## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, DC 20549

### FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

> November 16, 2020 Date of Report (Date of earliest event reported)

## **REGENCY CENTERS CORPORATION**

(Exact name of registrant as specified in its charter)

Regency Centers.

### 001-12298

**59-3191743** (IRS Employer Identification No.)

Florida (State or other jurisdiction of incorporation)

Commission File Number

One Independent Drive, Suite 114

Jacksonville, Florida 32202

(Address of principal executive offices) (Zip Code)

(904) 598-7000

(Registrant's telephone number, including area code)

Not Applicable

(Former name or former address, if changed since last report)

Securities registered pursuant to Section 12(b) of the Act:

**Regency Centers Corporation** 

| Title of each class           | Trading Symbol | Name of each exchange on which registered |
|-------------------------------|----------------|---|
| Common Stock, \$.01 par value | REG            | The Nasdaq Stock Market LLC               |

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230 .425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Dere-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company  $\Box$ 

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.  $\Box$ 

### Item 7.01 Regulation FD Disclosures

On November 16, 2020, Regency posted on its website, at www.regencycenters.com, a business update presentation which is attached as Exhibit 99.2.

### Item 8.01 Other Events

On November 13, 2020, Regency issued a press release, which is attached as Exhibit 99.1, announcing that Lisa Palmer, President and Chief Executive Officer, is scheduled to present at Nareit's REITworld: 2020 Virtual Investor Conference on Thursday, November 19, 2020.

The information furnished under items 7.01 and 8.01, including Exhibits 99.1 and 99.2 incorporated by reference herein, shall not be deemed "filed" for purposes of Section 18 of the Exchange Act or otherwise subject to the liabilities of that section and shall not be deemed to be incorporated by reference into any filing under the Securities Act, or the Exchange Act.

### Item 9.01 Financial Statements and Exhibits

### (d) Exhibits

- Exhibit 99.1 Press release issued by Regency on November 13, 2020.
- Exhibit 99.2 <u>Regency Centers Business Update Presentation Deck.</u>
- 104 Cover Page Interactive Data File (the cover page XBRL tags are embedded within the inline XBRL documents)

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

November 16, 2020

### **REGENCY CENTERS CORPORATION**

By: /s/ J. Christian Leavitt

J. Christian Leavitt, Senior Vice President and Treasurer (Principal Accounting Officer)

## NEWS RELEASE

For immediate release

Christy McElroy 904 598 7616 ChristyMcElroy@regencycenters.com

### Regency Centers to Present at Nareit's REITworld: 2020 Virtual Investor Conference

JACKSONVILLE, FL (November 13, 2020) – Regency Centers Corporation ("Regency" or the "Company") (NASDAQ:REG) today announced that Lisa Palmer, President and Chief Executive Officer, is scheduled to make a presentation at Nareit's REITworld: 2020 Virtual Investor Conference (the "Conference") on Thursday, November 19, 2020, at 9:45 am ET. To access the Company's live presentation, attendees are required to register for the Conference, using the registration link below. Registration for the Conference is complimentary.

### **Regency Centers Virtual Presentation**

Regency Centers.

| Date:         | Thursday, November 19, 2020  |
|---------------|------------------------------|
| Time:         | 9:45 am – 10:15 am ET        |
| Speaker:      | Lisa Palmer, President & CEO |
| Registration: | REITweek Virtual Environment |

### About Regency Centers Corporation (NASDAQ: REG)

Regency Centers is the preeminent national owner, operator, and developer of shopping centers located in affluent and densely populated trade areas. Our portfolio includes thriving properties merchandised with highly productive grocers, restaurants, service providers, and best-in-class retailers that connect to their neighborhoods, communities, and customers. Operating as a fully integrated real estate company, Regency Centers is a qualified real estate investment trust (REIT) that is self-administered, self-managed, and an S&P 500 Index member. For more information, please visit RegencyCenters.com.



## Safe Harbor and Non-GAAP Disclosures

### Forward-Looking Statements

read-Looking Statements tains statements on this document regarding articipated fraencial, business, legal or other outcomes including siness and market conditions, outlook, and other similar statements relating to Regency's future events, weighteds, contraincial or operational performance or results, are "forward-looking statements" made pursual the safe harbor provisions of the Private Securities, Lingation Reform Act of 1995 and other features are used in the safe harbor provisions of the Private Securities, Lingation Reform Act of 1995 and other features are used to safe harbor provisions of the Private Securities, Lingation Reform Act of 1995 and other features are used to these or similar words or expressions does not mean a statement is not forward-looking. While we believe the ward-looking statements are reasonable when made, forward-looking statements are not guarantees of futures formance or events and undue relations should not be placed on thes statements, my other though we believe the sections reflected in any forward-looking statements are based on reasonable assumptions, we can give no licated by these forward-looking statements due to a variety of risks and uncertainties.

operations are subject to a number of risks and uncertainties including, but not innited to, those histed below o considering an investment in our securities, you should carefully read and consider these risks, together with ner intormation in our Annual Report on Form 10-K, Cuarterly Reports an Form 10-2, and our other Rings and issions to the SEC, which provide much more information and detail on the risks described below is described in the following risk factors actually occur, our business, financial condition or operating results, as is the market price of our securities, could be materially adversely affected. Forward-looking statements are so of the rate they are made, and Regency under takes no duty to update its for ward-looking statements except pured by law. These risks and events include, without limitation.

Risks Related to the COVID-19 Pandemic Pandemics or other health crises, such as the current COVID-19 crisis, may adversely affect our tenants' financie condition. The profitability of our properties, our access to the capital markets and could have a material adverse officient on our business, results of operations, cash flows and financial condition.

### Risk Factors Related to the Retail Industry

By affect the retail industry and cor enses: Shifts in retail sales and delr appenses: Shifts in retail asses and dalivery matched butwen buck and contaide pick-up may adversely impact our revenues and cast at conditions in geographic areas where our properties are concent ur success depends on the success and continued prevence of funccentage of our revenues are derived from sma ed if our smaller shop tenants are not success

### Risk Factors Related to Real Estate Investments and Operations

we eve subject to numerous laws and regulations that may adversely affect our operations or expose us to liability, sur real estate assist may decire in value and be subject to impairment lesses which may reduce our net income, we face nisk associated with development, redevelopment and expansion of properties. We face nisk associated with the adverse operates, we associated with development, redevelopment and expansion of properties. We face nisk associated with the adverse broarts, we associated with development, redevelopment and expansion of properties. We face nisk associated with the development of meed-use commercial properties. We face nisk associated in adverse particle and the expansion of the mount and the with a subject to ground leases, if we adverse fracted. Climate change may adversely impact our properties directly and may lead to additional compliance bligadons and tools as well as additional taxes and face, decorption consent tool not our properties and adverse tools as well as additional taxes and face, decorption consent taken of our properties makes our uninese more valuerable to natural disasters, serverse weather conditions and climate change, Am unniced loss may adversely adverse well and the regulations and face, and the serverse adverse and the properties that adverse genomed may adversely affect our turners and oppractions. We face conceptions on numerous sources, uncluding other PETB and other real estate owners. Cost of environmental remediation and/main or confidential information to reduce to the reputerous frameward or other does consended tools access, use, including other regulations may require us to make unexpected essenditures. The anulatorized costs as well and other regulations may require our or other data or other data or other data or too proteins and the properties of the protein the adverse. The anulatorized costs as well and and explore us to potenties liability and loss of revenues. Sk Factors Related to Our Partnership and later Variance.

Risk Factors Related to Our Partnership and Joint Ventures. We do not have voting contriol over all of the properties owned in our co-investment partnerships and joint ventur so we are unable to ensure that our objectives will be pursued. The termination of our partnerships may adversely affect our cash flow, operating results, and our albidly to make distributions to stock and unit holders.

### Risk Factors Related to Funding Strategies and Capital Structure

noting Strategies and Capital Structure is and fund acquisitions and developments may be adversely impacted by high or 1VOI at our properties which may failute earnings. We may acquise properties upp faile-deterred contribution transactions, which may result in stockholder. Steels: We depend on external sources of capital, which may not be available. Our debt financing may adversely affect our burnness and financial condition, y restrict our operating activities and adversely affect our innancial condition, or up borrowing costs to rise and negatively impact our results of operations, stu, including the nisks that a counterparty with not perform and that the head or will not yield the economic benefits we anticipate, which may dave set and condition on our winstitle rate well acquired and the result of the results of and Checit the counterparty we not perform and that the head our condition on our winstitle rate methode and and the adversely affect our of Checit the activities a on our winstitle rate methode and and there is a may accurate and the result of the section of the result of the section of the rate of t

### Risk Factors Related to our Company and the Market Price for Our Securities

ce of our securities. This nsbillty and hal costs and

### Risk Factors Related to Laws and Regulations

voir seases to Laws and Regulations: ent Company fails to qualify as AREIT for frederal income tax purposes, it would be subject to federal is at Regular corporate rake, Recent changes to the U.S. tax laws may have a significant negative impact as at Regular corporate rake, Recent changes to the U.S. tax laws may have a significant negative impact and tax rates. Cartain foreign toxic/holders may be subject to U.S. federal income tax on gain recognized on of our common stockholders toxic/holders and be controlled." REIT Legislative or block if we do not qualify as a REITs may have a negative effect on u.S. Complying with REIT requirements may time una ability to hedge y and may cause us to incur tax liabilities. Restrictions on the ownership of the Parent Company's capital oces must as ET status may dealy or prevent a change in control. The issuance of the Parent Company's ock may dealy or prevent a change in control.

Non-GAAP disclosure We believe these non-GAAP measures provide useful information to our Board of Directors, managem insettors regarding certain transformation to our financial condition and results of operations. Our man use these non-GAAP measures to compare our performance to that of prior seriods for trend analyse determining management. Incertive compensation and budgeting, foncesting and planning purposas

do not consider non-GAAP measures an alternative to financial measures determined in accordance. AP The principal imitation of these non-GAAP financial measures is they may exclude significant e SAAP. The principal limitation of these one-GAAP financial measures is they may exclude sectritized in accordance norme items that are required by GAAP to be recognized in our consolidated financial statements in a effect the exercise of management's upgrannin about which weeners and income senses are excluded or stermining these non-GAAP financial measures. In order to compensate for these limitations, reconsist ion-GAAP financial measures we use to their most disactly comparable GAAP measures are provided. Increal measures should not eread upon in evaluating the financial condition, results of operations i recepted of the Company.

Insequences on the Company. Namel FPO is a commonly usual maintaine of REIT partnermanos, which the National Association of Real Estable Insettment Truits ("Namel") defines as net income, computed in accordance with GAAP, excluding gains on partnerships and joint ventures. Response compared to the second partner and interpart definition. The Residual definition of the Residual second partner and the second partner and income determined in accordance with GAAP. Trus, Namel FPO for all periods presented and impairments of non-comparison of the Company's compared year over year, reflects the impact on oper-mon tends in occupancy takes, rentair also, soperating costs, acquisition and development activities, and fin costs. This provides a perspective of the Company's financial performance not immediately apparent from n income determined in accordance with GAAP. Trus, Namel FPO is a upplementar inon-GAAP financial mas of the Company's operating performance, which does not represent cash generated from operating activities accordance with GAAP. and. Interfore, should not be compared sections. Stockholders to Namel FPO.

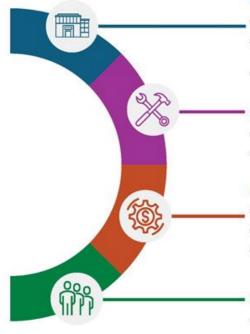
e Operating Earnings is an additional performance measure that excludes from Naret FFO. (ii) transaction r ome or expanses (ii) gains or losses from the early extinguishment of diabit. (iii) certain non-cash component ings derived from above and below marker innt amortization, straight-time rents, and amortization of mark-ikel of debt adjustments, and (iv) other amounts as they occur. The Company provides a reconciliation of N sme to Naret PFO to Core Operating Earnings.

## Regency Overview<sup>(1)</sup>



(D As of 9/30/2020

## Regency's Unequaled Strategic Advantages



### **High Quality Open-Air Shopping Center Portfolio**

- 80% grocery-anchored neighborhood & community centers
- Necessity, service, convenience, and value retailers serving the essential needs of our communities
- Well located in highly affluent and dense infill trade areas

### **Strong Value Creation Pipeline**

- Deep pipeline of flexible development and redevelopment opportunities
- Well-positioned to create value over the long-term

### **Balance Sheet and Liquidity Strength**

- Low leverage with limited near-term maturities
- Debt to EBITDAre of 5.9x
- -\$1.5B of immediate liquidity, including \$280M of cash and \$1.2B of revolver availability

### Best-In-Class Operating Platform

- 22 offices throughout the country working with tenants and vendors at 400+ properties
- Unparalleled team of experienced professionals with local expertise and strong tenant relationships
- Intense asset management model has enabled close communication with tenants throughout the pandemic

NOVEMBER 2020 4

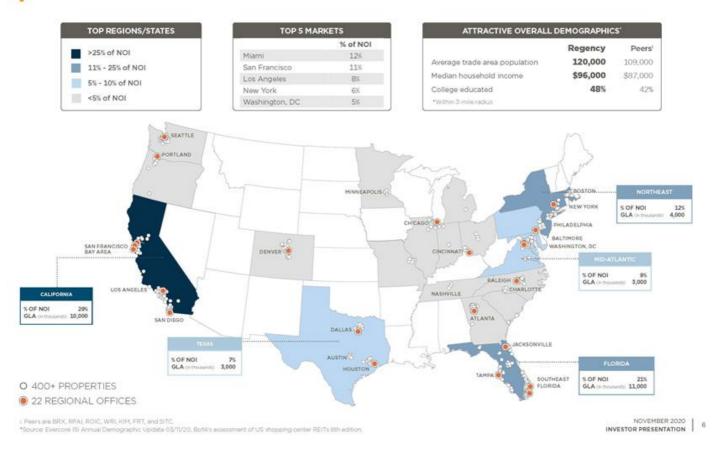
As of 9/30/2020



Aventura Shopping Center | Miami, FL

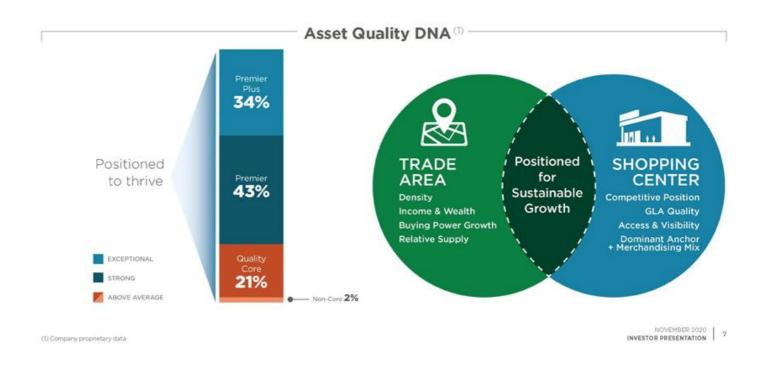
INVESTOR PRESENTATION 5

# Significant Presence in Top Markets with Strategic Advantages from National Breadth and Local Expertise



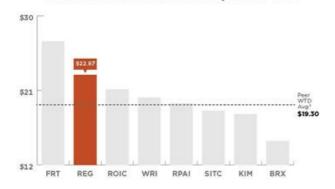
## Premier Asset Quality and Trade Areas

Premier centers are those with inherent characteristics that will position a center for long-term competitive advantages, resulting in superior NOI growth, including strong trade areas that feature buying power and spending growth surrounding a shopping center with a top competitive position.



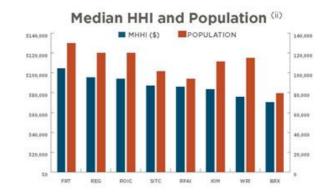
## Sector Leading Asset Quality

Annual Base Rent Per Square Foot





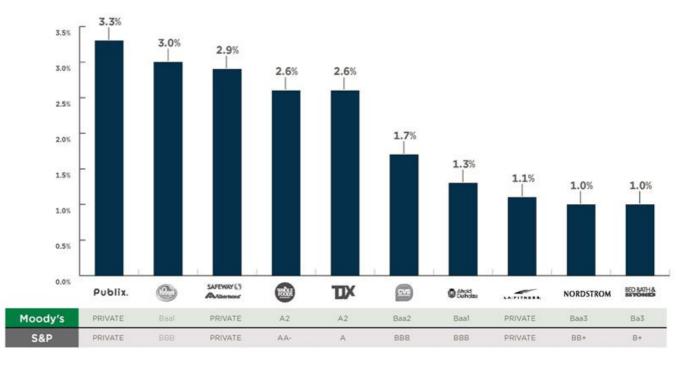
The Hub Hillcrest Market | San Diego



Mellody Farm | Chicago; IL

i. Weighted average based on total pro rata GLA. 8. Source: Evercore ISI Annual Demographic Update 03/11/20.

# Strong Top Tenant Roster 5 of Regency's Top 7 Tenants are High-Performing Grocers



### Regency's Top 10 Tenants by ABR ()

i, Annualized pro-rata base rent as of 9/30/2020

## Grocery-Anchored Advantage

- A focus on necessity, service, convenience, and value is increasingly critical in today's environment.
- Regency's shopping center portfolio is 80% groceryanchored, with grocer sales that average >\$650 PSF.
- Grocery-anchored centers located close to the customer are the foundation of a successful multichannel strategy, allowing customers to buy online and pick-up in store, or conveniently access the store for an in-store experience.

Regency Grocer Sales



Nocatee Town Center | Jacksonville, FL





The Field at Commonwealth | Washington, D.C.

INVESTOR PRESENTATION 10

i. Based on latest sales data from grocers that have reported full year 2019 sales

## Connecting with Thriving Grocers

Top grocers are investing in their physical and digital footprint to provide a seamless and differentiated shopping experience to meet the evolving needs of their customers.

| 68 REG Locations   | 54 REG Locations  | 34 REG Locations   |
|--|---|--|
| Publix.  | Kinger  | amazon   |
| Publix contines to invest in both new<br>and existing locations with plans<br>to redevelop many stores as part<br>of their capital plan. In 2019, Publix<br>opened a net 28 new stores, while also<br>remodeling 177 stores.   | Kroger has emerged as a leader<br>in curbside pickup among traditional<br>grocers throughout the pandemic.<br>Through their successful Restock<br>Kroger Initiative, the company<br>has continued to invest capital to<br>improve their stores, technology and<br>customer experiences. | Amazon has announced an aggressive<br>roll out of physical locations. In<br>September 2020, Regency Centers<br>opened one of the first Amazon Go<br>Grocery stores.  |
| 46 REG Locations   | 13 REG Locations  | 5 REG Locations  |
| Albertsons' SAFEWAY  | Ahold<br>Delhaize   | (H·E·B) <sub>®</sub>   |
| Albertsons/Safeway is investing<br>\$1 billion annually related to in<br>store remodel and technology<br>enhancements. In the first half of 2020,<br>Albertsons spent \$700M in capital<br>expenditures, which included capital<br>for the completion of 132 remodels. | Ahold Delhaize continues to solidify<br>its position as an industry-leading<br>omnichannel retailer including plans to<br>increase its online capacity by nearly<br>100% in the U.S. from 2019 to 2021.   | H.E.B. opened 6 stores in 2019 and,<br>through August 2020, has added 3<br>more, including a store in South Austir<br>TX, part of HEB's commitment to<br>invest \$200 million in the Austin area.<br>Regency is currently expanding<br>an H.E.B. location in Austin. |

## Continued Evolution of Physical Retailing

Brick and mortar retailers and landlords are learning to adapt to an evolving retail landscape. Some trends have been accelerated by the COVID-19 pandemic, while others have taken shape. Regency is working with, partnering with, and helping our tenants adapt to the new normal.



### Creative Use of Common Spaces

Where indoor capacity restrictions remain, we are helping restaurant and fitness operators with greater access to outdoor common areas.

### Well-Located Physical Locations Remain Paramount

Shopping patterns will continue to evolve, but it's never been more important for businesses to be connected to customers both physically and digitally to provide a seamless experience. Retailers continue to place a premium on best-in-class centers in desirable trade areas.

- Curbside Pick-Up is Here to Stay
   In addition to allowing retailers space for easier curbside pick-up, we are creating our own "Pick-Up & Go Zones" at select properties – parking stalls with easily-identifiable signage.
- De-Urbanization Trend Benefits Suburban Shopping Centers The strong single family housing market is evidence of outmigration from urban centers, benefiting suburban economies. Additionally, the trend toward "work from home" has accelerated as employees seek greater flexibility.

Best-in-Class Operators Opening New Locations in High-Quality Centers

In addition to expanding grocers, Regency continues to negotiate and sign leases with relevant retailers around the country in numerous categories.

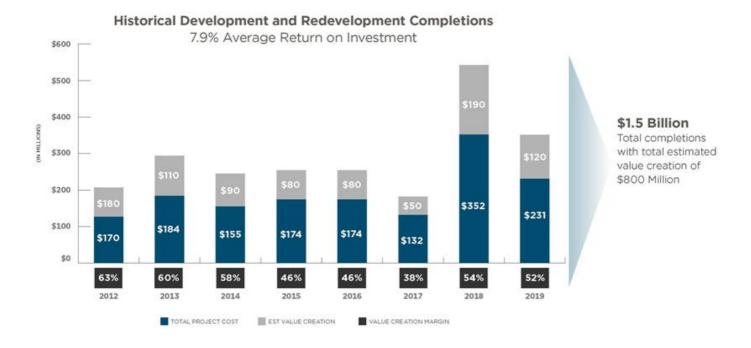




Carytown Exchange | Richmond, VA

## Development & Redevelopment Leading to Significant Value Creation

Regency invests in Premier Shopping Centers in dense infill and affluent areas with dominant anchors and a focus on long-term growth potential.



Company filings as of 12/31/2019.

## In-Process Investments

Regency continues to evaluate the impacts to project scope, costs, tenancy, timing and return on investment on all in-process and pipeline projects to determine the most appropriate strategy.



In-Process Developments & Redevelopments

| Status as of:                         | 9/30/2020 |  |
|---------------------------------------|-----------|--|
| Regency's Estimated Net Project Costs | ~\$238M   |  |
| % of Project Costs Incurred           | 57%       |  |
| Remaining Project Costs               | ~\$102M   |  |

Estimated Spend by Year

| Total   | \$102M |
|---------|--------|
| 4Q'2020 | ~\$22M |
| 2021    | ~\$46M |
| 2022+   | ~\$34M |

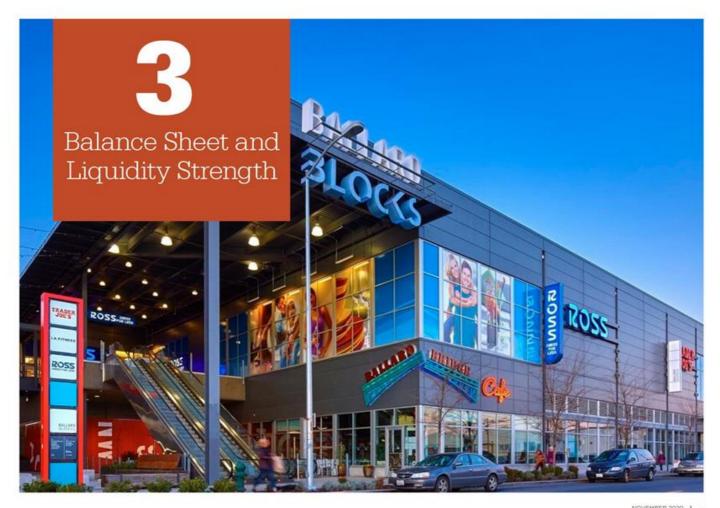
## Future Redevelopment Pipeline

Regency's flexible redevelopment pipeline of value-add projects includes:

- Large scale projects, many of which incorporate adjacent and vertical mixed use
- Addition of GLA through tenant expansions
- Outparcel developments
- Other improvements that enhance the competitive position of our centers

# Select major pipeline redevelopments that include mixed use components where Regency plans to partner with best-in-class operators and developers:

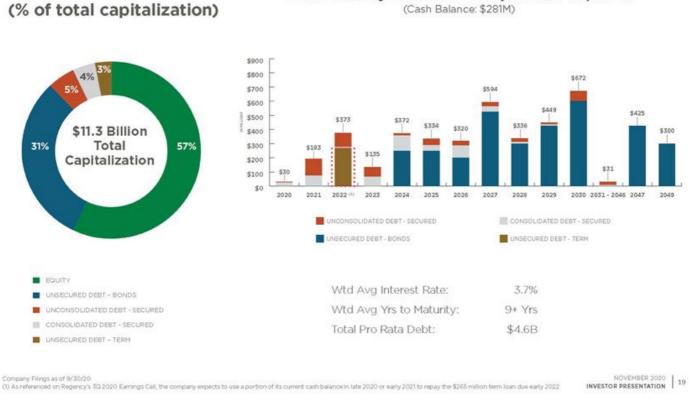




Ballard Blocks | Seattle, WA

# Strong Balance Sheet Position

**Capital Structure** 



### Debt Maturity Profile as of September 30, 2020

(Cash Balance: \$281M)

## Low Leverage and Conservative Debt Covenant Ratios

Regency maintains a long-standing commitment to balance sheet strength and stands today with immediate liquidity of \$1.5 billion.

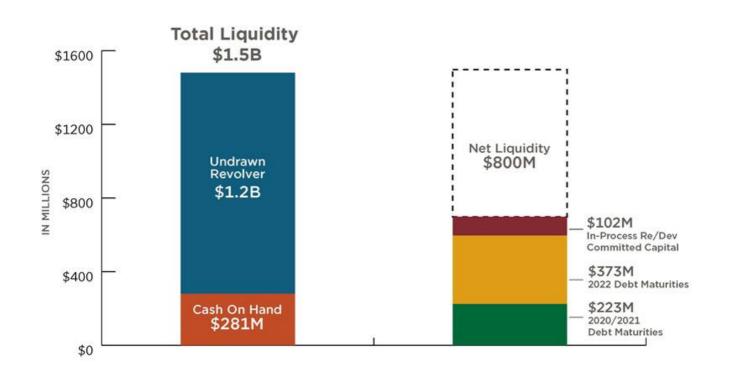
| Total Pro-Rata Share Leverage Ratios | <b>9/30/20</b> <sup>۵۰</sup> |
|--------------------------------------|------------------------------|
| Net debt-to-Operating EBITDAre       | 5.9x                         |
| Fixed charge coverage                | 3.7×                         |
| Interest coverage                    | 4.1×                         |

| Unsecured Public Debt Covenants                                   | Required | 9/30/20 |
|---|----------|---------|
| Fair Market Value Calculation Method Covenants <sup>(2)(3)</sup>  |          |         |
| Total Consolidated Debt to Total Consolidated Assets              | ≤ 65%    | 30%     |
| Secured Consolidated Debt to Total Consolidated Assets            | ≤ 40%    | 4%      |
| Consolidated Income for Debt Service to Consolidated Debt Service | ≥ 1.5x   | 4.3x    |
| Unencumbered Consolidated Assets to Unsecured Consolidated Debt   | >150%    | 344%    |

Trailing 12 months.
 Trailing 12 months.
 For a complete strain of all Debt Covenants related to the Company's Serior Unsecured Notes, as well as definitions of the above terms, please refer to the Company's fisings with the Securities and Exchange Commission.
 Current period debt covenants are finalized and submitted after the Company's most recent Form 10-0 or Form 10-4; filing

## Ample Liquidity

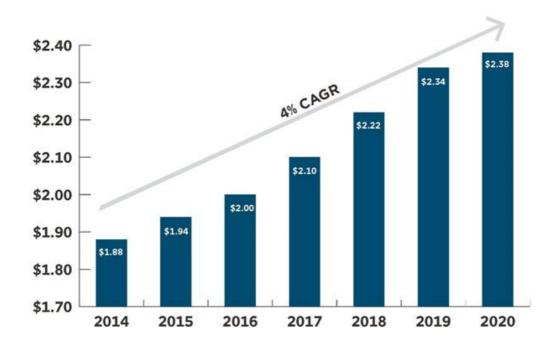
Available Sources of Capital and Near-Term Commitments (1)



(1) As of 9/30/2020

## Sustained Dividend Growth

Regency has consistently grown dividends per share since 2014 and has maintained payment of its dividend throughout the COVID-19 pandemic.



Source: Company filings



Midtown East | Raleigh, NC

## **Operational Best Practices**



Pick-Up and Go Zones - In response to the rapid growth in online ordering and curbside pick-up, and as a resource and benefit for our tenants, Regency recently began installing designated curbside pick-up parking spots at shopping centers around the country called "Pick-Up and Go Zones". Regency is also rolling out a partnership with a third party technology company that will allow tenants to track real time customer arrival in these spaces.



Fresh Look\* isn't just a philosophy; it's the driving force behind creating ideal locations with best-in-class retailers representative of the communities we serve. We combine unique placemaking designs with the right merchandising mixes, and connect with our shoppers through community outreach and an active social media presence. These innovative destinations are crafted one at a time by our team.



Big Data - Smart phone tracking technology allows us to see the number of visits to our centers each day/ week/year, who our visitors are (via demographic insights), and our center's relative competitive position within each trade area. By tracking these metrics, we can make inferences on how to constantly improve our centers' merchandising mix, performance, and the community it serves.

## Experienced and Deep Management Team



Lisa Palmer President and CEO Years of Experience Regency 24 | Industry 24



Mike Mas Executive Vice President Chief Financial Officer Years of Experience Regency 17 | Industry 17



Executive Vice Presiden Chief Investment Office Years of Experience Regency 21 | Industry 29



Jim Thompson Executive Vice President Chief Operating Officer Years of Experience Regency 39 | Industry 39

### Our 22 regional offices located in the markets we operate give us an unmatched local expertise that allows us to make the best strategic decisions within each market.



## Regency's Approach to Corporate Responsibility



Regency's values, including the critical importance that we place on corporate responsibility, are the foundation of who we are and what we do. They drive us to implement leading environmental, social and governance (ESG) initiatives through our Corporate Responsibility Program.



| Our People                   | <ul> <li>Top current ISS Social Quality Score of 1</li> <li>85%+ employee engagement</li> <li>Diversity, Equity and inclusion program</li> <li>Provide competitive benefits with health and<br/>wellness tools</li> <li>10,000+ hours of training provided to<br/>employees in 2019</li> </ul>   |
|------------------------------|--|
| Our Communities              | <ul> <li>\$1.4M+ in philanthropic donations in 2019</li> <li>&gt;75% of employees participated in Company-sponsored volunteer opportunities in 2019</li> <li>Matched employee donations and 52 hrs volunteer time off per annum</li> <li>Comprehensive tenant engagement strategy</li> </ul>   |
| Ethics and<br>Goverance      | <ul> <li>Top current ISS Governance Quality Score of 1</li> <li>27% of Board seats held by women</li> <li>82% of Board seats held by independent directors</li> <li>Enhanced Corporate Governance policies including a<br/>Code of Business Conduct and Ethics</li> </ul>  |
| Environmental<br>Stewardship | <ul> <li>Ist U.S. REIT and 2nd U.S. corporation to issue         <ul> <li>a Green Bond</li> <li>Focus on sustainable building practices and<br/>climate resilience</li> <li>Exceeding goals to reduce GHG emissions and energy<br/>use, and increase waste diversion</li> <li>Leading reporting: TCFD, SASB, GRI, CDP, GRESB,<br/>UN SDGs</li> </ul> </li> </ul> |

## Our People & Our Communities

- Our people are our most fundamental asset
- We hire the best talent in our local and regional markets
- We focus on improving and supporting our communities
- Inherent in Regency's culture is a great passion for philanthropic efforts



### 2019 Philanthropic Contributions



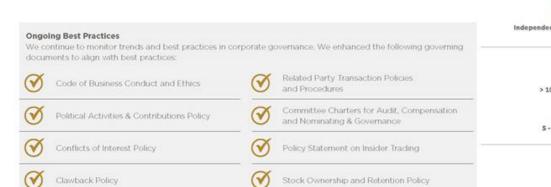
### Regency has taken actions to cultivate a workplace that promotes and supports a diverse and inclusive environment for all employees:

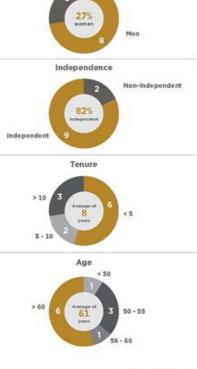
- Made the <u>CEO Diversity and Inclusion Pledge</u>
- Developing a three-year DEI strategy
- Launching Employee Resource Groups
- Unconscious bias education program
- Enhanced recruiting partnerships and practices

### CEO ACTION FOR DIVERSITY & INCLUSION

## Ethics and Governance

- Stalwart adherence to ethical behavior and oversight
- Consistently receive the highest corporate governance score from shareholder advisory firm Institutional Shareholder Services (ISS)
- Our Board maintains a long-standing commitment to succession planning, refreshment, and diversity
- We have 3 female Board members (27%), and received a "W" award in 2019 from the Women on Boards organization
- All employees receive training on the refreshed Code of Business Conduct and Ethics, as well as in cyber security awareness





NOVEMBER 2020 28



Women

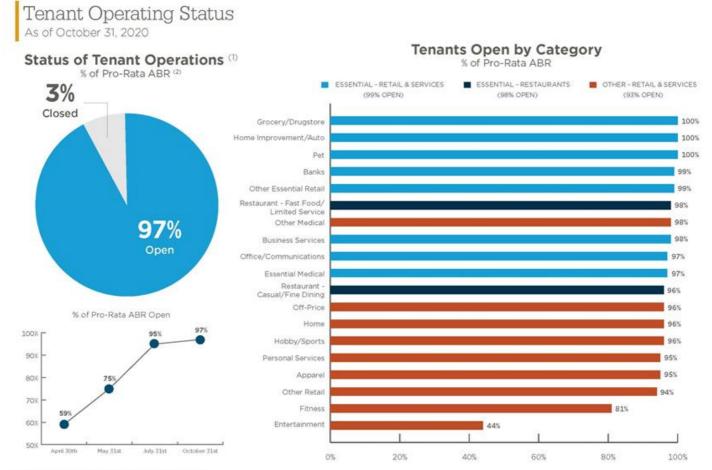
## Environmental Stewardship

- Ist U.S. REIT and 2nd U.S. corporation to issue a Green Bond
- Focus on sustainable building practices and climate resilience
- Exceeding goals to reduce GHG emissions and energy use, and increase waste diversion
- Leading reporting: TCFD, SASB, CDP, GRESB, UN SDGs
- · Commitment to solar energy and electric vehicle charging projects



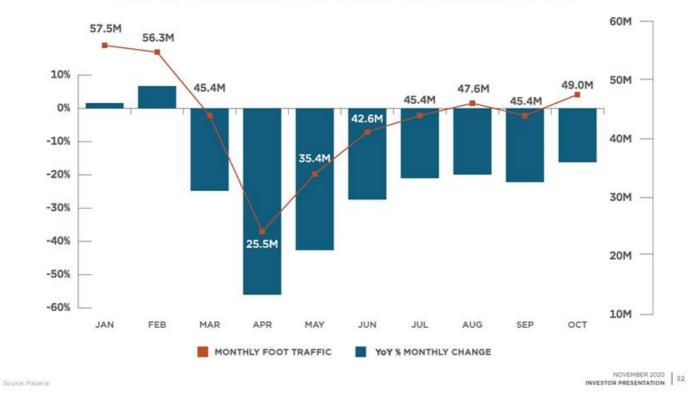


Mellody Farm | Chicago, IL



(1) Open status includes tenants operating with capacity restrictions (2) ABR is defined as Annual Base Rent

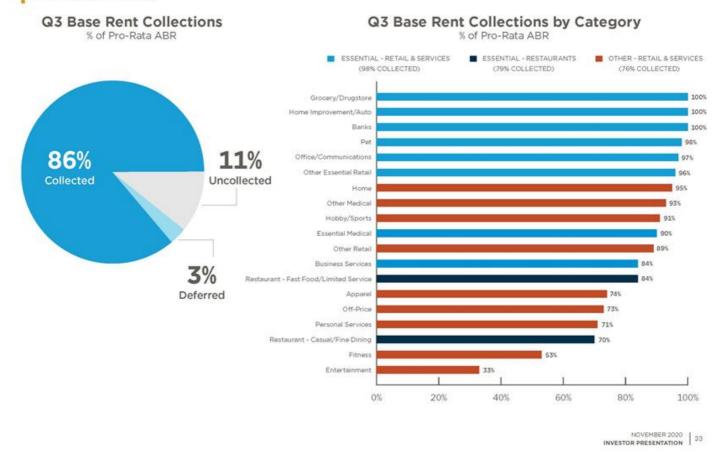
## Regency Portfolio Foot Traffic



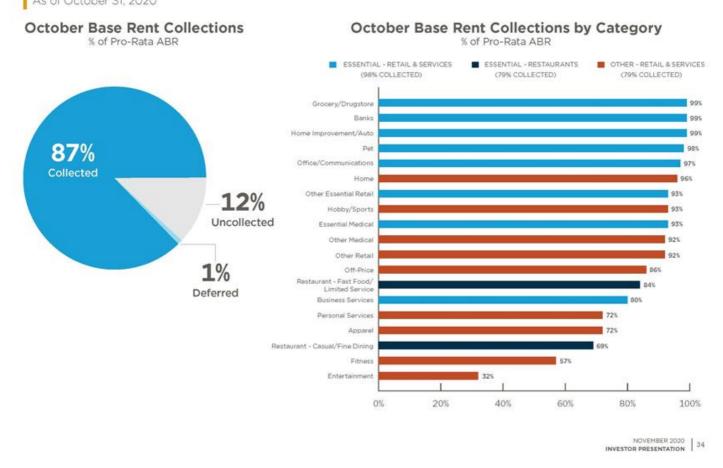
## 85% of Portfolio Foot Traffic Has Returned YoY

#### O3 Base Rent Collections

As of October 31, 2020



#### October Base Rent Collections As of October 31, 2020



#### Base Rent Collection Trajectory As of October 31, 2020

#### 100% r 11% 12% 14% 3% 1% 80% 60% 86% 40% 20% 0% Q2 Q3 October DEFERRED I UNCOLLECTED COLLECTED

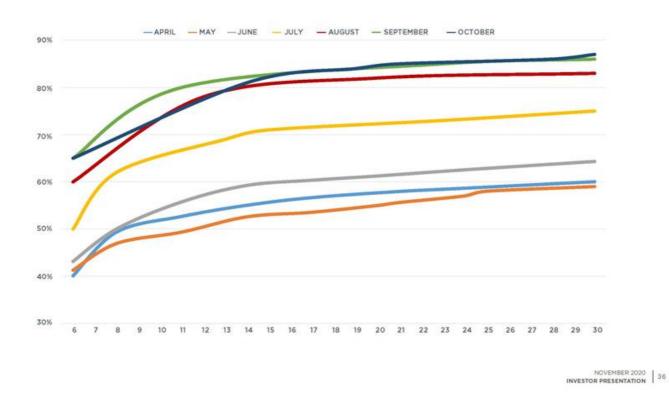
Base Rent Collections by Period

|  |                            |        | Base Rent Collected |       |        |  |  |  |
|--|----------------------------|--------|---------------------|-------|--------|--|--|--|
| Tenant Category                        | % of<br>ABR <sup>(1)</sup> | % Open | Q2                  | Q3    | Octobe |  |  |  |
| ESSENTIAL - RETAIL & SERVICES          | 45%                        | 99%    | 98%                 | 98%   | 98%    |  |  |  |
| Grocery/Drugstore                      | 23%                        | 100%   | 100%                | 100%  | 99%    |  |  |  |
| Banks                                  | 5%                         | 99%    | 99%                 | 1.00% | 99%    |  |  |  |
| Business Services                      | 5%                         | 98%    | 84%                 | 84%   | 80%    |  |  |  |
| Pet                                    | 3%                         | 100%   | 94%                 | 98%   | 98%    |  |  |  |
| Office/Communications                  | 3%                         | 97%    | 96%                 | 97%   | 97%    |  |  |  |
| Other Essential Retail                 | 3%                         | 99%    | 96%                 | 96%   | 93%    |  |  |  |
| Essential Medical                      | 2%                         | 97%    | 91%                 | 90%   | 93%    |  |  |  |
| Home Improvement/Auto                  | 2%                         | 100%   | 98%                 | 100%  | 99%    |  |  |  |
| ESSENTIAL - RESTAURANTS                | 18%                        | 98%    | 71%                 | 79%   | 79%    |  |  |  |
| Restaurant - Fast Food/Limited Service | 12%                        | 98%    | 73%                 | 84%   | 84%    |  |  |  |
| Restaurant - Casual/Fine Dining        | 6%                         | 96%    | 66%                 | 70%   | 69%    |  |  |  |
| OTHER - RETAIL & SERVICES              | 37%                        | 93%    | 55%                 | 76%   | 79%    |  |  |  |
| Personal Services                      | 8%                         | 95%    | 61%                 | 71%   | 72%    |  |  |  |
| Off-Price                              | 5%                         | 96%    | 53%                 | 73%   | 86%    |  |  |  |
| Apparel                                | 5%                         | 95%    | 49%                 | 74%   | 72%    |  |  |  |
| Hobby/Sports                           | 5%                         | 96%    | 66%                 | 91%   | 93%    |  |  |  |
| Other Medical                          | 4%                         | 98%    | 72%                 | 93%   | 92%    |  |  |  |
| Fitness                                | 4%                         | 81%    | 26%                 | 53%   | 57%    |  |  |  |
| Home                                   | 4%                         | 96%    | 53%                 | 95%   | 96%    |  |  |  |
| Other Retail                           | 2%                         | 94%    | 80%                 | 89%   | 92%    |  |  |  |
| Entertainment                          | 1%                         | 44%    | 21%                 | 33%   | 32%    |  |  |  |
| Total Rent Collected                   |                            |        | 77%                 | 86%   | 87%    |  |  |  |
| Total Rent Deferred                    |                            |        | 9%                  | 3%    | 1%     |  |  |  |
| Total Rent Collected/Deferred          |                            |        | 86%                 | 89%   | 88%    |  |  |  |

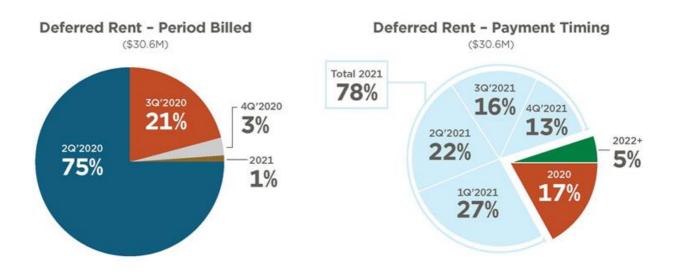
(1) Pro-Rata as of 9/30/2020

### Progression of Monthly Rent Collections

Percentage shown below represents the cash base rent collected on each date in that respective month

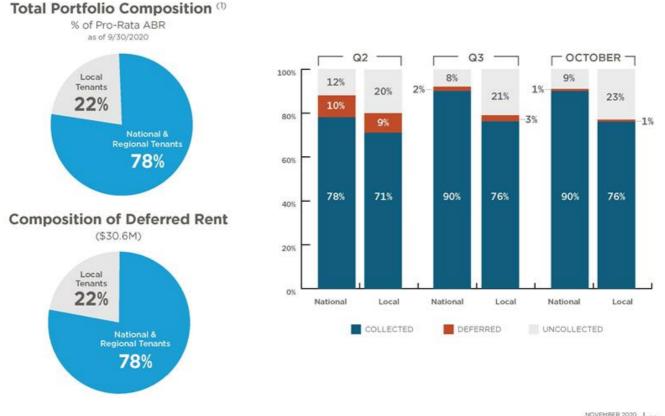


#### Executed Deferral Agreements As of October 31, 2020



| Total Executed Deferral Agreements (through October 31, 2020) |          |  |  |  |  |  |  |
|---|----------|--|--|--|--|--|--|
| Lease Count   | 1,318    |  |  |  |  |  |  |
| Average Deferral Term (in months)                             | 3.0      |  |  |  |  |  |  |
| Total Deferred Base Rent (in 000s)                            | \$30,555 |  |  |  |  |  |  |

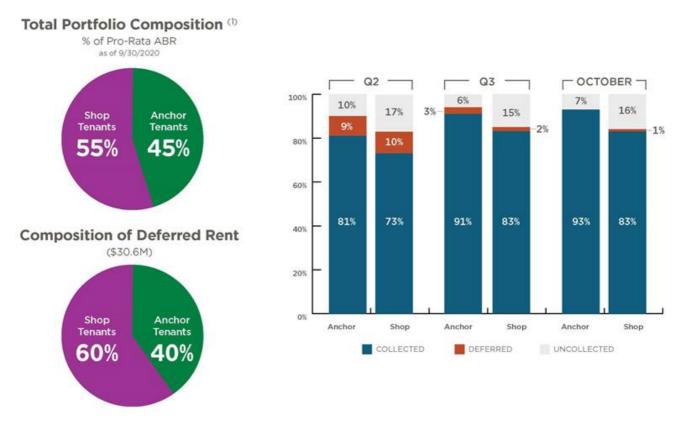
#### National/Regional vs. Local Tenant Collection Status As of October 31, 2020



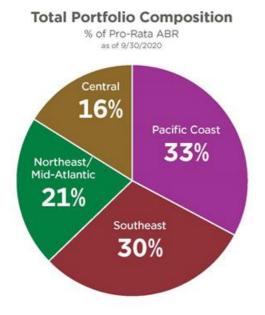
(1) Local tenants defined as <3 locations; National/Regional tenants defined as a3 locations

NOVEMBER 2020 INVESTOR PRESENTATION

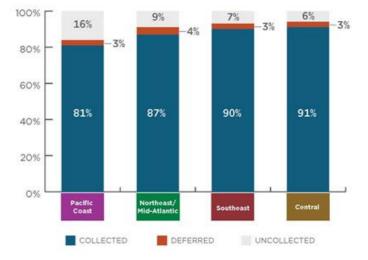
### Anchor vs. Shop Tenant Collection Status As of October 31, 2020

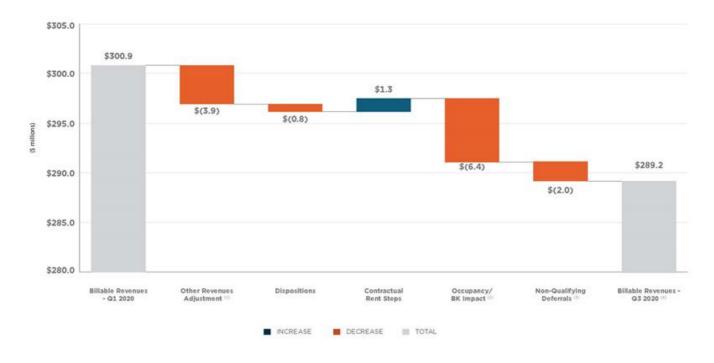


(1) Shop tenants defined as < 10K square feet, Anchor tenants defined as >10K square feet



**Q3** Base Rent Collections





nal percentage rent.

 Represents other revenues booleid in 1020 that did not recur in 3020, including outsized lease termination fee income and seasonal I
 The decline in base rent and recoveries related to the reduction in occupancy and other beniruptcy impacts.
 Revenue associated with lease modification agreements that did not qualify for FASE's COVID-19 relief, Net of reserves, -\$1M of new within non-calls straight line rent in 3020.
 See pages 42-43 for a composition of total bitings/deferration is other revenue for the three and six months ended September 30, 2020. la landit was accrued NOVEMBER 2020 41

# O3 2020 Supplemental COVID Disclosure For the Three Months Ended September 30, 2020

|   |                           |            |           | <ul> <li>Collected and Other</li> <li>Reserved</li> </ul> |   | ecraed<br>leter ved & Deferred (4)   | Accrued & Deferred (4)     |
|---|---------------------------|------------|-----------|---|---|--|----------------------------|
| Composition of Lease Income                                 | Tota                      | l Pro-Rata | \$300,000 |   |   | \$2,057  | 151 (152) MANARA           |
| Base Rent   | \$                        | 215,859    |           |   |   | and the second s | Uncollected -<br>Reserved: |
| Recoveries from Tenants                                     |                           | 68,515     |           |   |   | \$26,444   | \$28,500                   |
| Percentage Rent, Termination Fees, and Other Lease Income   |                           | 4,805      |           |   |   | 54,766   | (10%)                      |
| Total Billings/Deferrals and Other Revenue                  | \$                        | 289,179    | \$250,000 |   |   | \$7,823  | 100000.000                 |
| Uncollectible Lease Income (3)                              |                           | (28,500)   |           |   |   |  |                            |
| Non-Cash Revenues (1)                                       |                           | 4,265      |           |   |   |  |                            |
| Total Lease Income  | \$                        | 264,944    |           |   |   |  |                            |
|   | perchasised in the second |            | \$200,000 |   |   |  |                            |
| Lease Income Accrual Reconciliation                         | Tota                      | l Pro-Rata |           |   |   |  |                            |
| Collected - Billed Base Rent/Recoveries & Other Revenue (2) | \$                        | 248,090    |           |   |   |  |                            |
| Uncollected - Base Rent/Recoveries - Accrued                |                           | 12,589     |           |   |   |  |                            |
| Uncollected - Base Rent/Recoveries - Reserved (3)           |                           | 28,500     | \$150,000 | Total Billings &  |   |  |                            |
| Total Billings/Deferrals and Other Revenue                  | \$                        | 289,179    |           | Other Revenue:  | 1 |  | Recognized                 |
| Uncollectible Lease Income (3)                              |                           | (28,500)   |           | \$289,179   |   | \$248,000  | Revenue:<br>\$260,679      |
| Non-Cash Revenues (1)                                       |                           | 4,265      |           |   |   | 5646.000   | (90%)                      |
| Total Lease Income  | \$                        | 264,944    |           |   |   |  |                            |
|   |                           |            | \$100,000 |   |   |  |                            |
| Composition of Deferred Rent                                | Total Pro-Rata            |            |           |   |   |  |                            |
| Deferred Rent - Accrued                                     | \$                        | 4,766      |           |   |   |  |                            |
| Deferred Rent - Reserved                                    |                           | 2,057      | \$50,000  |   |   |  |                            |
| Total Deferrals   | \$                        | 6,822      |           |   |   |  |                            |
|   |                           |            |           |   |   |  |                            |
|   |                           |            | 5         |   | - |  | J                          |
|   |                           |            |           | Three Months Ended September 30, 2020                     |   |  |                            |

Total Billings/Deferrals and Other Revenue

(in thousands)

(1) Includes pro-rate share of straight line rent on lease income, net of uncollectible amounts, and above/below market rent amortization.
(2) Unbilled recoverses are included in Other Revenues, and represent unbilled amounts for quarterly, semi-annual and annual payers of property expenses.
(3) Represents Base Rent and Recoveries deemad uncollectible.
(4) Contractual defaination from and recoveries billed and recognized through September 30, 2020. Includes deterral agreements executed through October nized through September 30, 2020. Includes deferral agreements executed through October 31, 2020.

Total Billings/Deferrals and Other Revenue

# O3 2020 Supplemental COVID Disclosure For the Six Months Ended September 30, 2020

|   |                |             | Collected and Other | Accraed     Reverved & Deferred (4) |         | ■ Accraed & Deferred (4) |   |                       |
|---|----------------|-------------|---------------------|-------------------------------------|---------|--------------------------|---|-----------------------|
|   |                |             | \$600,000           |                                     | -       | \$10,506                 |   | Uncollected -         |
| Composition of Lease Income                                 | Tota           | nl Pro-Rata |                     |                                     |         |                          |   | Reserved:             |
| Base Rent   | \$             | 434,079     |                     |                                     |         | \$58,945                 | - | \$69,451              |
| Recoveries from Tenants                                     |                | 138,203     |                     |                                     |         |                          |   | (12%)                 |
| Percentage Rent, Termination Fees, and Other Lease Income   |                | 10,018      | \$500.000           |                                     |         | \$20.028                 | 1 |                       |
| Total Billings/Deferrals and Other Revenue                  | \$             | 582,300     | *****               |                                     |         | \$13,847                 |   |                       |
| Uncollectible Lease Income (3)                              |                | (69,451)    |                     |                                     |         |                          |   |                       |
| Non-Cash Revenues (1)                                       |                | 443         |                     |                                     |         |                          |   |                       |
| Total Lease Income  | \$             | 513,292     |                     |                                     |         |                          |   |                       |
|   | and the second |             | \$400,000           |                                     |         |                          |   |                       |
|   |                |             |                     |                                     |         |                          |   |                       |
| Lease Income Accrual Reconciliation                         | Tota           | al Pro-Rata |                     |                                     |         |                          |   |                       |
| Collected - Billed Base Rent/Recoveries & Other Revenue (2) | \$             | 478,974     |                     | and the last of                     |         |                          |   |                       |
| Uncollected - Base Rent/Recoveries - Accrued                |                | 33,875      | \$300.000           | Total Billings &<br>Other Revenue:  |         |                          |   |                       |
| Uncollected - Base Rent/Recoveries - Reserved (3)           |                | 69,451      | \$300,000           | \$582,300                           | $\prec$ |                          |   | Recognized            |
| Total Billings/Deferrals and Other Revenue                  | \$             | 582,300     |                     |                                     |         |                          |   | Revenue:<br>\$512,849 |
| Uncollectible Lease Income (3)                              |                | (69,451)    |                     |                                     |         | \$478.974                |   | (88%)                 |
| Non-Cash Revenues (1)                                       |                | 443         |                     |                                     |         | 10000000                 |   | ( (00.00)             |
| Total Lease Income  | \$             | 513,292     | \$200,000           |                                     |         |                          |   |                       |
|   |                |             |                     |                                     |         |                          |   |                       |
| Composition of Deferred Rent                                | Tota           | al Pro-Rata |                     |                                     |         |                          |   |                       |
| Deferred Rent - Accrued                                     | \$             | 20,028      | 100000000000        |                                     |         |                          |   |                       |
| Deferred Rent - Reserved                                    | 2.02           | 10,506      | \$100,000           |                                     |         |                          |   |                       |
| Total Deferrals   | \$             | 30,534      |                     |                                     |         |                          |   |                       |
|   |                |             |                     |                                     |         |                          |   |                       |
|   |                |             |                     |                                     | _       |                          |   |                       |
|   |                |             | s                   |                                     |         |                          |   |                       |
|   |                |             |                     | Six Months Ended September 30, 2020 |         |                          |   |                       |
|   |                |             |                     |                                     |         | (in thousands            | ) |                       |
|   |                |             |                     |                                     |         |                          |   |                       |

(1) Includes pro-rate share of straight line rent on lease income, net of uncollectible amounts, and above/below marinet rent emortization. (2) Unbilled recoveres are included in Other Revenues, and represent unbilled amounts for quarterly, semi-annual and annual payers of property expenses. (3) Represents Base Rent and Recoveries deemad uncollectible. (4) Contractual determins of net and recoveries billed and recognized through September 30, 2020. Includes deterral agreements executed through Octobilis. vzed through September 30, 2020. Includes deferral agreements executed through October 31, 2020.

#### Glossary of Terms

Adjusted Funds From Operations (AFFO): An additional performance measure used by Regency that reflects cash available to fund the Company's business needs and distribution to shareholders. AFFO is calculated by adjusting Operating FFO for (i) capital expenditures necessary to maintain the Company's portfolio of properties, (ii) interest charges and (iii) other non-cash amounts as they occur.

Non-Same Property: During either calendar year period being compared, a property acquired, sold, a Property in Development, a Development Completion, or a property under, or being positioned for, significant redevelopment that distorts comparability between periods. Non-retail properties and corporate activities, including the captive insurance program, are part of Non-Same Property.

**Operating EBITDAre:** Nareit EBITDAre is a measure of REIT performance, which the Nareit defines as net income, computed in accordance with GAAP, excluding (i) interest expense; (ii) income tax expense; (iii) depreciation and amortization; (iv) gains on sales of real estate; (v) impairments of real estate; and (vi) adjustments to reflect the Company's share of unconsolidated partnerships and joint ventures. Operating EBITDAre excludes from Nareit EBITDAre certain non-cash components of earnings derived from above and below market rent amortization and straight-line rents. The Company provides a reconciliation of Net Income to Nareit EBITDAre to Operating EBITDAre.

**Core Operating Earnings (COE):** An additional performance measure used by Regency as the computation of Nareit FFO includes certain non-comparable items that affect the Company's period-over-period performance. Core Operating Earnings excludes from Nareit FFO: (i) transaction related income or expenses (ii) gains or losses from the early extinguishment of debt; (iii) certain non-cash components of earnings derived from above and below market rent amortization, straight-line rents, and amortization of mark-to-market of debt adjustments; and (iv) other amounts as they occur. The Company provides a reconciliation of Net Income Attributable to Common Stockholders to Nareit FFO to Core Operating Earnings.

Same Property: Retail Operating Properties that were owned and operated for the entirety of both calendar year periods being compared. This term excludes Property in Development, prior year Development Completions, and Non-Same Properties. Property in Redevelopment is included unless otherwise indicated.

Value Creation: The estimated incremental value at completion using underwritten NOI at stabilization, valued at a market cap rate less estimated development costs.