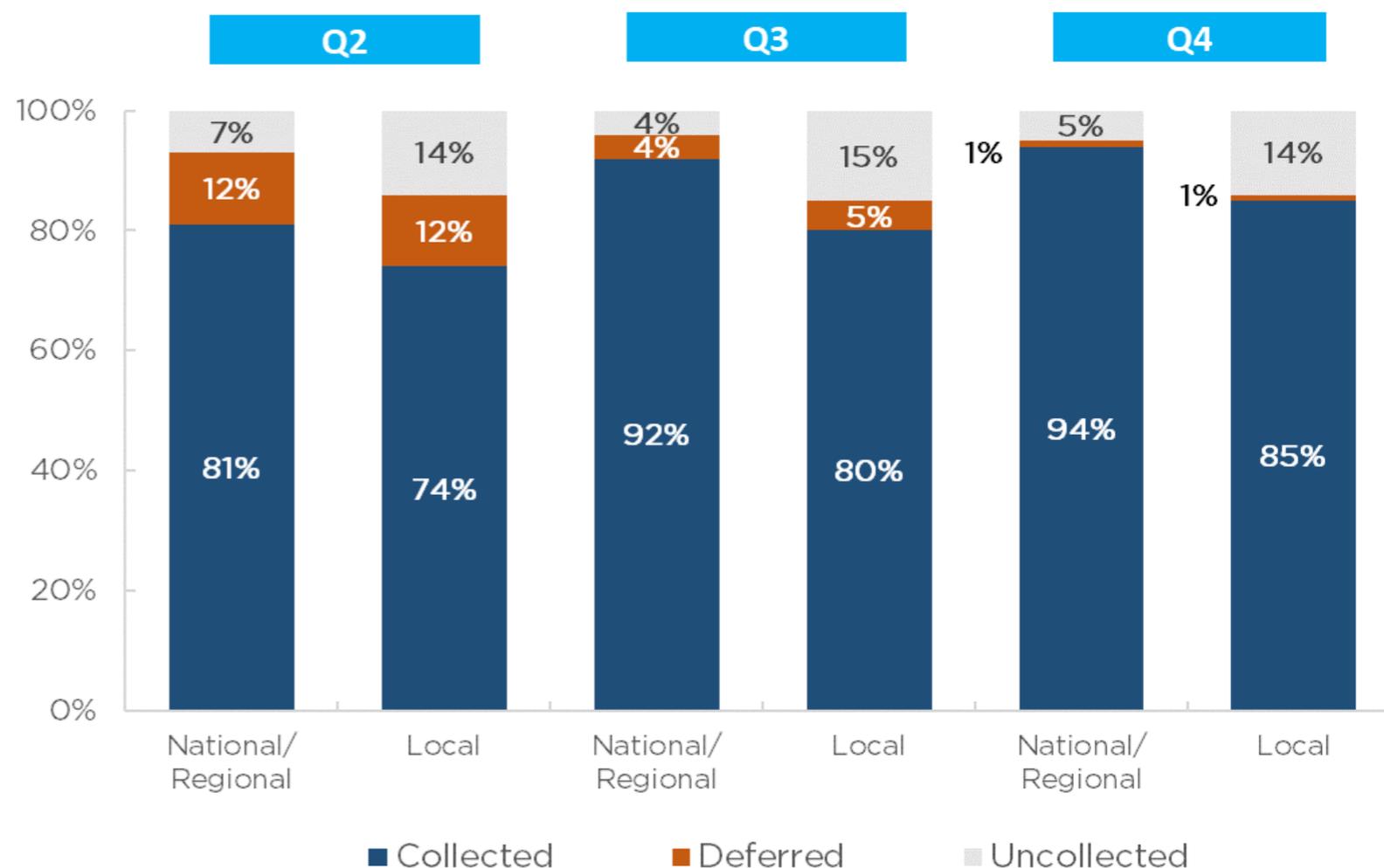


## Composition of Deferred Rent

(\$41M)



## Base Rent Collections



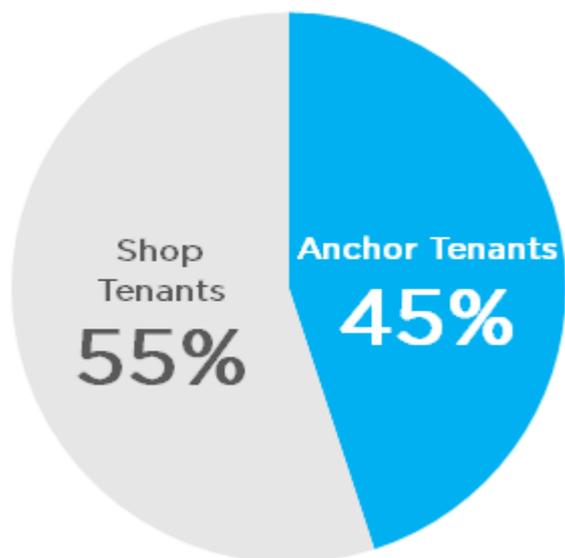
(1) Local tenants defined as <3 locations; National/Regional tenants defined as ≥3 locations

# Anchor vs. Shop Tenant Collection Status

As of February 8, 2021

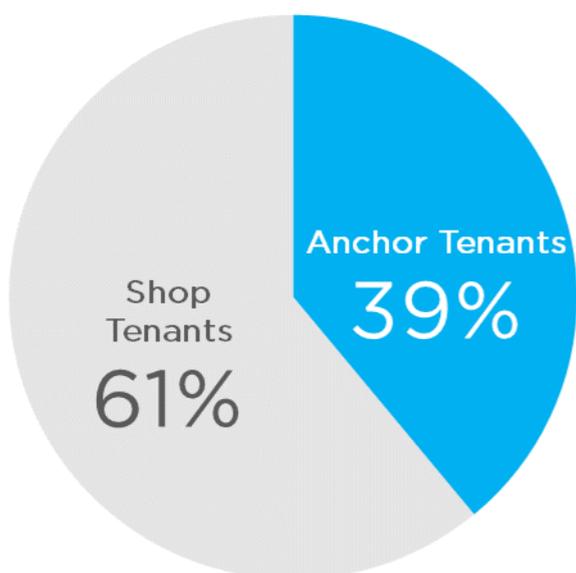
## Total Portfolio Composition <sup>(1)</sup>

% of Pro-Rata ABR  
as of 12/31/2020

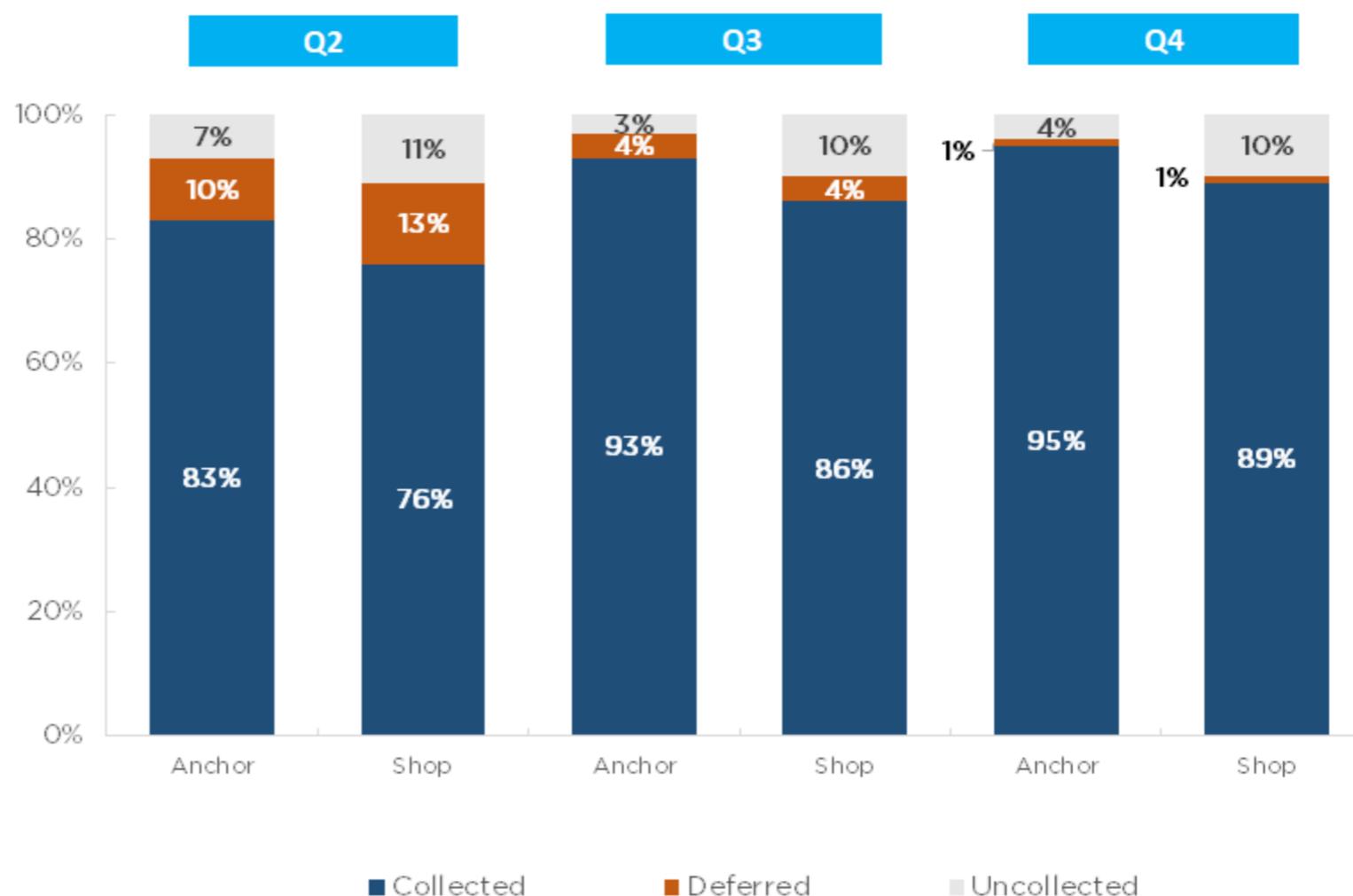


## Composition of Deferred Rent (\$41M)

((\$41M))



## Base Rent Collections



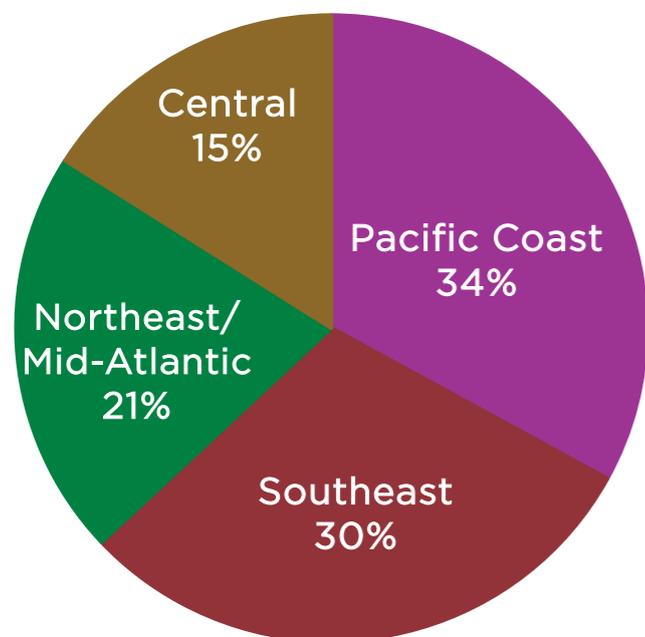
(1) Shop tenants defined as < 10K square feet, Anchor tenants defined as ≥10K square feet

# Regional Collection Status

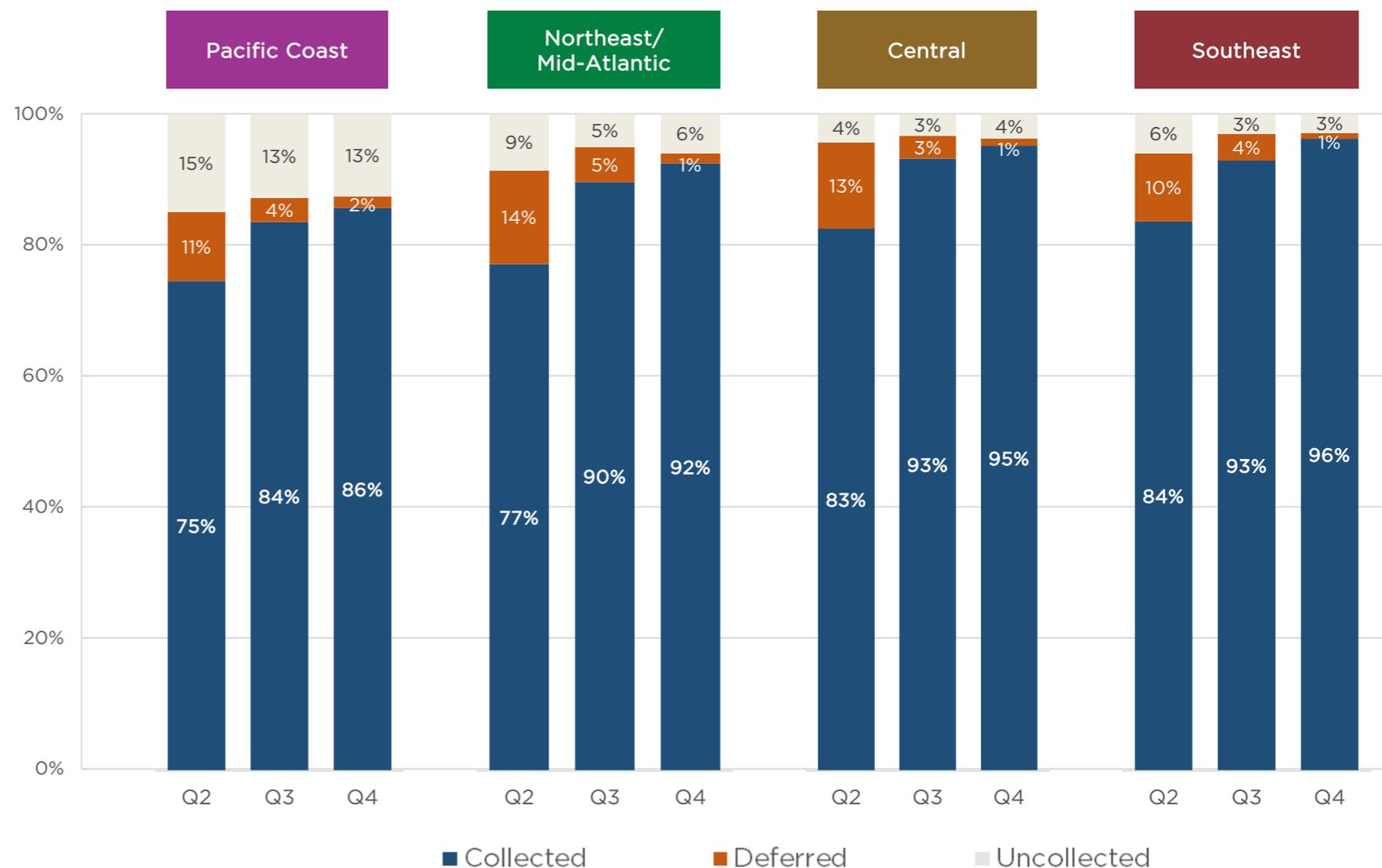
As of February 8, 2021

## Total Portfolio Composition

% of Pro-Rata ABR as of 12/31/2020



## Base Rent Collections



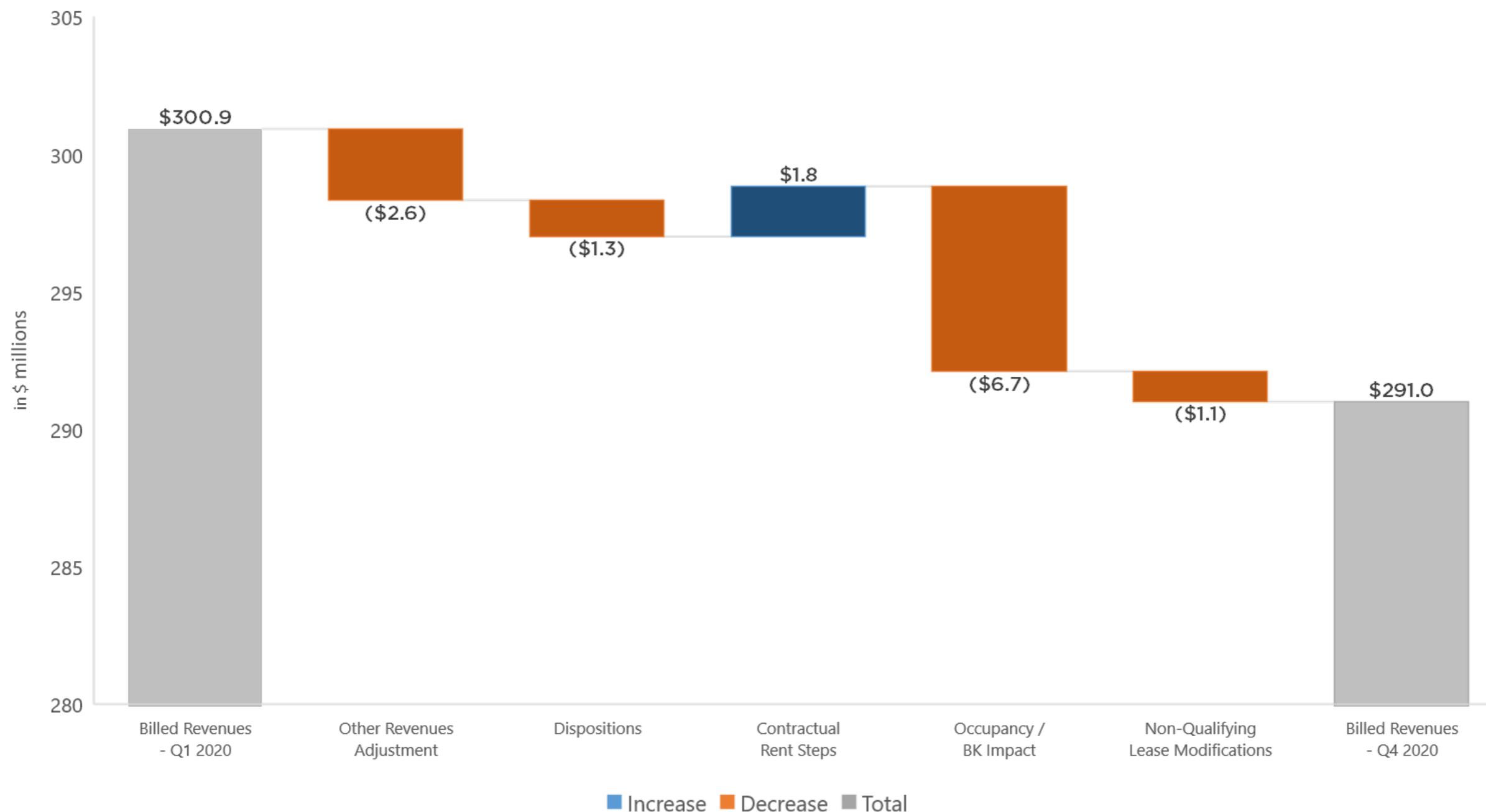
# 2

## Financial Disclosure & 2021 Guidance



# Progression of Total Billings, Deferrals and Other Revenue

From 1Q'20 to 4Q'20



\* 'Other Revenues Adj.' represents other revenues booked in 1Q20 that did not recur in 4Q20, including outsized lease termination fee income and seasonal percentage rent.

\* 'Occupancy / BK Impact' represents the decline in base rent and recoveries related to the reduction in occupancy and other bankruptcy impacts.

\* 'Non-Qualifying Lease Modifications' represents revenue associated with lease modification agreements that did not qualify for FASB's COVID-19 relief.

\* See pages 16-17 for a composition of total billings/deferrals & other revenue for the three and nine months ended December 31, 2020.

# Q4 2020 Supplemental COVID Disclosure

For the Three Months Ended December 31, 2020

## Composition of Lease Income

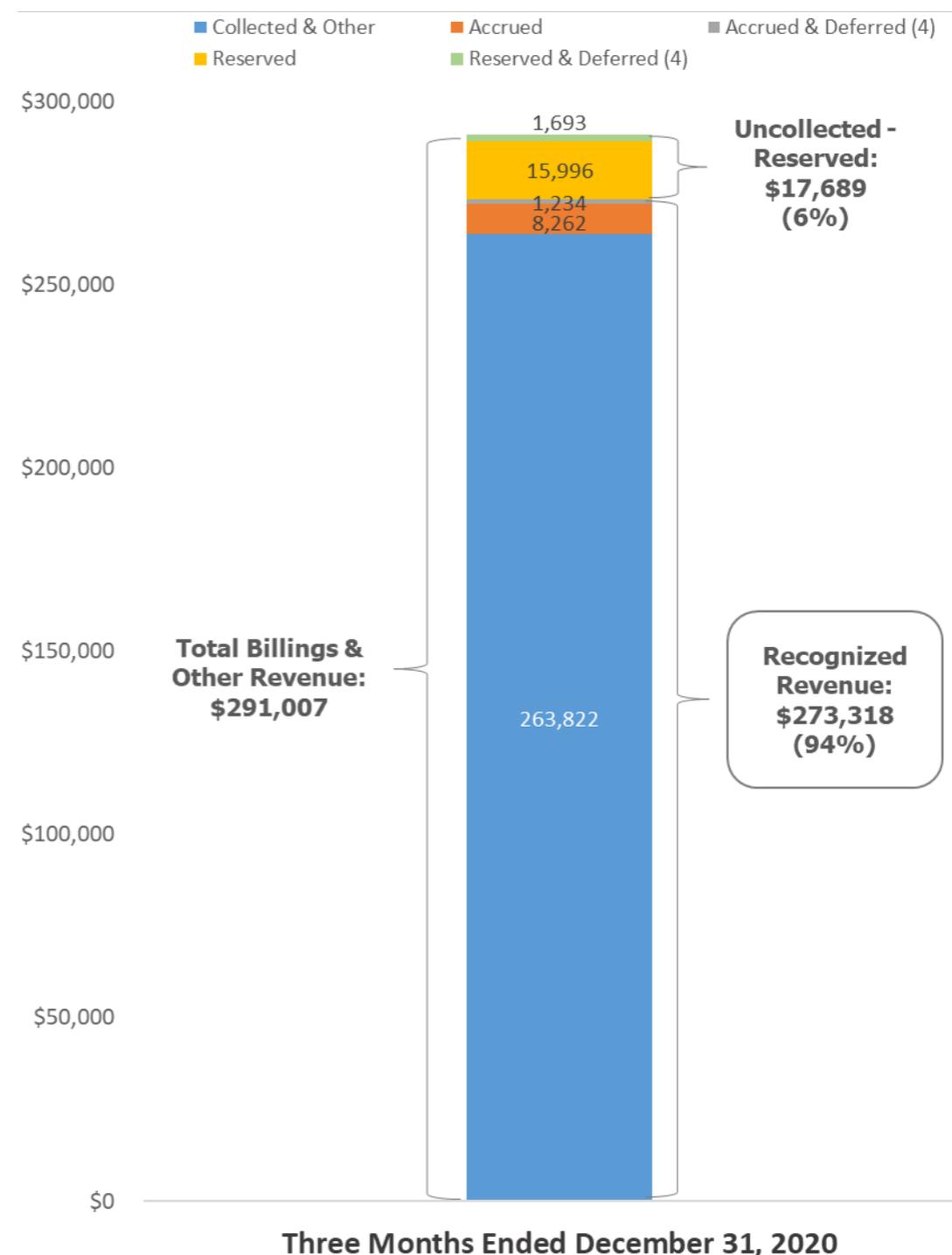
	<b>Total Pro-Rata</b>
Base Rent	\$ 215,991
Recoveries from Tenants	68,825
Percentage Rent, Termination Fees, and Other Lease Income	6,191
<b>Total Billings/Deferrals and Other Revenue</b>	<b>\$ 291,007</b>
Uncollectible Lease Income <sup>(3)</sup>	(17,689)
Non-Cash Revenues <sup>(1)</sup>	7,864
<b>Total Lease Income (see pages 5 &amp; 7)</b>	<b>\$ 281,182</b>

## Lease Income Accrual Reconciliation

	<b>Total Pro-Rata</b>
Collected - Billed Base Rent/Recoveries & Other Revenue <sup>(2)</sup>	\$ 263,822
Uncollected - Base Rent/Recoveries - Accrued	9,496
Uncollected - Base Rent/Recoveries - Reserved <sup>(3)</sup>	17,689
<b>Total Billings/Deferrals and Other Revenue</b>	<b>\$ 291,007</b>
Uncollectible Lease Income <sup>(3)</sup>	(17,689)
Non-Cash Revenues <sup>(1)</sup>	7,864
<b>Total Lease Income (see pages 5 &amp; 7)</b>	<b>\$ 281,182</b>

## Composition of Deferred Rent

	<b>Total Pro-Rata</b>
Deferred Rent - Accrued	\$ 1,234
Deferred Rent - Reserved	1,693
<b>Total Deferrals</b>	<b>\$ 2,927</b>



(1) Includes pro-rata share of straight line rent on lease income, net of uncollectible amounts, and above/below market rent amortization.

(2) Unbilled recoveries are included in Other Revenues, and represent unbilled amounts for quarterly, semi-annual and annual payers of property expenses.

(3) Represents Base Rent and Recoveries deemed uncollectible.

(4) Contractual deferrals of rent and recoveries billed and recognized through December 31, 2020. Includes deferral agreements executed through January 31, 2021.

# Q4 2020 Supplemental COVID Disclosure

For the Nine Months Ended December 31, 2020

## Composition of Lease Income

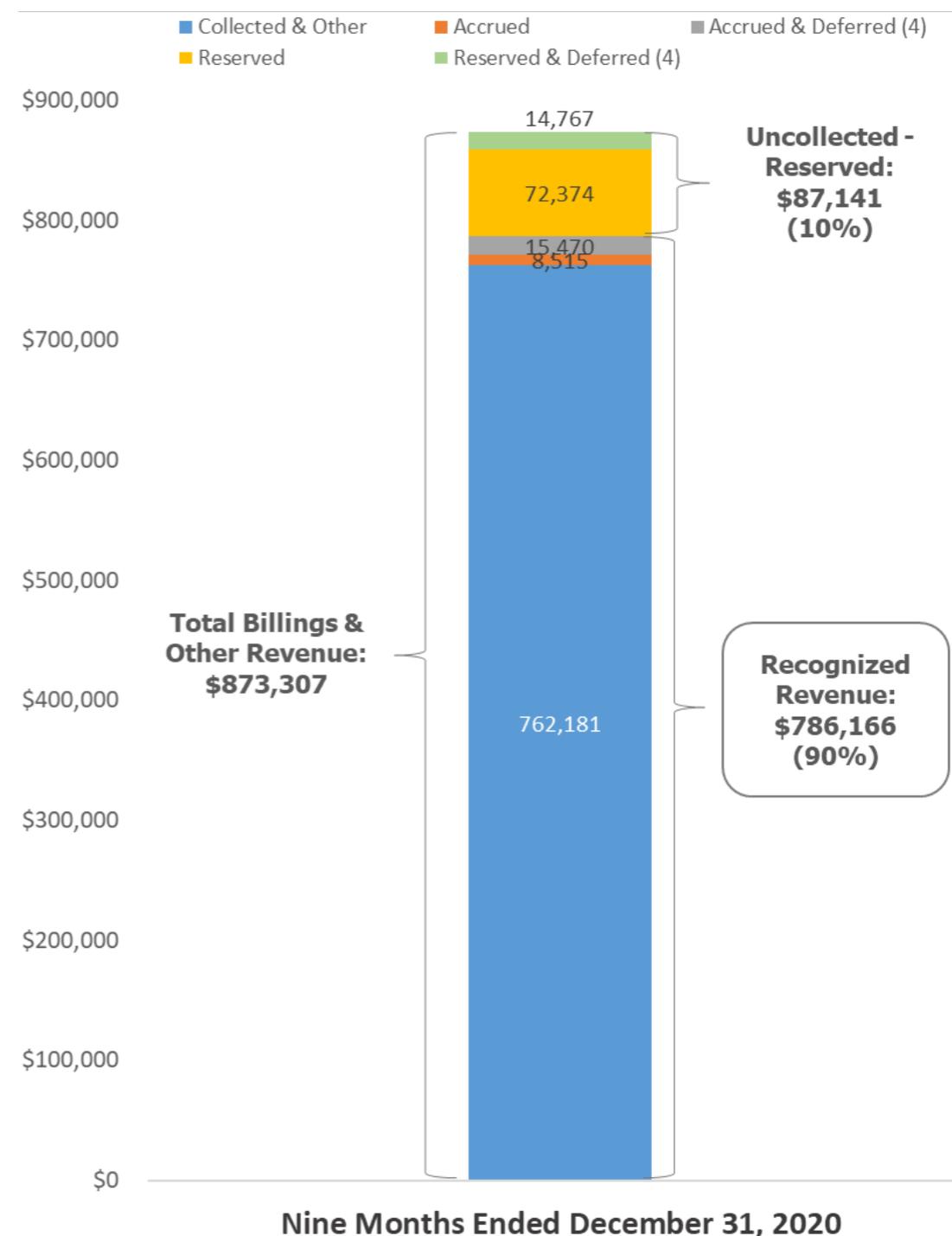
	<b>Total Pro-Rata</b>
Base Rent	\$ 650,070
Recoveries from Tenants	207,028
Percentage Rent, Termination Fees, and Other Lease Income	16,209
<b>Total Billings/Deferrals and Other Revenue</b>	<b>\$ 873,307</b>
Uncollectible Lease Income <sup>(3)</sup>	(87,141)
Non-Cash Revenues <sup>(1)</sup>	8,308
<b>Total Lease Income (see pages 5 &amp; 7)</b>	<b>\$ 794,474</b>

## Lease Income Accrual Reconciliation

	<b>Total Pro-Rata</b>
Collected - Billed Base Rent/Recoveries & Other Revenue <sup>(2)</sup>	\$ 762,181
Uncollected - Base Rent/Recoveries - Accrued	23,985
Uncollected - Base Rent/Recoveries - Reserved <sup>(3)</sup>	87,141
<b>Total Billings/Deferrals and Other Revenue</b>	<b>\$ 873,307</b>
Uncollectible Lease Income <sup>(3)</sup>	(87,141)
Non-Cash Revenues <sup>(1)</sup>	8,308
<b>Total Lease Income (see pages 5 &amp; 7)</b>	<b>\$ 794,474</b>

## Composition of Deferred Rent

	<b>Total Pro-Rata</b>
Deferred Rent - Accrued	\$ 15,470
Deferred Rent - Reserved	14,767
<b>Total Deferrals</b>	<b>\$ 30,237</b>



(1) Includes pro-rata share of straight line rent on lease income, net of uncollectible amounts, and above/below market rent amortization.

(2) Unbilled recoveries are included in Other Revenues, and represent unbilled amounts for quarterly, semi-annual and annual payers of property expenses.

(3) Represents Base Rent and Recoveries deemed uncollectible.

(4) Contractual deferrals of rent and recoveries billed and recognized through December 31, 2020. Includes deferral agreements executed through January 31, 2021.

# 2021 Guidance Assumptions

## Full Year 2021 Guidance

*All figures pro-rata and in thousands, except per share data*

Net Income Attributable to Common Stockholders per diluted share	\$0.55 - \$0.73
NAREIT Funds From Operations ("NAREIT FFO") per diluted share	\$2.96 - \$3.14
Core Operating Earnings per diluted share*	\$2.79 - \$2.97
Same Property Net Operating Income ("SPNOI") Growth (ex. termination fees)	-1.0% to +2.5%
Net G&A expense	\$82,500 - \$86,500
Net interest expense	\$166,000 - \$167,000
Recurring third party fees & commissions	\$23,000 - \$24,000
Development and Redevelopment Spend	+/- \$150,000
Acquisitions	+/- \$0
Cap rate (weighted average)	0.0%
Dispositions	+/- \$150,000
Cap rate (weighted average)	5.5% - 6.0% <sup>(1)</sup>

\* Core Operating Earnings excludes certain non-cash items, including straight-line rents, above/below market rent amortization, and amortization of mark-to-market debt, as well as debt extinguishment charges.

(1) Average cap rate calculation excludes the sale of the non-income producing asset for \$29.4 million in the first quarter

# 2021 Guidance Reconciliation of Nareit FFO

	<u>Low</u> "Reverse Course"	<u>Mid</u> "Status Quo"	<u>High</u> "Continued Improvement"	<u>Notes</u>
<b>2020 Nareit FFO Per Diluted Share</b>	<b>\$2.95</b>	<b>\$2.95</b>	<b>\$2.95</b>	
Same Property Net Operating Income (ex. Term Fees, Dispos.)	(0.06)	0.01	0.08	Guidance of -1.0% to +2.5%
Non-Same Property Net Operating Income (ex. Term Fees, Dispos.)	(0.05)	(0.04)	(0.02)	Development NOI & Non-SP Pool
Completed 2020 Transactions, net	(0.02)	(0.02)	(0.02)	\$190M Dispositions at 5.7% cap rate, \$28M Acquisitions at 4.8% cap rate
Expected 2021 Property Sales	(0.03)	(0.03)	(0.03)	Guidance of +/- \$150M at 5.5-6.0% cap rate
Lease Termination Fee Income, net	(0.04)	(0.03)	(0.03)	Guidance range of \$0.5M to \$2.5M
Non-Cash Revenues (S/L Rent, Above/Below Mkt Rent)	0.07	0.07	0.07	Guidance of +/- \$30M
G&A (net of overhead capitalization)	(0.07)	(0.08)	(0.09)	Guidance range of \$82.5M to \$86.5M
Net Interest Expense	0.08	0.08	0.08	Guidance range of \$166M to \$167M
Third Party Management Fees	(0.02)	(0.01)	(0.01)	Guidance range of \$23M to \$24M
Debt Extinguishment Costs	0.13	0.13	0.13	\$22M in 2020, and \$0 in 2021
Write-Off of Development Pursuit Costs	0.04	0.04	0.05	Guidance of \$2.5 to \$3.0M
Other	(0.02)	(0.02)	(0.02)	Other Expenses
<b>2021 Nareit FFO Per Diluted Share Guidance</b>	<b>\$2.96</b>	<b>\$3.05</b>	<b>\$3.14</b>	
Non-Cash Revenues and Debt Mark-to-Market	(0.17)	(0.17)	(0.17)	
<b>2021 Core Operating Earnings Per Diluted Share Guidance</b>	<b>\$2.79</b>	<b>\$2.88</b>	<b>\$2.97</b>	

- **Low End = "Reverse Course"**: The lower end of our guidance range is based on a "reverse course" scenario, which assumes more shutdowns and increased restrictions, leading to a decline in rent collection rates
- **Midpoint = "Status Quo"**: The midpoint area of our range is based on a "status quo" scenario, which assumes a continuation of our fourth quarter 2020 same-property NOI and collection rates
- **High End = "Continued Improvement"**: The higher end of our range is based on a "continued improvement" scenario, which assumes further lifting of restrictions and added federal stimulus, leading to increases in collection rates

# 3

## Balance Sheet & Dividend



# Low Leverage and Conservative Debt Covenant Ratios

Regency maintains a long-standing commitment to balance sheet strength and stands today with total liquidity of \$1.2 billion

## Total Pro-Rata Share Leverage Ratios

12/31/20<sup>(1)</sup>

Net debt-to-Operating EBITDA <sup>are</sup>	6.0x
Fixed charge coverage	3.6x
Interest coverage	3.9x

## Unsecured Public Debt Covenants

Required

12/31/20

### Fair Market Value Calculation Method Covenants<sup>(2)(3)</sup>

Total Consolidated Debt to Total Consolidated Assets	≤ 65%	29%
Secured Consolidated Debt to Total Consolidated Assets	≤ 40%	3%
Consolidated Income for Debt Service to Consolidated Debt Service	≥ 1.5x	4.2x
Unencumbered Consolidated Assets to Unsecured Consolidated Debt	>150%	345%

(1) Trailing 12 months.

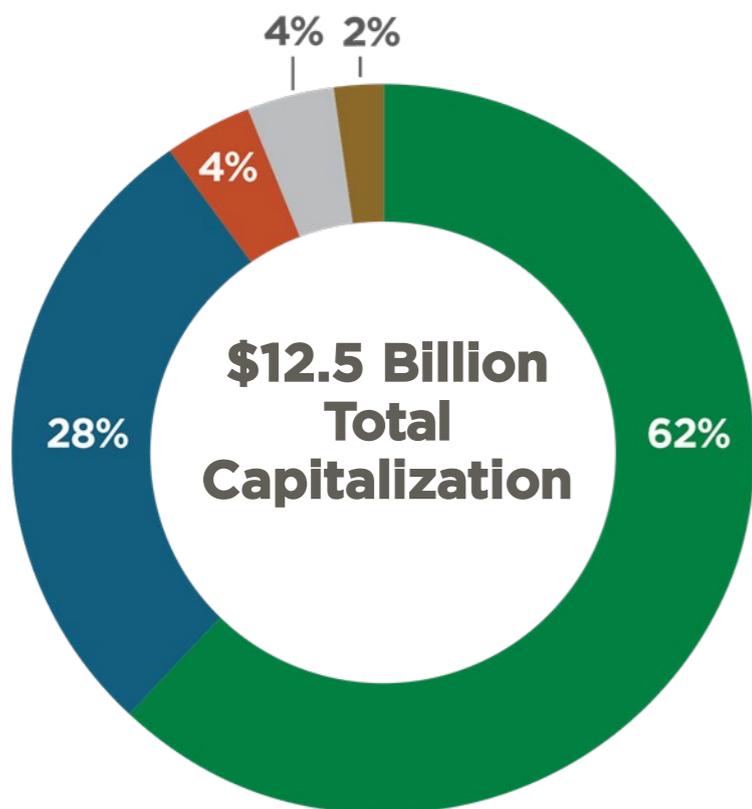
(2) For a complete listing of all Debt Covenants related to the Company's Senior Unsecured Notes, as well as definitions of the above terms, please refer to the Company's filings with the Securities and Exchange Commission.

(3) Current period debt covenants are finalized and submitted after the Company's most recent Form 10-Q or Form 10-K filing.

# Strong Balance Sheet Position

## Capital Structure

(% of total capitalization)



- EQUITY
- UNSECURED DEBT - BONDS
- UNCONSOLIDATED DEBT - SECURED
- CONSOLIDATED DEBT - SECURED
- UNSECURED DEBT - TERM

## Debt Maturity Profile as of December 31, 2020

(Cash Balance: \$378M)



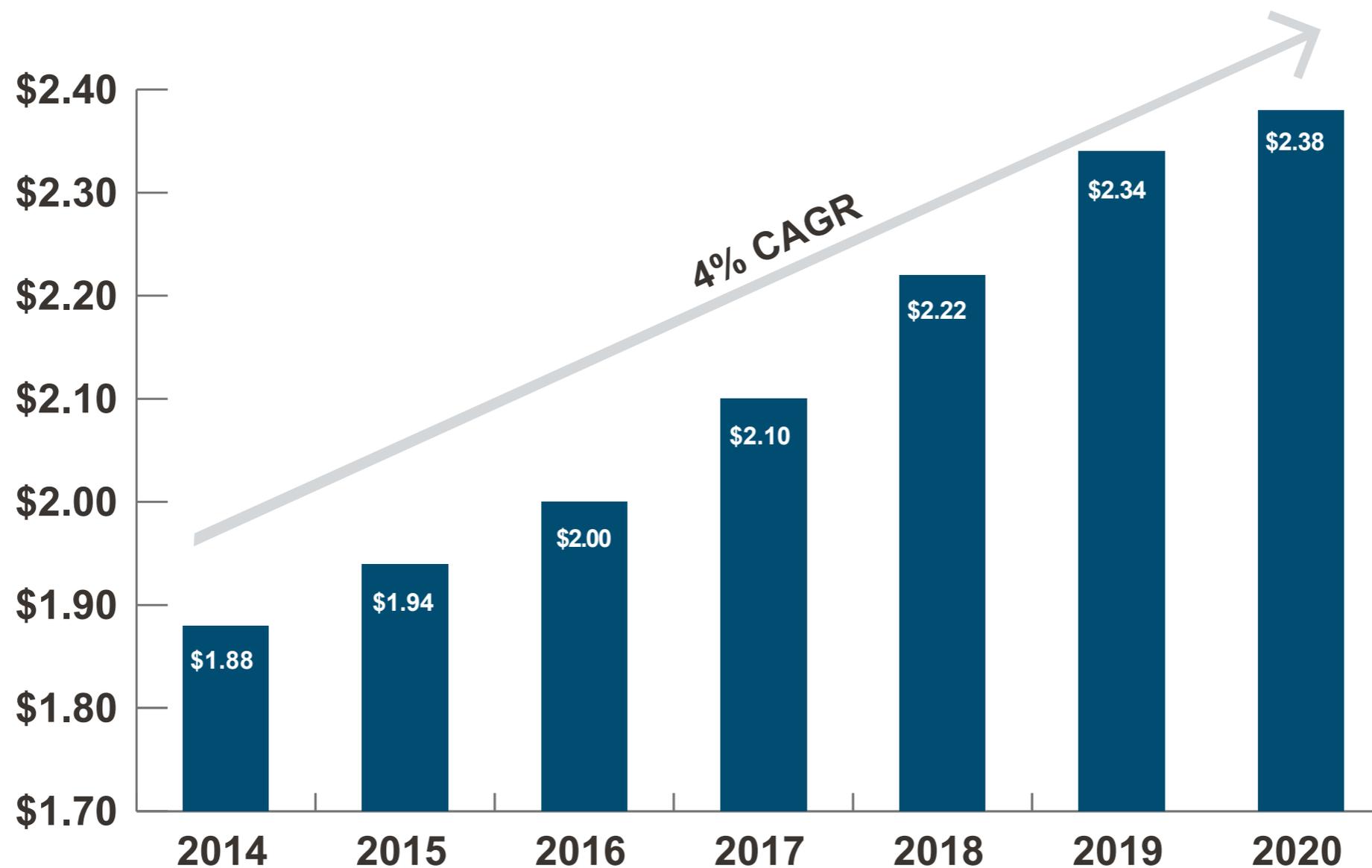
Wtd Avg Interest Rate: 3.7%

Wtd Avg Yrs to Maturity: 9+ Yrs

Total Pro Rata Debt: \$4.5B

# Sustained Dividend Growth

Regency has consistently grown dividends per share since 2014 and has maintained payment of its dividend throughout the COVID-19 pandemic



# 4

## High Quality Open-Air Shopping Center Portfolio



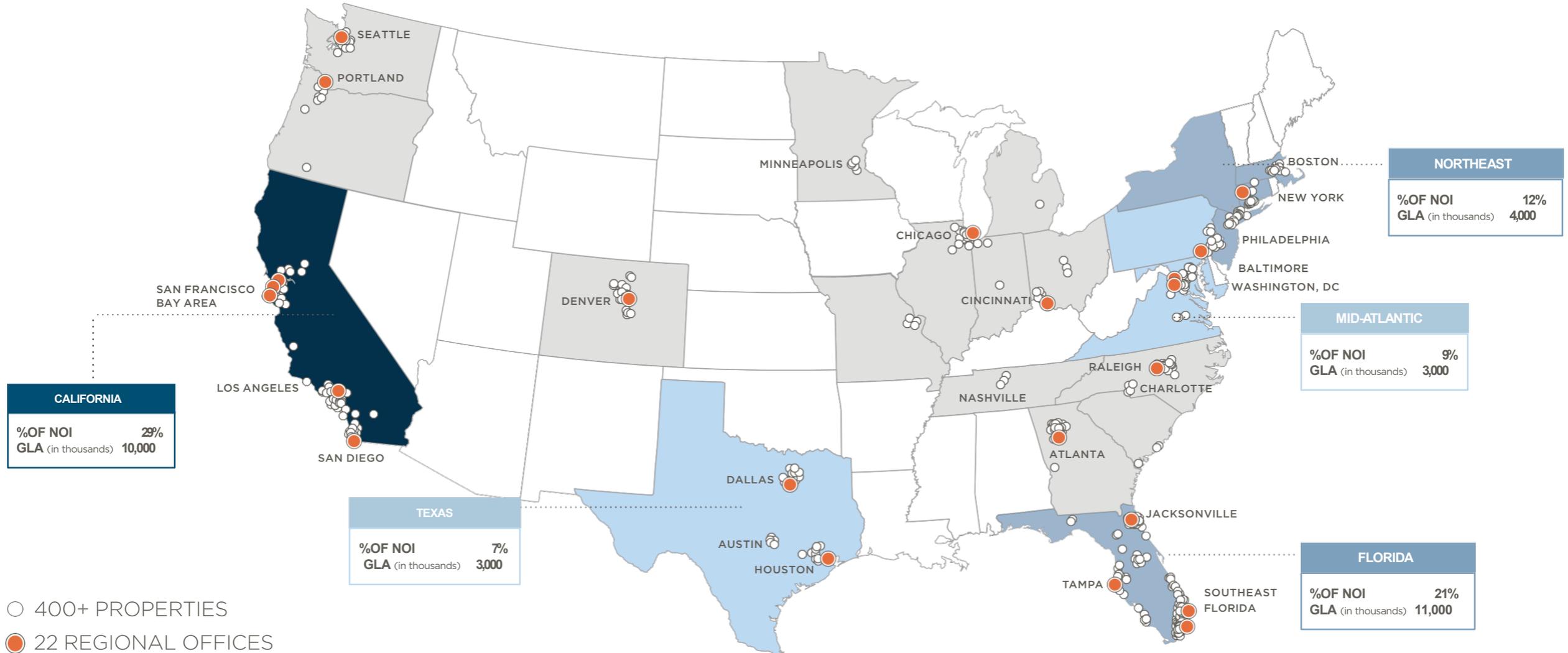
# Significant Presence in Top Markets with Strategic Advantages from National Breadth and Local Expertise

TOP REGIONS/STATES	
<span style="display:inline-block; width:10px; height:10px; background-color:darkblue;"></span>	>25% of NOI
<span style="display:inline-block; width:10px; height:10px; background-color:blue;"></span>	11% - 25% of NOI
<span style="display:inline-block; width:10px; height:10px; background-color:lightblue;"></span>	5% - 10% of NOI
<span style="display:inline-block; width:10px; height:10px; background-color:lightgrey;"></span>	<5% of NOI

TOP 5 MARKETS	
	% of NOI
Miami	12%
San Francisco	11%
Los Angeles	8%
New York	6%
Washington, DC	5%

ATTRACTIVE OVERALL DEMOGRAPHICS*		
	Regency	Peers <sup>i</sup>
Average trade area population	<b>120,000</b>	109,000
Median household income	<b>\$96,000</b>	\$87,000
College educated	<b>48%</b>	42%

\*Within 3-mile radius



i. Peers are BRX, RPAI, ROIC, WRI, KIM, FRT, and SITC.

\*Source: Evercore ISI Annual Demographic Update 03/11/20, BofA's assessment of US shopping center REITs 8th edition.

# Premier Asset Quality and Trade Areas

Premier centers are those with inherent characteristics that will position a center for long-term competitive advantages, resulting in superior NOI growth, including strong trade areas that feature buying power and spending growth surrounding a shopping center with a top competitive position

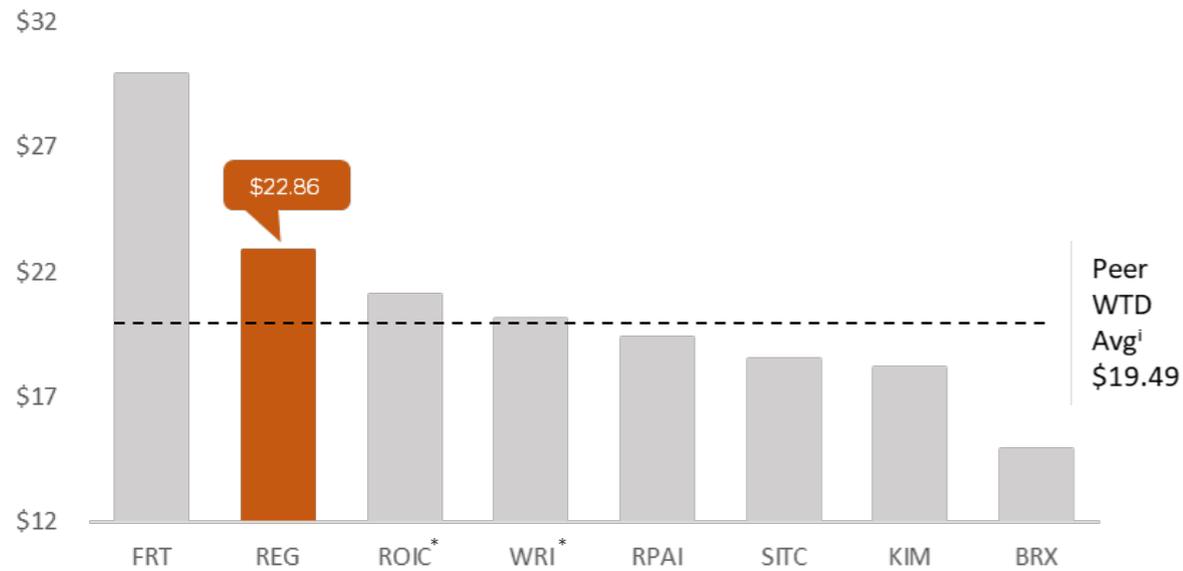
## Asset Quality DNA <sup>(1)</sup>



(1) Company proprietary data

# Sector Leading Asset Quality

## Annual Base Rent Per Square Foot

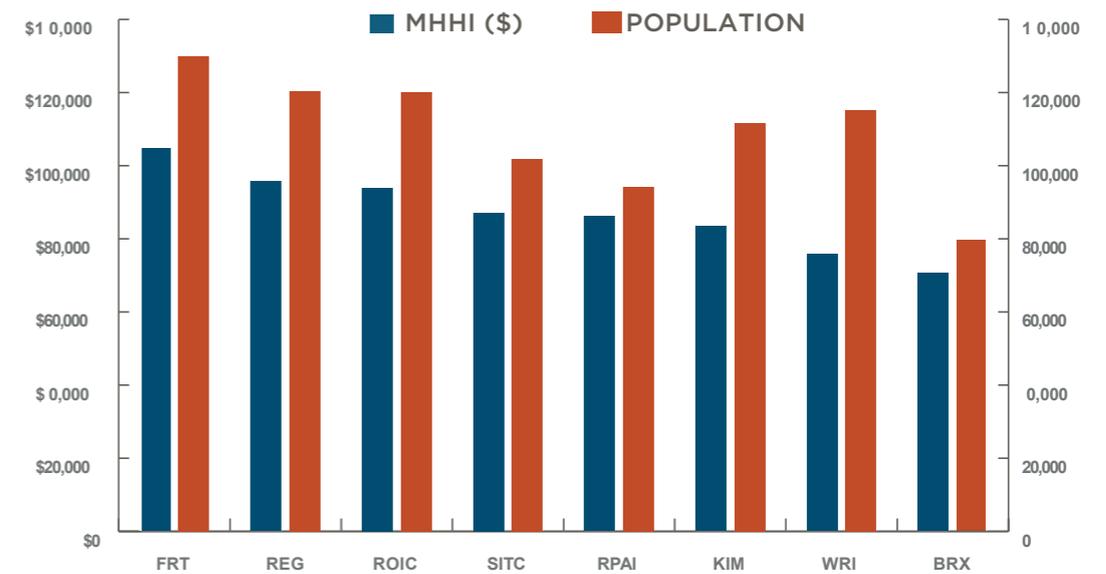


The Hub Hillcrest Market | San Diego



Mellody Farm | Chicago, IL

## Median HHI and Population<sup>ii</sup>



i. Weighted average based on respective GLA, as of 12/31/2020 earnings disclosure.

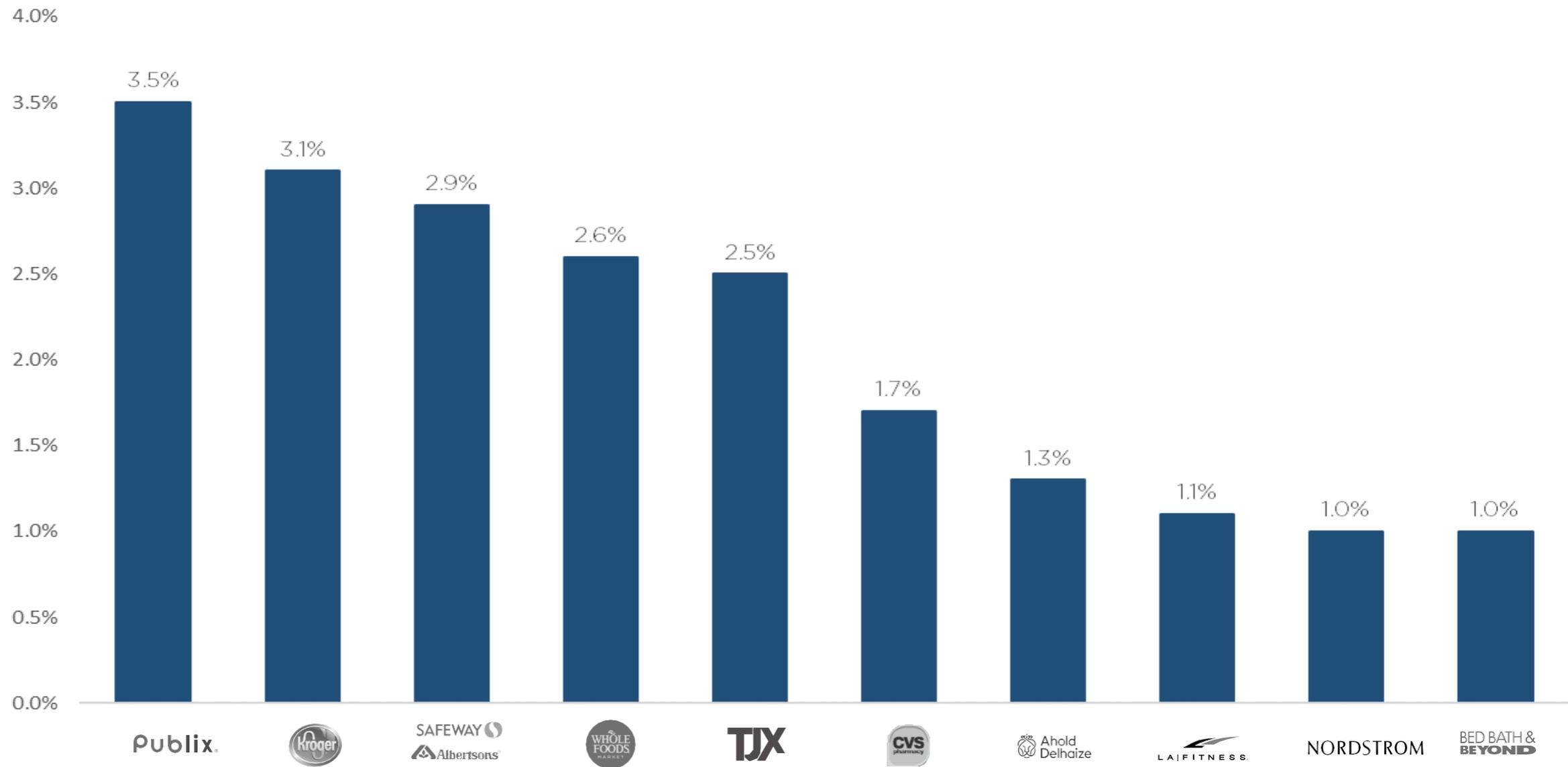
ii Source: Evercore ISI Annual Demographic Update 03/11/20.

\* ROIC & WRI ABR are as of 9/30/2020.

# Strong Top Tenant Roster

5 of Regency's Top 7 Tenants are High-Performing Grocers

Regency's Top 10 Tenants by ABR<sup>(i)</sup>



<b>Moody's</b>	PRIVATE	Baa1	Ba3	A2	A2	Baa2	Baa1	PRIVATE	Baa3	Ba3
<b>S&amp;P</b>	PRIVATE	BBB	N/A	AA-	A	BBB	BBB	PRIVATE	BB+	B+

i. Annualized pro-rata base rent as of 12/31/2020

# Grocery-Anchored Advantage

- A focus on necessity, service, convenience, and value is increasingly critical in today's environment.
- Regency's shopping center portfolio is 80% grocery-anchored, with grocer sales that average >\$650 PSF.
- Grocery-anchored centers located close to the customer are the foundation of a successful multi-channel strategy, allowing customers to buy online and pick-up in store, or conveniently access the store for an in-store experience.

## Regency Grocer Sales <sup>(i)</sup>

Portfolio Avg Sales: ~\$650 PSF

Portfolio Avg Occupancy Cost: 2.0%



Nocatee Town Center | Jacksonville, FL



The Field at Commonwealth | Washington, D.C.

i. Based on latest sales data from grocers that have reported full year 2019 sales

# Connecting with Thriving Grocers

Top grocers are investing in their physical and digital footprint to provide a seamless and differentiated shopping experience to meet the evolving needs of their customers

**68 REG Locations**



Publix continues to invest in both new and existing locations with plans to redevelop many stores as part of their capital plan. In 2019, Publix opened a net 28 new stores, while also remodeling 177 stores.

**54 REG Locations**



Kroger has emerged as a leader in curbside pickup among traditional grocers throughout the pandemic. Through their successful Restock Kroger Initiative, the company has continued to invest capital to improve their stores, technology and customer experiences.

**34 REG Locations**



Amazon has announced an aggressive roll out of physical locations. In September 2020, Regency Centers opened one of the first Amazon Go Grocery stores.

**46 REG Locations**



Albertsons/Safeway is investing \$1 billion annually related to store remodel and technology enhancements. In the first half of 2020, Albertsons spent \$700M in capital expenditures, which included capital for the completion of 132 remodels.

**13 REG Locations**



Ahold Delhaize continues to solidify its position as an industry-leading omnichannel retailer including plans to increase its online capacity by nearly 100% in the U.S. from 2019 to 2021.

**5 REG Locations**



H.E.B. opened 6 stores in 2019 and, through August 2020, has added 3 more, including a store in South Austin, TX, part of HEB's commitment to invest \$200 million in the Austin area. Regency is currently expanding an H.E.B. location in Austin.

# Continued Evolution of Physical Retailing

Brick and mortar retailers and landlords are learning to adapt to an evolving retail landscape. Some trends have been accelerated by the COVID-19 pandemic, while others have taken shape. Regency is working with, partnering with, and helping our tenants adapt to the new normal.



- **Creative Use of Common Spaces**

Where indoor capacity restrictions remain, we are helping restaurant and fitness operators with greater access to outdoor common areas.

- **Well-Located Physical Stores Remain Paramount**

Shopping patterns will continue to evolve, but it's never been more important for businesses to be connected to customers both physically and digitally to provide a seamless experience. Retailers continue to place a premium on best-in-class centers in desirable trade areas.

- **Curbside Pick-Up is Here to Stay**

In addition to allowing retailers space for easier curbside pick-up, we are creating our own “Pick-Up & Go Zones” at select properties – parking stalls with easily-identifiable signage.

- **De-Urbanization Trend Benefits Suburban Centers**

The strong single family housing market is evidence of out-migration from urban centers, benefiting suburban economies. Additionally, the trend toward “work from home” has accelerated as employees seek greater flexibility.

# Expanding Retailers

Best-in-Class Operators Opening New Locations in High-Quality Centers

In addition to expanding grocers, Regency continues to negotiate and sign leases with relevant retailers around the country in numerous categories

ESSENTIAL - RETAIL & SERVICES	ESSENTIAL - RESTAURANTS	OTHER - RETAIL & SERVICES
		

# 5

## Strong Value Creation Pipeline



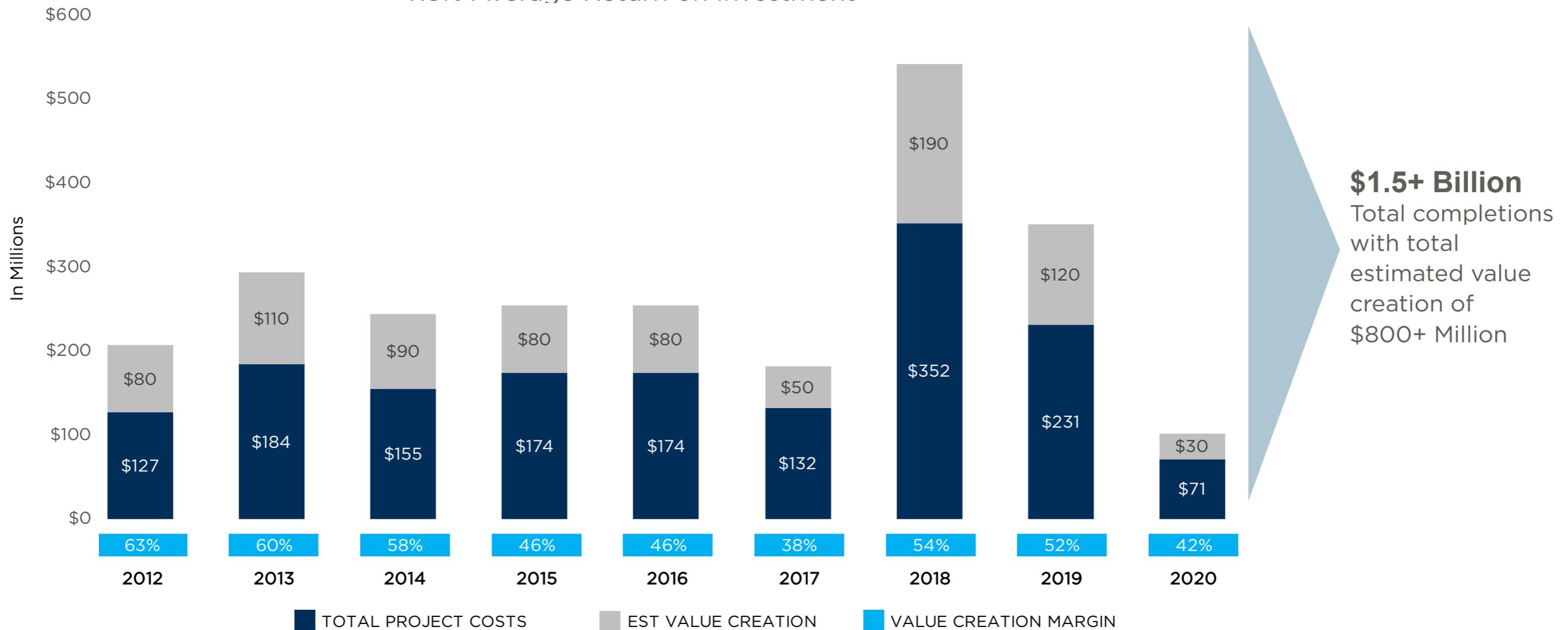
# Development & Redevelopment

Leading to Significant Value Creation

Regency invests in Premier Shopping Centers in dense infill and affluent areas with dominant anchors and a focus on long-term growth potential

## Historical Development and Redevelopment Completions

7.8% Average Return on Investment



# Investments Update

## Manageable Commitments

Regency continues to evaluate the impacts to scope, timing, tenancy, and return on investment on all in-process and pipeline projects to determine the most appropriate strategy



**The Abbot**  
Boston, MA



**East San Marco**  
Jacksonville, FL



**Carytown Exchange**  
Richmond, VA

### In-Process Developments & Redevelopments

Status as of:	12/31/2020
Regency's Estimated Net Project Costs	~\$319M
% of Project Costs Incurred	46%
Remaining Project Costs	~\$170M

### Estimated Spend by Year on In-Process Projects

Total	~\$170M
2021	~\$108M <sup>(i)</sup>
2022	~\$42M
2023+	~\$20M

i. The ~\$108M shown above represents Regency's estimated 2021 spend for projects currently in-process only. Regency's 2021 full year development and redevelopment spend guidance of +/- \$150M includes both in-process and pipeline projects.

# Future Redevelopment Pipeline

Regency’s flexible redevelopment pipeline of value-add projects includes:

- Large scale projects, many of which incorporate adjacent and vertical mixed use
- Addition of GLA through tenant expansions
- Outparcel developments
- Other improvements that enhance the competitive position of our centers

**Select major pipeline redevelopments that include mixed use components where Regency plans to partner with best-in-class operators and developers:**

## WESTBARD SQUARE Bethesda, MD



Estimated Project Start: 2021  
Estimated Project Costs: \$110M - \$125M

Converting dated retail into a vibrant mixed use project to include:

- 170K SF retail anchored by Giant
- 200 units of apartments
- 100 units of assisted living
- 100 for-sale townhomes

## TOWN & COUNTRY CENTER Los Angeles, CA



Estimated Project Start: 2022  
Estimated Project Costs: \$20M - \$30M

Redevelopment of vacant former K-Mart box into:

- New retail adjacent to an existing operating Whole Foods
- 325 mid-rise apartments on a ground lease

## COSTA VERDE CENTER San Diego, CA



Estimated Project Start: 2022  
Estimated Project Costs: \$175M - \$200M

Large-scale redevelopment of existing shopping center to include:

- New retail
- Hotel (on a ground lease) with structured parking
- Office

# 6

## Best-In-Class Operating Platform



# Operational Best Practices



**Pick-Up and Go Zones** - In response to the rapid growth in online ordering and curbside pick-up, and as a resource and benefit for our tenants, Regency recently began installing designated curbside pick-up parking spots at shopping centers around the country called "Pick-Up and Go Zones". Regency is also rolling out a partnership with a third party technology company that will allow tenants to track real time customer arrival in these spaces.



**Fresh Look®** isn't just a philosophy; it's the driving force behind creating ideal locations with best-in-class retailers representative of the communities we serve. We combine unique placemaking designs with the right merchandising mixes, and connect with our shoppers through community outreach and an active social media presence. These innovative destinations are crafted one at a time by our team.



**Big Data** - Smart phone tracking technology allows us to see the number of visits to our centers each day/week/year, who our visitors are (via demographic insights), and our center's relative competitive position within each trade area. By tracking these metrics, we can make inferences on how to constantly improve our centers' merchandising mix, performance, and the community it serves.

# Experienced and Deep Management Team



**Lisa Palmer**  
*President and CEO*  
**Years of Experience**  
 Regency 25 | Industry 25



**Mike Mas**  
*Executive Vice President,  
 Chief Financial Officer*  
**Years of Experience**  
 Regency 18 | Industry 18



**Mac Chandler**  
*Executive Vice President,  
 Chief Investment Officer*  
**Years of Experience**  
 Regency 22 | Industry 30



**Jim Thompson**  
*Executive Vice President,  
 Chief Operating Officer*  
**Years of Experience**  
 Regency 40 | Industry 40

Our 22 regional offices located in the markets we operate give us an unmatched local expertise that allows us to make the best strategic decisions within each market



**Alan Roth**  
**East Region**  
*Senior Managing Director*  
**Years of Experience**  
 Regency 24 | Industry 25



**Nick Wibbenmeyer**  
**West Region**  
*Senior Managing Director*  
**Years of Experience**  
 Regency 17 | Industry 19



**Krista Di Iaconi**  
**Northeast/Mid-Atlantic Region**  
*Managing Director*  
**Years of Experience**  
 Regency 5 | Industry 27



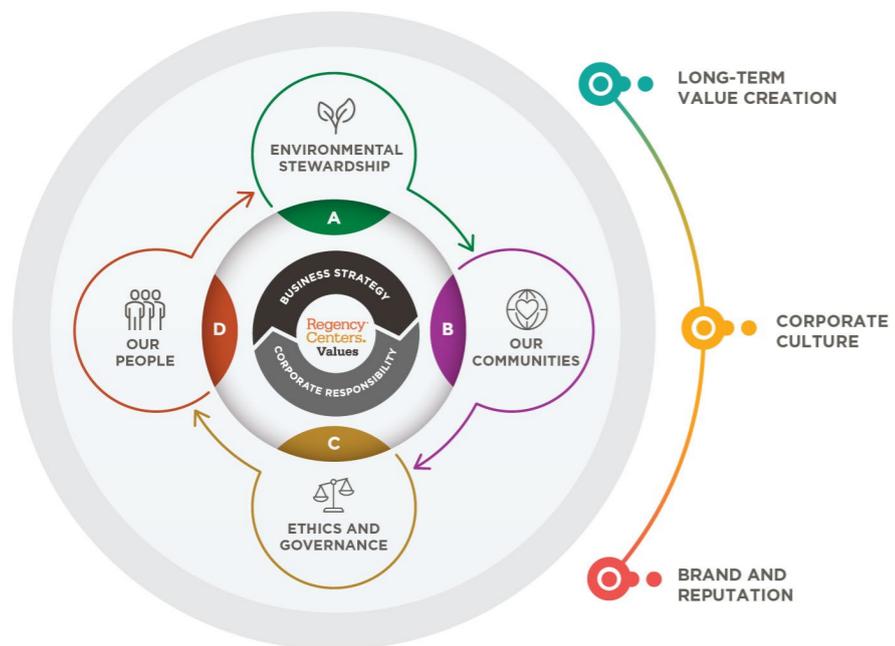
**Patrick Krejs**  
**Central Region**  
*Managing Director*  
**Years of Experience**  
 Regency 25 | Industry 31

# 7

## Corporate Responsibility



# Regency's Approach to Corporate Responsibility



Regency's values, including the critical importance that we place on corporate responsibility, are the foundation of who we are and what we do. They drive us to implement leading environmental, social and governance ("ESG") initiatives through our Corporate Responsibility Program.

	<p><b>Our People</b></p>	<ul style="list-style-type: none"> <li>Top ISS Social Quality Score of 1</li> <li>85%+ employee engagement</li> <li>Diversity, Equity and Inclusion program</li> <li>Provide competitive benefits with health and wellness tools</li> <li>10,000+ hours of training provided to employees in 2019</li> </ul>
	<p><b>Our Communities</b></p>	<ul style="list-style-type: none"> <li>\$1.4M+ in philanthropic donations in 2019</li> <li>&gt;75% of employees participated in Company-sponsored volunteer opportunities in 2019</li> <li>Matched employee donations and 52 hrs volunteer time off per annum</li> <li>Comprehensive tenant engagement strategy</li> </ul>
	<p><b>Ethics and Governance</b></p>	<ul style="list-style-type: none"> <li>Top ISS Governance Quality Score of 1</li> <li>27% of Board seats held by women</li> <li>82% of Board seats held by independent directors</li> <li>Enhanced Corporate Governance policies including a Code of Business Conduct and Ethics</li> </ul>
	<p><b>Environmental Stewardship</b></p>	<ul style="list-style-type: none"> <li>1st U.S. REIT and 2nd U.S. corporation to issue a Green Bond</li> <li>Focus on sustainable building practices and climate resilience</li> <li>Exceeding goals to reduce GHG emissions and energy use, and increase waste diversion</li> <li>Leading reporting: TCFD, SASB, GRI, CDP, GRESB, UN SDGs</li> </ul>

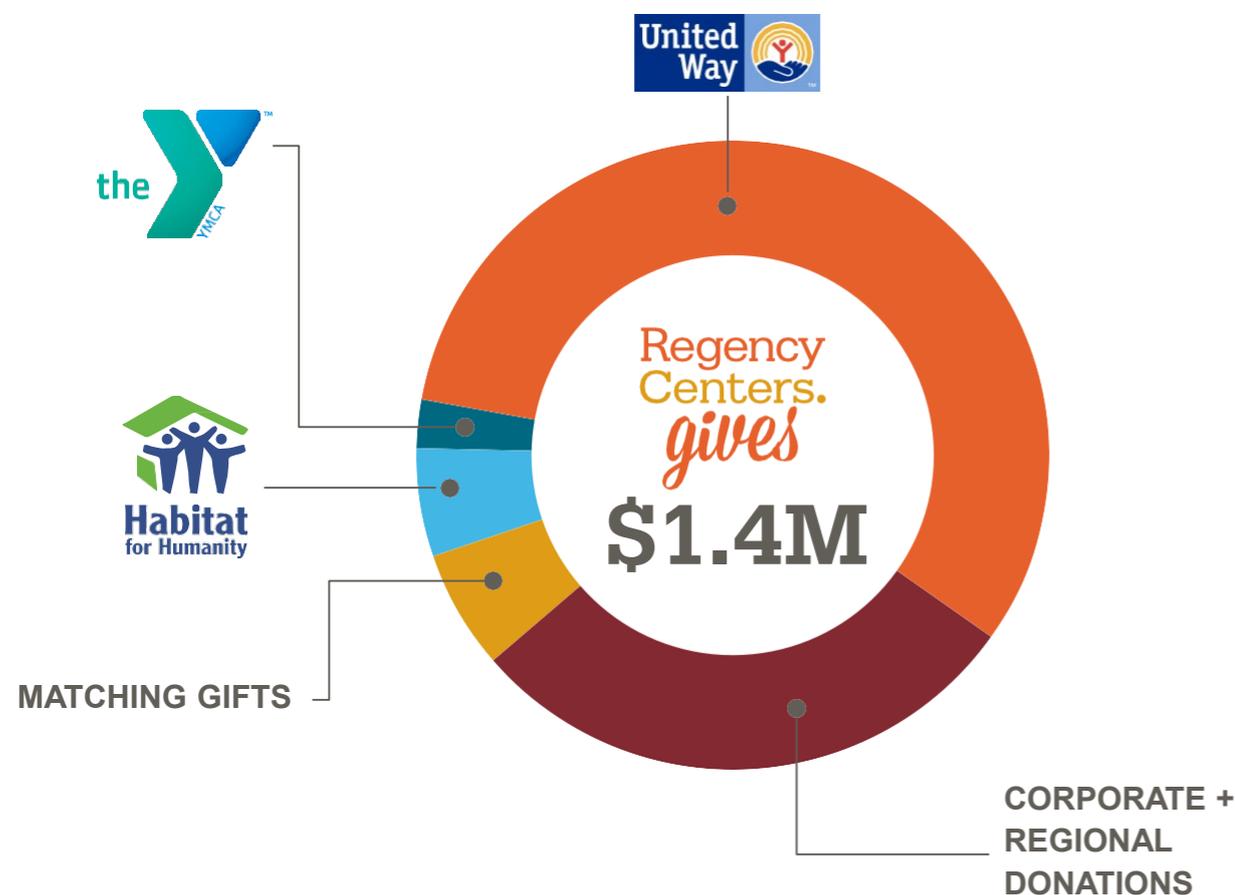


[CLICK TO VIEW REGENCY'S 2019 CORPORATE RESPONSIBILITY REPORT](#)  
[CLICK TO VIEW REGENCY'S TCFD CLIMATE CHANGE RISK 2020 REPORT](#)

# Our People & Our Communities

- Our people are our most fundamental asset
- We strive to hire and retain the best talent in our local and regional markets
- We focus on improving and supporting our communities
- Inherent in Regency's culture is a great passion for philanthropic efforts

## 2019 Philanthropic Contributions



Regency is focused on actions to cultivate a workplace that promotes and supports a diverse and inclusive environment for all employees:

- Made the [CEO Diversity and Inclusion Pledge](#)
- Developing a three-year DEI strategy
- Launching Employee Resource Groups
- Unconscious bias education program
- Enhanced recruiting partnerships and practices

**CEO ACT!ON FOR DIVERSITY & INCLUSION**

# Ethics and Governance

- Stalwart adherence to ethical behavior and oversight
- Consistently receive the highest corporate governance score from shareholder advisory firm Institutional Shareholder Services (ISS)
- Our Board maintains a long-standing commitment to succession planning, refreshment, and diversity
- We have 3 female Board members (27%), and received a “W” award in 2019 from the 2020 Women on Boards organization
- All employees receive training on the refreshed Code of Business Conduct and Ethics, as well as in cyber security awareness
- We conduct robust Business Continuity Planning to ensure resilience in our business and portfolio

## Ongoing Best Practices

We continue to monitor trends and best practices in corporate governance. We enhanced the following governing documents to align with best practices:



Code of Business Conduct and Ethics



Related Party Transaction Policies and Procedures



Political Activities & Contributions Policy



Committee Charters for Audit, Compensation and Nominating & Governance



Conflicts of Interest Policy



Policy Statement on Insider Trading



Clawback Policy

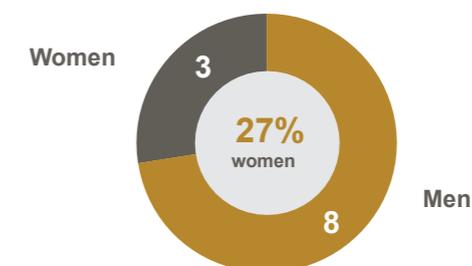


Stock Ownership and Retention Policy

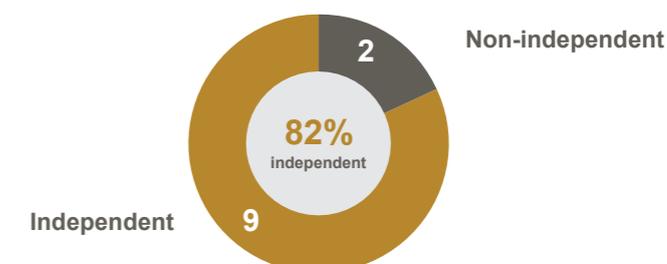
## Board of Directors Characteristics

As of 2020 Shareholder Meeting

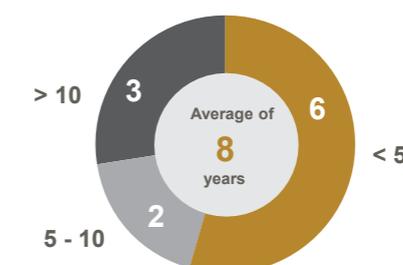
### Gender Diversity



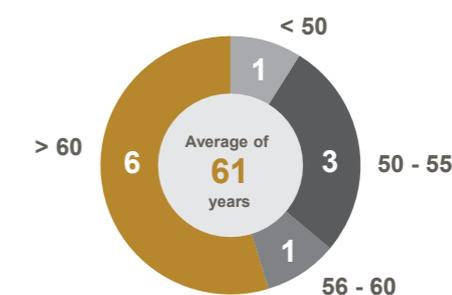
### Independence



### Tenure



### Age



# Environmental Stewardship

- 1st U.S. REIT and 2nd U.S. corporation to issue a Green Bond
- Focus on climate resilience as well as sustainable operations and resource use
- Exceeding goals to reduce GHG emissions and energy use, and increase waste diversion
- Leading reporting: TCFD, SASB, GRI, CDP, GRESB, UN SDGs
- Commitment to solar energy and electric vehicle charging projects

## Exceeding Our 2019 Goals



# 6%

Reduction in like-for-like  
Energy Consumption



# 9%

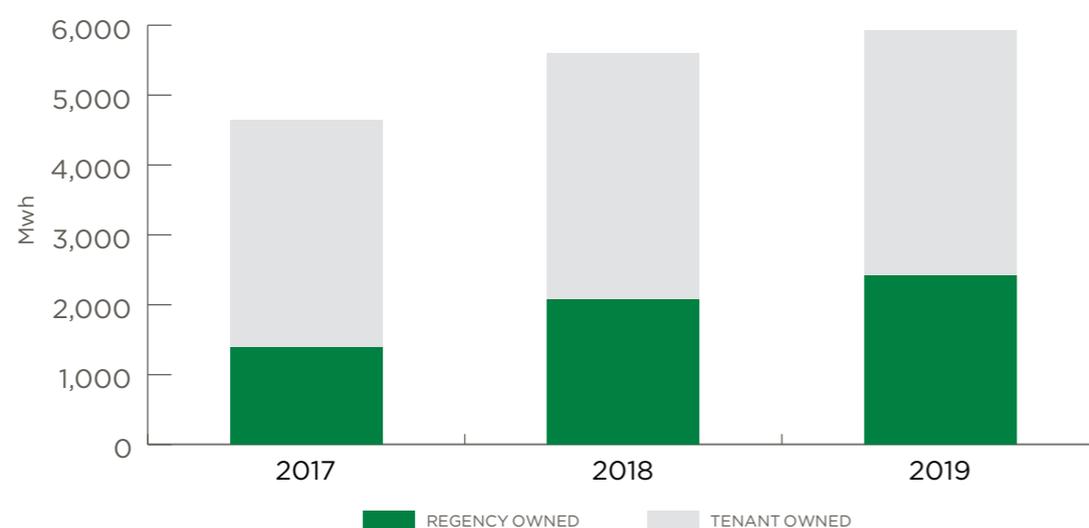
Reduction in like-for-like Scope 1  
and 2 Greenhouse Gas emissions



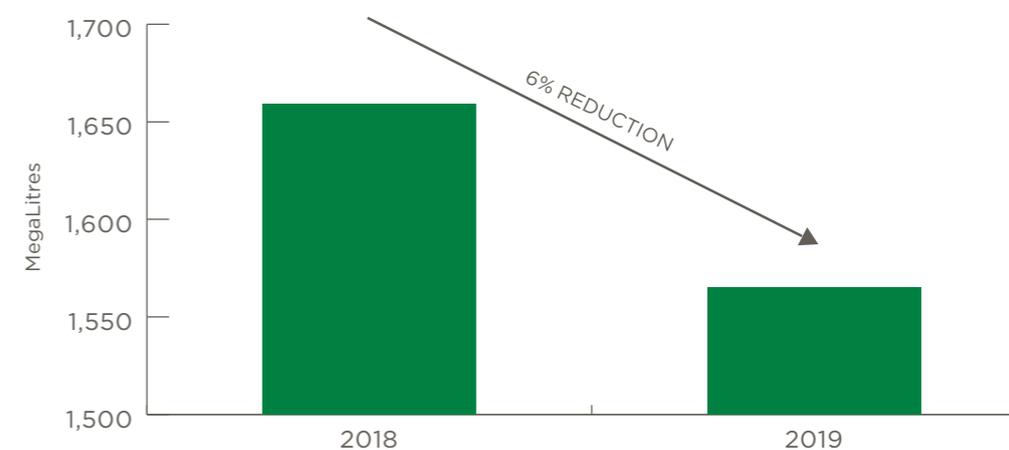
# 3%

Increase like-for-like  
waste diversion

### Annual Solar Production



### Like-for-like Water Use



# Glossary of Terms

**Adjusted Funds From Operations (AFFO):** An additional performance measure used by Regency that reflects cash available to fund the Company's business needs and distribution to shareholders. AFFO is calculated by adjusting Operating FFO for (i) capital expenditures necessary to maintain the Company's portfolio of properties, (ii) interest charges and (iii) other non-cash amounts as they occur.

**Core Operating Earnings (COE):** An additional performance measure used by Regency as the computation of Nareit FFO includes certain non-comparable items that affect the Company's period-over-period performance. Core Operating Earnings excludes from Nareit FFO: (i) transaction related income or expenses (ii) gains or losses from the early extinguishment of debt; (iii) certain non-cash components of earnings derived from above and below market rent amortization, straight-line rents, and amortization of mark-to-market of debt adjustments; and (iv) other amounts as they occur. The Company provides a reconciliation of Net Income Attributable to Common Stockholders to Nareit FFO to Core Operating Earnings.

**Non-Same Property:** During either calendar year period being compared, a property acquired, sold, a Property in Development, a Development Completion, or a property under, or being positioned for, significant redevelopment that distorts comparability between periods. Non-retail properties and corporate activities, including the captive insurance program, are part of Non-Same Property.

**Operating EBITDAre:** Nareit EBITDAre is a measure of REIT performance, which the Nareit defines as net income, computed in accordance with GAAP, excluding (i) interest expense; (ii) income tax expense; (iii) depreciation and amortization; (iv) gains on sales of real estate; (v) impairments of real estate; and (vi) adjustments to reflect the Company's share of unconsolidated partnerships and joint ventures. Operating EBITDAre excludes from Nareit EBITDAre certain non-cash components of earnings derived from above and below market rent amortization and straight-line rents. The Company provides a reconciliation of Net Income to Nareit EBITDAre to Operating EBITDAre.

**Same Property:** Retail Operating Properties that were owned and operated for the entirety of both calendar year periods being compared. This term excludes Property in Development, prior year Development Completions, and Non-Same Properties. Property in Redevelopment is included unless otherwise indicated.

**Value Creation:** The estimated incremental value at completion using underwritten NOI at stabilization, valued at a market cap rate less estimated development costs.