2Q22 Earnings Presentation August 2022

MARKET

Regency[°] Centers.

JA- AV

Mellody Farm | Vernon Hills, IL

Safe Harbor and Non-GAAP Disclosures

Forward-Looking Statements

Certain statements in this document regarding anticipated financial, business, legal or other outcomes including business and market conditions, outlook and other similar statements relating to Regency's future events, developments, or financial or operational performance or results such as our 2022 Guidance, are "forwardlooking statements" made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995 and other federal securities laws. These forward-looking statements are identified by the use of words such as "may," "will," "should," "expect," "estimate," "believe," "intend," "forecast," "anticipate," "guidance," and other similar language. However, the absence of these or similar words or expressions does not mean statement is not forward-looking. While we believe these forward-looking statements are reasonable when made, forward-looking statements are not guarantees of future performance or events and undue reliance should not be placed on these statements. Although we believe the expectations reflected in any forwardlooking statements are based on reasonable assumptions, we can give no assurance these expectations will be attained, and it is possible actual results may differ materially from those indicated by these forward-looking statements due to a variety of risks and uncertainties.

Our operations are subject to a number of risks and uncertainties including, but not limited to, those risk factors described in our SEC filings. When considering an investment in our securities, you should carefully read and consider these risks, together with all other information in our Annual Reports on Form 10-K, Quarterly Reports on Form 10-Q and our other filings and submissions to the SEC. If any of the events described in the risk factors actually occur, our business, financial condition or operating results, as well as the market price of our securities, could be materially adversely affected. Forward-looking statements are only as of the date they are made, and Regency undertakes no duty to update its forward-looking statements except as required by law. These risks and events include, without limitation:

Risk Factors Related to Pandemics or other Health Crises

Pandemics or other health crises, such as the COVID-19 pandemic, may adversely affect our tenants' financial condition, the profitability of our properties, and our access to the capital markets and could have a material adverse effect on our business, results of operations, cash flows and financial condition.

Risk Factors Related to Operating Retail-Based Shopping Centers

Economic and market conditions may adversely affect the retail industry and consequently reduce our revenues and cash flow, and increase our operating expenses. Shifts in retail trends, sales, and delivery methods between brick and mortar stores, e-commerce, home delivery, and curbside pick-up may adversely impact our revenues and cash flows. Changing economic and retail market conditions in geographic areas where our properties are concentrated may reduce our revenues and cash flow. In addition, labor challenges and supply delays and shortages due to a variety of macroeconomic factors, including inflationary pressures, could affect the retail industry. Our success depends on the continued presence and success of our "anchor" tenants. A significant percentage of our revenues are derived from smaller "shop space" tenants and our net income may be adversely impacted if our smaller shop tenants are not successful. We may be unable to collect balances due from tenants in bankruptcy. Many of our costs and expenses associated with operating our properties may remain constant or increase, even if our lease income decreases. Compliance with the Americans with the Disabilities Act and fire, safety and other regulations may have a negative effect on us.

Risk Factors Related to Real Estate Investments

Our real estate assets may decline in value and be subject to impairment losses which may reduce our net income. We face risks associated with development, redevelopment and expansion of properties. We face risks associated with the development of mixed-use commercial properties. We face risks associated with the acquisition of properties. We may be unable to sell properties when desired because of market conditions. Changes in tax laws could impact our acquisition or disposition of real estate.

Risk Factors Related to the Environment Affecting Our Properties

Climate change may adversely impact our properties directly, and may lead to additional compliance obligations and costs as well as additional taxes and fees. Geographic concentration of our properties makes our business more vulnerable to natural disasters, severe weather conditions and climate change. Costs of environmental remediation may impact our financial performance and reduce our cash flow.

Risk Factors Related to Corporate Matters

An increased focus on metrics and reporting relating to environmental, social, and governance ("ESG") factors may impose additional costs and expose us to new risks. An uninsured loss or a loss that exceeds the insurance coverage on our properties may subject us to loss of capital and revenue on those properties. Failure to attract and retain key personnel may adversely affect our business and operations. The unauthorized access, use, theft or destruction of tenant or employee personal, financial or other data or of Regency's proprietary or confidential information stored in our information systems or by third parties on our behalf could impact our reputation and brand and expose us to potential liability and loss of revenues.

Risk Factors Related to Our Partnerships and Joint Ventures

We do not have voting control over all of the properties owned in our co-investment partnerships and joint ventures, so we are unable to ensure that our objectives will be pursued. The termination of our partnerships may adversely affect our cash flow, operating results, and our ability to make distributions to stock and unit holders.

Risk Factors Related to Funding Strategies and Capital Structure

Our ability to sell properties and fund acquisitions and developments may be adversely impacted by higher market capitalization rates and lower NOI at our properties which may dilute earnings. We depend on external sources of capital, which may not be available in the future on favorable terms or at all. Our debt financing may adversely affect our business and financial condition. Covenants in our debt agreements may restrict our operating activities and adversely affect our financial condition. Increases in interest rates would cause our borrowing costs to rise and negatively impact our results of operations. Hedging activity may expose us to risks, including the risks that a counterparty will not perform and that the hedge will not yield the economic benefits we anticipate, which may adversely affect us. The interest rates on our Unsecured Credit facilities as well as on our variable rate mortgages and interest rate swaps might change based on changes to the method in which LIBOR or its replacement rate is determined.

Risk Factors Related to the Market Price for Our Securities

Changes in economic and market conditions may adversely affect the market price of our securities. There is no assurance that we will continue to pay dividends at historical rates.

Risk Factors Relating to the Company's Qualification as a REIT

If the Company fails to qualify as a REIT for federal income tax purposes, it would be subject to federal income tax at regular corporate rates. Dividends paid by REITs generally do not qualify for reduced tax rates. Certain foreign stockholders may be subject to U.S. federal income tax on gain recognized on a disposition of our common stock if we do not qualify as a "domestically controlled" REIT. Legislative or other actions affecting REITs may have a negative effect on us. Complying with REIT requirements may limit our ability to hedge effectively and may cause us to incur tax liabilities.

Risk Factors Related to the Company's Common Stock

Restrictions on the ownership of the Company's capital stock to preserve its REIT status may delay or prevent a change in control. The issuance of the Company's capital stock may delay or prevent a change in control. Ownership in the Company may be diluted in the future.

Non-GAAP disclosure

We believe these non-GAAP measures provide useful information to our Board of Directors, management and investors regarding certain trends relating to our financial condition and results of operations. Our management uses these non-GAAP measures to compare our performance to that of prior periods for trend analyses, purposes of determining management incentive compensation and budgeting, forecasting and planning purposes.

We do not consider non-GAAP measures an alternative to financial measures determined in accordance with GAAP, rather they supplement GAAP measures by providing additional information we believe to be useful to our shareholders. The principal limitation of these non-GAAP financial measures is they may exclude significant expense and income items that are required by GAAP to be recognized in our consolidated financial statements. In addition, they reflect the exercise of management's judgment about which expense and income items are excluded or included in determining these non-GAAP financial measures. In order to compensate for these limitations, reconciliations of the non-GAAP financial measures we use to their most directly comparable GAAP measures are provided. Non-GAAP financial measures should not be relied upon in evaluating the financial condition, results of operations or future prospects of the Company.

Nareit FFO is a commonly used measure of REIT performance, which the National Association of Real Estate Investment Trusts ("Nareit") defines as net income, computed in accordance with GAAP, excluding gains on sale and impairments of real estate, net of tax, plus depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. Regency computes Nareit FFO for all periods presented in accordance with Nareit's definition. Since Nareit FFO excludes depreciation and amortization and gains on sales and impairments of real estate, it provides a performance measure that, when compared year over year, reflects the impact on operations from trends in occupancy rates, rental rates, operating costs, acquisition and development activities, and financing costs. This provides a perspective of the Company's financial performance not immediately apparent from net income determined in accordance with GAAP. Thus, Nareit FFO is a supplemental non-GAAP financial measure of the Company's operating performance, which does not represent cash generated from operating activities in accordance with GAAP; and, therefore, should not be considered a substitute measure of cash flows from operations. The Company provides a reconciliation of Net Income Attributable to Common Stockholders to Nareit FFO.

Core Operating Earnings is an additional performance measure that excludes from Nareit FFO: (i) transaction related income or expenses (ii) gains or losses from the early extinguishment of debt; (iii) certain non-cash components of earnings derived from above and below market rent amortization, straight-line rents, and amortization of mark-to- market of debt adjustments; and (iv) other amounts as they occur. The Company provides a reconciliation of Net Income to Nareit FFO to Core Operating Earnings.

Regency's Unequaled Strategic Advantages

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- 80% grocery-anchored neighborhood & community centers
- Necessity, service, convenience, and value retailers serving the essential needs of our communities
- Well located in suburban trade areas with compelling demographics

Best-In-Class Operating Platform

- 20+ offices throughout the country working with tenants and vendors at over 400 properties
- Unparalleled team of experienced professionals with local expertise and strong tenant relationships
- Intense asset management model has enabled close communication with tenants throughout the pandemic

Strong Value Creation Pipeline

- Deep pipeline of flexible development and redevelopment opportunities
- Well-positioned to create value over the long-term

Balance Sheet and Liquidity Strength

- Low leverage with limited near-term maturities
- Trailing 12-month Debt-to-EBITDAre of 5.0x
- Full revolver availability of ~\$1.2B

Regency's Mission, Vision, & Values

Mission

Regency Centers creates thriving environments for retailers and service providers to connect with surrounding neighborhoods and communities.

Vision

To elevate quality of life as an integral thread in the fabric of our communities.



2022 Earnings Guidance Summary

Full Year 2022 Guidance (in thousands, except per share data)	2Q YTD	Current Guidance	Prior Guidance
Net Income Attributable to Common Stockholders per diluted share	\$1.74	\$2.60 - \$2.64	\$2.50 - \$2.56
Nareit Funds From Operations ("Nareit FFO") per diluted share	\$2.04	\$3.92 - \$3.96	\$3.84 - \$3.90
Core Operating Earnings per diluted share (1)	\$1.91	\$3.70 - \$3.74	\$3.65 - \$3.71
Same property NOI growth without termination fees	4.1%	+1.25% to +2.25%	0% to +1.5%
Same property NOI growth without termination fees or collection of PY reserves	8.6%	+4.75% to +5.75%	+3.5% to +5.0%
Collection of Prior Year Reserves (2)	\$15,033	+/- \$18,000	+/- \$18,000
Certain non-cash items (3)	\$22,457	+/- \$37,500	+/- \$33,500
Impact from Reversal of Uncollectible Straight-Line Rent Receivables (4)	\$7,494	\$7,494	\$3,967
Net G&A expense	\$43,598	\$86,000 - \$88,000	\$82,500 - \$85,500
Net interest expense	\$82,984	\$166,000 - \$167,000	\$165,000 - \$166,000
Recurring third party fees & commissions	\$12,654	\$24,000 - \$25,000	\$24,000 - \$25,000
Development and Redevelopment spend	\$57,972	+/- \$140,000	+/- \$150,000
Acquisitions	\$170,908	+/- \$170,000	+/- \$170,000
Cap rate (weighted average)	5.6%	+/- 5.6%	+/- 5.6%
Dispositions	\$177,604	+/- \$190,000	+/- \$210,000
Cap rate (weighted average) ⁽⁵⁾	3.0%	+/- 3.3%	+/- 3.7%
Forward ATM settlement (gross)	\$64,768	+/-\$65,000	+/-\$65,000
Share Repurchase settlement (gross)	\$75,393	+/-\$75,000	\$0

(1) Core Operating Earnings excludes certain non-cash items, including straight-line rents, above/below market rent amortization, and amortization of mark-to-market debt, as well as transaction related income/expenses and debt extinguishment charges.

(2) Represents the expected collection in 2022 of revenues in the Same Property portfolio reserved in 2020 and 2021; included in Uncollectible Lease Income.

(3) Includes above and below market rent amortization, straight-line rents, and amortization of mark-to-market debt adjustments.

(4) Positive impact on Uncollectible Straight Line Rent from the conversion of cash basis tenants back to an accrual basis of accounting, only included in guidance as tenants are converted.

(5) Weighted average cap rates exclude non-income producing assets; 2022 average cap rates include the sale of Costa Verde in 1Q22 (\$125M at a ~1.5% cap rate).

Forward-looking statements involve risks, uncertainties and assumptions. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements. Please refer to the documents filed by Regency Centers Corporation with the SEC, specifically the most recent reports on forms 10K and 10Q, which identify important risk factors which could cause actual results to differ from those contained in the forward-looking statements.

Nareit FFO – '21 Actual to '22 Guidance Reconciliation

- > Growth in SP NOI (ex. term fees, ex. PY collections) is contributing +25c per share to 2022 FFO at the midpoint
- > Transaction activity in 2021 and 2022 is contributing +6c per share at the midpoint, net of financing

	Low	Mid	<u>High</u>		
2021 Nareit FFO Per Diluted Share	\$4.02	\$4.02	\$4.02	<u>Comments</u>	Chg from Previous (at Midpoint)
Same Property NOI (ex. Term Fees, Transactions, PY Collections)	0.22	0.25	0.28	+4.75% to +5.75% ex. term fees, ex. PY	\$0.06
Non-Same Property NOI (ex. Term Fees, Transactions, PY Collections)	(0.01)	(0.01)	(0.01)		
Collection of Prior Year (2020-2021) Reserves	(0.16)	(0.16)	(0.16)	+/- \$18M in '22 vs. ~\$46M in '21	
Lease Termination Fee Income, net	0.00	0.00	0.00		
NOI Impact of 2021 and 2022 Transactions	0.10	0.10	0.10	'22 Acquisitions: +/- \$170M at +/- 5.6% cap rate '22 Dispositions: +/- \$190M at +/- 3.3% cap rate	\$0.01
Non-Cash Revenues (S/L Rent, Above/Below Mkt Rent)	(0.03)	(0.03)	(0.03)	+/- \$37.5M in '22 vs. ~\$43M in '21	\$0.03
G&A (net of overhead capitalization)	(0.08)	(0.08)	(0.08)	\$86M - \$88M in '22 vs. ~\$74M in '21	(\$0.02)
Third Party Management Fees	(0.01)	(0.01)	(0.01)	\$24M - \$25M in '22 vs. ~\$25.5M in '21	
Net Interest Expense	0.00	(0.01)	(0.01)	\$166M - \$167M in '22 vs. ~\$165.5M in '21	(\$0.01)
Transaction Income (JV Promote)	(0.08)	(0.08)	(0.08)	One-time promote recognition of $\sim \$13.5 \mbox{M}$ in '21	
Debt Extinguishment & Dead Deal Costs, Other Expenses	(0.02)	(0.02)	(0.03)	Other expenses up ~ $$3M$ in '22 vs. '21	(\$0.01)
Share Count Impact (ATM Issuance, Share Repurchases) $^{(1)}$	(0.03)	(0.03)	(0.03)	FW ATM settlement of ${\sim}\$65\text{M}$ in '22 and ${\sim}\$85\text{M}$ in '21 Share repurchases of ${\sim}\$75\text{M}$ in '22	\$0.01
2022 Nareit FFO Per Diluted Share Guidance	\$3.92	\$3.94	\$3.96	Guidance of \$3.92 - \$3.96	\$0.07
Reconciliation from Nareit FFO to Core Operating Earnings Non-Cash Revenues and Debt Mark-to-Market	(0.22)	(0.22)	(0.22)		
2022 Core Operating Earnings Per Diluted Share Guidance	\$3.70	\$3.72	\$3.74	Guidance of \$3.70 - \$3.74	\$0.04

Reconciliation from 2021 Nareit FFO to 2022 Guidance Ranges

Note: All figures pro-rata.

(1) 2022 weighted average diluted share count (Nareit FFO & COE) is +/- 172.6M, including impacts from settlement of forward ATM and share repurchases in 2022.

SP NOI Growth – Guidance Reconciliation

Updated guidance for 2022 SP NOI Growth (ex. Term Fees, ex. PY Collections) is +4.75% to +5.75%

- Excludes the impact of all prior year collections (~\$46M in 2021 and an estimated ~\$18M in 2022)
- The new guidance range is up +100bps q/q at the midpoint the primary drivers include:
 - o Higher forecast for average commenced occupancy
 - o Improved forecast for current year uncollectible lease income (i.e. bad debt)

		Low	Mid	<u>High</u>	Comments
RANGE	Previous 2022E SP NOI % (Ex. Term Fees)	0.00%	0.75%	1.50%	Historically-reported metric, includes the impact of all PY (2020 & 2021) reserve collections
κ emoval of Phot Tear (PT) Reserve Conection Impact (τ)		350bps		PY collections of ~\$46M in 2021 and \$18M in 2022	
PREVIOUS	<u>Previous</u> 2022E SP NOI % (Ex. Term Fees, PY Reserve Collection)	3.50%	4.25%	5.00%	Excludes the impact of all PY (2020 & 2021) reserve collections
	Revision to Range Driven by Core Imp	provement	+ 100bps		Primary drivers include: * higher average commenced occupancy * improved current year uncollectible lease income
RANGE	<u>New</u> 2022E SP NOI % (Ex. Term Fees, PY Reserve Collection)	4.75%	5.25%	5.75%	Excludes the impact of all PY (2020 & 2021) reserve collections
NEW R	Addition of Prior Year (PY) Reserve Collection	Impact (–)	350bps		PY collections of ~\$46M in 2021 and \$18M in 2022 (unchanged)
Ż	<u>New</u> 2022E SP NOI % (Ex. Term Fees)	1.25%	1.75%	2.25%	Historically-reported metric, includes the impact of all PY (2020 & 2021) reserve collections

Low Leverage and Conservative Debt Covenant Ratios

Regency maintains a long-standing commitment to balance sheet strength and stands today with immediate liquidity of \$1.2 billion.

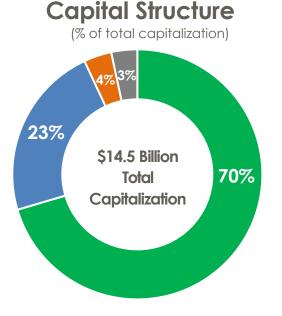
Total Pro-Rata Share Leverage Ratios	6/30/22 ⁽¹⁾
Net debt-to-Operating EBITDAre	5.0x
Fixed charge coverage	4.6x
Interest coverage	5.0x

Unsecured Public Debt Covenants	Required	6/30/22
Fair Market Value Calculation Method Covenants ⁽²⁾⁽³⁾		
Total Consolidated Debt to Total Consolidated Assets	≤ 65%	26%
Secured Consolidated Debt to Total Consolidated Assets	≤ 40%	3%
Consolidated Income for Debt Service to Consolidated Debt Service	≥ 1.5x	5.8x
Unencumbered Consolidated Assets to Unsecured Consolidated Debt	>150%	397%

(1) Trailing 12 months.

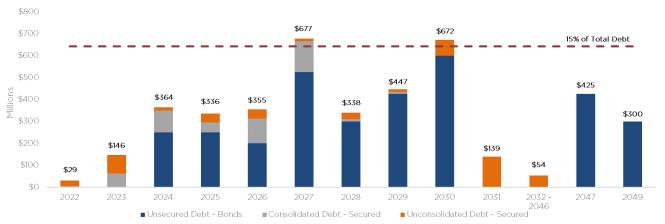
(2) For a complete listing of all Debt Covenants related to the Company's Senior Unsecured Notes, as well as definitions of the above terms, please refer to the Company's filings with the Securities and Exchange Commission.

Strong Balance Sheet Position



Debt Maturity Profile as of June 30, 2022

Regency aims to have < 15% of total debt maturing in any given year



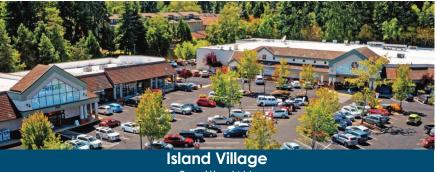
- Equity
- Unsecured Debt Bonds
- Unconsolidated Debt Secured
- Consolidated Debt Secured

Wtd Avg Interest Rate:	3.8%
Wtd Avg Yrs to Maturity:	8+ Yrs
Total Pro-Rata Debt:	\$4.3B

2022 Acquisitions Year-To-Date

Regency continues to execute on accretive acquisitions in 2022





Seattle, WA

2022 Acquisitions YTD	Market	GLA (in thousands)	Purchase Price at REG's share	Anchors
Naperville Plaza (REG @ 20%)	Chicago	115	\$10.5M	Trader Joe's, Casey's Foods, Oswald Pharmacy
Island Village	Seattle	106	\$30.7M	Safeway, Rite Aid
Buyout of 4 properties from RegCal JV	Washington D.C., Minneapolis, Northern California	435	\$88.5M	Whole Foods, Safeway, Trader Joe's, Savers
Baederwood (REG @ 80%)	Philadelphia	116	\$41.3M	Whole Foods, Planet Fitness
	Total	772	\$171.0M	

In-Process Developments & Redevelopments

As of 6/30/22, Regency's in-process redevelopment & development projects totaled \$390 million at 7-8% estimated stabilized yields

We anticipate project spend of \$150 - \$200 million annually over the next 5 years



In-Process Developments & Redevelopments

	As of 6/30/2022
Regency's Estimated Net Project Costs	\$390M
% of Project Costs Incurred	~51%
Remaining Project Costs	\$192M

Estimated Future Spend on In-Process Projects

Total	\$192M
July-Dec 2022	\$78M
2023+	\$11 4 M

Future Development & Redevelopment Opportunities

Our redevelopment pipeline serves to enhance value through:

- Improved competitive positioning
- Refreshment of the exterior façade and tenant merchandising mix
- Construction of additional buildings, tenant expansions, and/or outdoor placemaking



Select Projects Estimated to Start in the Next 12-18 Months

Shopping Center (Market)	Estimated Project Costs (1)	Project Description
Gateway at Aventura (Miami, FL)	\$15M - \$20M	Project will redevelop a vacant junior anchor box
Town & Country Shopping Center (Los Angeles, CA)	\$20M - \$30M	Redevelopment with new retail and mid-rise apartments
Cambridge Square (Atlanta, GA)	\$10M - \$15M	Redevelopment and re-positioning of a former grocer box
Westbard Square Ph II (Bethesda, MD)	\$40M - \$50M	2nd phase of redevelopment adding a retail pad, senior living, and townhomes

(1) The estimated project costs shown above represent Regency's share.

Regency's Approach to Corporate Responsibility

